### AGENDA

### FRANKLIN CITY COUNCIL MONDAY, JANUARY 14, 2019 – CITY HALL COUNCIL CHAMBERS – 207 W. SECOND AVE.

### 7:00 P.M. Regular Meeting

CALL TO ORDER · · · · · · MAYOR FRANK M. RABIL

PLEASE TURN OFF CELL PHONES · · · · MAYOR FRANK M. RABIL

PLEDGE OF ALLEGIANCE

CITIZENS' TIME

#### AMENDMENTS TO AGENDA

#### 1. CONSENT AGENDA

- A. Minutes: January 14, 2019 Regular meeting
- B. Departmental Reports: December, 2018 (Separate File)

#### 2. FINANCE

- A. Mid-Year Financial Report
- B. FY 2018 2019 City Budget Amendment # 2018 08
- C. Tentative FY 2019-2020 Calendar

#### 3. OLD/NEW BUSINESS

- A. Airport Renaming and Vehicle Request
- B. Emergency Medical Dispatch Program Grant—Interim Police Chief Porti
- C. Vehicle Preventative Maintenance and Vehicle Replacement Programs—Interim Police Chief Porti
- D. City Manager's Report
  - 1. Open Positions Update
  - 2. Information on Federal Employees Furlough
  - 3. Update on Emergency Services Billing Amounts

### 4. COUNCIL/STAFF REPORTS ON BOARDS/COMMISSIONS

#### 5. CLOSED SESSION

I move that the Franklin City Council meet in closed session to discuss and consider candidates for employment; and, consultation with legal counsel pertaining to probable litigation where such briefing in open meeting would adversely affect the negotiating posture of the City; and , consultation with legal counsel regarding specific legal matters requiring the provision of legal advice by such counsel, pursuant to Virginia Code Sections 2.2-3711 (A) (1), (A) (7) and (A) (8).

<u>Motion Upon Returning to Open Session</u>- I move that the only matters discussed during the closed session were those lawfully exempted from open meeting requirements and identified in the motion by which the closed session was convened.

### 6. ADJOURNMENT

### UPCOMING ITEMS TO BE SCHEDULED

The items below are intended to be reflective, and not inclusive of all subjects staff is working on to bring forward to City Council in the next two months. Both the time lines and subject matter are subject to change and should not be considered final.

SUBJECT	TENTATIVE TIME LINE
Next City Council Meeting	Monday, February 11, 2019

### CONSENT AGENDA

A. Minutes: January 14, 2019 Regular meeting

**B.** Departmental Reports: December, 2018 (Separate File)

The Franklin City Council convened its Regular meeting on Monday, January 14, 2019 at 7:00 p.m. in the Council Chambers at City Hall. Mayor Rabil called the meeting to order.

**Council Members in Attendance:** Mayor Frank Rabil, Barry Cheatham, Vice-Mayor; Linwood Johnson, Bobby Cutchins, Wynndolyn Copeland, Benny Burgess and Councilman McLemore.

**Staff in Attendance:** Clarence Monday, Interim City Manager; Taylor Williams, City Attorney; Mark Bly, Director of Power and Light; Russ Pace, Director of Public Works; Brenda Rickman, Commissioner of Revenue; Deputy Chief Mark Carr, Interim Director of Emergency Services; Donald Goodwin, Director of Community Development; Tracy Spence, Interim Director of Finance; and Dinah Babb, Treasurer.

**Other Staff in Attendance:** Clay Hyatt, Parks and Recreation; Sergeant Frank Justice, Franklin Police Department; Dan Howe, Executive Director, Downtown Franklin Association; and Teresa Rose-McQuay; Administrative Assistant and Acting Secretary, Recording Minutes.

**Others in Attendance:** Tamera Sterling, Superintendent, Franklin City Public Schools; and Stephen Faleski, Tidewater News Reporter.

### **Citizen Recognitions**

Mayor Rabil announced that there were several positive happenings in the City of Franklin since our last Council meeting in December.

Mrs. Raystine D. Johnson-Ashburn was honored as one of the Virginian Pilot's Inside Business Women in Business at the Norfolk Waterside Marriott on December 11, 2018.

Mr. Stan Rich, retired Franklin Business owner, was honored at the Carolina Beach Industry Awards. He received an Industry award.

Mr. Matt Stout and Mr. Blake Rose participated in the National College Cornhole Championship in Myrtle Beach, South Carolina. Matt won \$3,000 prize in the Singles Division. Matt and Blake both competed in the Doubles division. The event was televised on ESPNU. They sported the Paul D. Camp Community College jersey. Both the City of Franklin and Southampton County were mentioned in the telecast.

Mr. Drelyn Ford, a senior at Franklin High School signed his national letter of intent to play football for Wake Forest. He will receive a full scholarship for academics and athletics to a major Division I program at a worth around \$400,000.

Mayor Rabil congratulated all of these individuals for the awards, as well as, their positive recognition of the City of Franklin.

#### PLEDGE OF ALLEGIANCE

The Pledge of Allegiance was recited by everyone in attendance.

#### CITIZENS' TIME

No one signed up to speak at Citizens' Time.

### **AMENDMENTS TO AGENDA**

There were no amendments to the agenda.

### **Consent Agenda**

### Minutes: December 4, 2018 Called Meeting

Mayor Rabil asked if there were any corrections to the minutes of the December 4, 2018 Special Called meeting. Hearing none, he called for a motion.

Councilman Burgess made the motion to adopt the minutes as presented. Vice-Mayor Cheatham seconded the motion.

The motion was approved by a 7-0 vote.

### Minutes: December 10, 2018 Regular Meeting

Mayor Rabil asked if there were any corrections to the minutes of the December 10, 2018 Regular meeting. Hearing none, he called for a motion. Councilman Johnson made the motion to adopt the minutes as presented. Vice-Mayor Cheatham seconded the motion.

The motion was approved by a 7-0 vote.

### Minutes: December 11, 2018 Called Meeting

Mayor Rabil asked if there were any corrections to the minutes of the December 11, 2018 Special Called meeting. Hearing none, he called for a motion.

Vice-Mayor Cheatham made the motion to adopt the minutes as presented. Councilman Johnson seconded the motion.

The motion was approved by a 7-0 vote.

#### Minutes: December 18, 2018 Called Meeting

Mayor Rabil asked if there were any corrections to the minutes of the December 18, 2018 Special Called meeting. Councilman McLemore asked that the minutes be amended to show him as present at the meeting since we do not report verbatim minutes.

Councilman Johnson made the motion to adopt the minutes with the necessary corrections. Councilman McLemore seconded the motion.

The motion was approved by a 7-0 vote.

### Minutes: January 7, 2019 Called Work Session Meeting

Mayor Rabil asked if there were any corrections to the minutes of the January 7, 2019 Called Work Session meeting. Hearing none, he called for a motion.

Vice-Mayor Cheatham made the motion to adopt the minutes as presented. Councilman Johnson seconded the motion.

The motion was approved with the vote as follows:

Councilman Johnson, AYE; Councilman Cutchins, AYE; Councilwoman Copeland, AYE; Vice-Mayor Cheatham, AYE; Councilman McLemore, NAY; Councilman Burgess, AYE and Mayor Rabil, AYE.

#### **FINANCE**

### **Mid-Year Financial Report**

Mayor Rabil recognized Interim City Manager Monday who reported that the City is six months into our fiscal budget year. He informed everyone that Interim Finance Director Spence would be giving the Mid-Year financial report at the January 28<sup>th</sup> meeting.

#### FY 2018-2019 City Budget Amendments #2019-06 and #2019-07

Interim City Manager Monday recognized Interim Finance Director Spence to present the FY 2018-2019 City Budget Amendments #2019-06 and #2019-07.

Interim Finance Director Spence stated the city budget amendment #2019-06 was hereby amended to:

- 1. Recognize additional revenues related to donations to the Police Department from the Dairy Queen First Responders' day;
- 2. Reallocate appropriations for additional building security at City Hall;
- 3. Recognize additional revenues from the Commonwealth of Virginia to fund projected increases in DSS workload due to Medicaid expansion (no local match requirements in FY19) and to appropriate such revenue for new uses;
- 4. Recognize additional revenue from the Camp Foundations and to appropriate such revenue for new uses; and
- 5. Recognize additional revenues associated with recoveries & rebates in the Franklin Economic Development Fund and to appropriate such revenue for uses.

[See City Manager's Report for additional comments.]

Councilman McLemore asked Interim Director Spence about the additional security for the City Hall. Interim Director Spence answered that it was to put locks on the doors that would be controlled electronically to secure the building. This system would allow the building to be secured for the hours that there is nothing going on after 5 p.m. Times when the building needs to be opened will be programmed and the doors would be opened during those times. This is a security measure to protect the employees.

Council members shared their thoughts on the matter and Mayor Rabil asked for the pleasure of Council.

Interim City Manager Monday stated that in most localities these self-locking doors are a security feature that is a common.

Vice-Mayor Cheatham made the motion to adopt City Budget Amendment #2019-06 and Councilman Johnson seconded the motion.

The motion was approved with the vote as follows:

Councilman Johnson, AYE; Councilman Cutchins, AYE; Councilwoman Copeland, AYE; Vice-Mayor Cheatham, AYE; Councilman McLemore, NAY; Councilman Burgess, AYE and Mayor Rabil, AYE.

Interim Finance Director Spence stated the city budget amendment #2019-07 was hereby amended to:

- 1. Reallocate \$8,633 from professional services to salaries and fringe benefits to cover the City's portion of the salary to fill the inspector position as a result of an employee's retirement. This is a shared services position and Southampton County has verified that their portion of the salary was funded in FY19; and
- 2. Authorize the use of fund balance to pay pro rata fees received in prior fiscal years to the developer for the Riverwood Estates Subdivision pursuant to the City's Pro-Rata policy.

Community Development Director Goodwin explained in detail the pro rata policy. The purpose of the pro-rata policy and agreement was to allow for the reimburse of the developer for the costs to construct all public infrastructure necessary to serve all the individual parcels as identified in the initial Design Service Area Map over and above what is needed to serve the developer's subdivision.

Upon completion and acceptance of the infrastructure, in this case water and sewer improvements including a regional sewer pump station now owned by the City on North High Street, the first developer has a choice of the method of reimbursement. The first developer may choose to be paid by pro-rata share from a subsequent developer in the area prior to approval of the final subdivision plat or they may choose the connection fee credit option. The letter from Saunders & Ojeda , P.C. (attached) on behalf of FSP Note, LLC, the first developer, they have elected the connection fee credit for reimbursement.

Included in the agenda package is a spreadsheet that lists all the properties in the Riverwood Estates Subdivision where water and sewer connection fees have been paid, building permits have been obtained and the utility services activated. In accordance with the Pro-Rata Policy (attached) please authorize the reimbursement of \$56,000 to NSP Note, LLC based on the attached spreadsheet. Payment should be held until the City has received an affidavit of the continued existence of FSP Note, LLC as outlined in paragraph 8 of the pro-rata agreement.

After discussion with Council, Mayor Rabil asked for the desired action.

Vice-Mayor Cheatham made the motion to adopt City Budget Amendment #2019-06 and Councilman Johnson seconded the motion.

The motion was approved with the vote as follows:

Councilman Johnson, AYE; Councilman Cutchins, AYE; Councilwoman Copeland, AYE; Vice-Mayor Cheatham, AYE; Councilman McLemore, NAY; Councilman Burgess, AYE and Mayor Rabil, AYE.

#### **CAFR Management Letter Update**

Interim Finance Director reminded Council that the City's auditor issued a management letter pursuant to the FY18 fiscal audit. The management letter addressed four areas of concern related to the School's financial accounting practices. The School's superintendent responded to these areas of concern in a letter dated December 13, 2018. In regards to the area of concern for the School's reconciliation between the RDA system & the Edmunds system, the City Finance staff has met with the School Finance staff and the School Superintendent and this issue is resolved to the auditor's satisfaction. The other three areas of concern dealt solely with the School's Finance staff. Interim Finance Director Spence introduced Ms. Tamara Sterling, Franklin City Public Schools Superintendent to address them directly.

Superintendent Sterling stated that the schools have a professional development plan. They are meeting with their finance department, as well as, partnering and working with the City's finance staff to ensure that everything that has been asked for is collected in a timely manner.

Mayor Rabil stated that the areas of concerned are being addressed and everyone is working together to achieve the goals going forward.

### **OLD/NEW BUSINESS**

### **Armory Field Lighting Project**

Mayor Rabil recognized Attorney Williams to present the Armory Field Lighting Project to Council. He stated that near the end of July, 2018, a request was made for the rental of a man lift, capable of lifting a Power and Light employee up high enough to change out burned out light bulbs and bulbs expected to go out in the near future. This measure was to ensure that there would be sufficient light on the field to allow the high school football team and the Mustang football team to play ball under the lights for the fall football season. In the past, Power and Light had deployed its truck with a man lift to go as high as possible on the light poles around the football field and then an employee would leave the bucket and climb the pole to the top and change the necessary bulbs. Last year, the men climbing the pole complained of the conditions of the poles and stated that it had become unsafe to climb and to use the platforms at the top of the poles. The man lift was ordered at a cost of \$3,000 to reach the top height of the poles and change out the light bulbs for the football season. Neither Power & Light nor Parks & Recreations department had budgeted funds to cover this expense. While the man lift was available Power &Light took pictures of the poles and platforms to document their conditions.

After all of the necessary bulbs had been replaced, Mark Bly, Director of Power &Light did research and contacted Musco Lighting and requested a meeting to explore what could be done. At a meeting on November 28, 2018. An appointment was made to conduct the light audit on December 13, 2018. Following the appointment, Musco Lighting prepared and presented a light audit to Mr. Bly dated December 26, 2018. The audit shows the current lighting is insufficient for football and baseball. Included in the audit were three options for addressing the insufficient lighting. The first is an option with a 10-year warranty. The second is an option for a 25-year warranty. The third option is a lease/purchase with 4 different proposals each covering a 10-year period of time.

Pictures of the light poles were distributed to Council members prior to the meeting. This information is intended for information only to be considered in the upcoming FY 2019- 2020 Budget. No action is

being sought on this matter. Power & Light Director Mark Bly and Athletic Specialist Clay Hyatt of Parks and Recreation answered questions by council and the meeting progressed.

#### **Rawls Farm Lease Amendment**

Mayor Rabil recognized Attorney Williams to present the Rawls Farm Lease amendment to Council.

Attorney Williams advised Council that on January 10, 2018, the City entered into a lease with Carr Farms to lease the farm known as the Rawls Farm located on Fairview Drive. The lease is a four-year lease that ends on December 31, 2021. The lease recites the farm contains approximately 30.5 acres of land on 4 tracts. The tract identified as Tract 1, containing approximately 12.5 acres of land was the subject of discussion at the time of signing the lease because it was thought that a portion of Tract 1 might now be classified as "wetlands" and the tenant would not be able to cultivate that portion of Tract 1. Using GPS mapping technology, it was determined that 2.70 acres of the 12.5 acres of land in Tract 1 could not be cultivated because it had become "wetlands". The lease rent was based on an accepted bid of \$128.75 per acre. Therefore, the rent to be paid should be adjusted down by the sum of \$347.63, equaling 2.70 acres times \$128.75 per acre.

Attorney Williams stated that the lease rent is \$3,926.80 on an annual basis. The Tenant has paid \$1,926.80 in rent that was due on May 1, 2018 and paid the balance of \$2,000 that was due on December 1, 2018, less the adjustment of \$347.63 for the land that could not be cultivated. The new lease payment will be \$1,926.80 due in May each year and \$1,652.37 due in December each year through December 31, 2021. A motion is necessary to approve this change to the lease and a budget amendment will be brought to Council for action recognizing the decrease in revenue to the City.

After discussion on the matter, Councilman McLemore made the motion that the Farm Lease dated January 10, 2018 between the City of Franklin and Carr Farms be amended to reflect a decrease in the amount of rent to be paid annually from \$3,926.80 to the sum of \$3,579.17 annually beginning with the rent that was due for the year 2018 and for subsequent years ending on December 31, 2021. Vice-Mayor Cheatham seconded the motion.

The motion was approved by a 7-0 vote.

### **Online Bill Pay Discussion**

Discussion of the online bill pay option.

On January 7, 2019, Council engaged in a thorough discussion of the online bill pay options and the reference is reflected in those minutes. The Council was advised that a decision by Council was needed to meet a time deadline for getting the module included in the technology upgrade.

From information provided to Council, there is a convenience fee charged for each credit card transaction. If the City elects to pay the convenience fee the estimated cost to the City is approximately \$125,000. This would represent 2.3 cents of revenue on the real estate taxes. The convenience fee costs the City 2.25% per transaction.

The other option is to have the customer desiring to use the online billing option with a credit card to pay the convenience fee for the privilege. The cost to the customer would be 2.95% per transaction.

After a vigorous debate on this issue between the Council members, Treasurer Babb, and city staff, Vice-Mayor Cheatham made a motion to approve the cost be paid by the customer's. The motion lacked a second.

After further discussion by the Council, Mayor Rabil asked Treasurer Babb and staff to do a survey to solicit the customer base to find out what they feel about the matter. Mayor Rabil noted that the online bill pay option could be considered at future time asked for the desired action of Council. Councilman McLemore made a motion not to approve the online bill pay at this time and Councilwoman Copeland seconded it. The mitigating concern was the fees and the extra burden on the customer's., Mayor Rabil called for the question.

The motion was approved by a 7-0 vote.

### City Manager's Report

Before going into the City Manager's report, Interim City Manager Monday mentioned an oversight of a missed item that was included in the Finance section within the FY 2018-2019 City Budget Amendments #2019-06 and #2019-07 documentation. It was clarified that it required no action from Council and was for informational purposes only.

Community Development Director Goodwin requested as of a result of a grant opportunity from the Obici Foundation of \$50,000 that would allow the Parks and Recreation department to make surface improvements to two unused tennis courts at the Armory Drive Park. These improvements will allow for a multi-sport court and will provide practice and game play space for various activities. To accomplish this, should the city be a successful candidate, the city will need other funding resources to insure that the project can be completed. (A attached proposed budget was enclosed in the agenda package). There have been verbal commitments from USA Soccer for 33% of the total cost and International Paper once the city secures the rest of the funding. There are funds budgeted in the current CIP for playground equipment at certain parks that are identified in the projects description in the CIP that if needed could go towards the project. However, to allow these funds to be accessible it would be necessary to amend the project description in the parks and recreation capital improvements project to read as follows; "Playground Equipment and improvements at the various city parks including College Drive, MLK, Jr. Community Center, Bruce Street & Riverwalk Parks".

After discussion by Council, Councilman McLemore made a motion to change the language of the description in the Capital Improvement Plan to read "Playground Equipment and improvements at the various city parks including College Drive, MLK, Jr. Community Center, Bruce Street & Riverwalk Parks". Councilman Cutchins seconded the motion.

The motion was approved by a 7-0 vote.

Interim City Manager Monday commented on the items in the City Manager's report. Interim City Manager Monday reported that at the upcoming session in the 2019 General Assembly there is a joint resolution to recognize and celebrate 100 years of service by the officers of the Commissioners of the Revenue Association. Commissioner of the Revenue Rickman will miss the the January 28<sup>th</sup> meeting to be at the Legislative meeting. Interim City Manager Monday commented that the city works well with all its staff members and its constitutional officers.

Interim City Manager Monday thanked Council for their trust in his abilities and allowing him to serve the City of Franklin during his tenure.

Mayor Rabil thanked Interim City Manager Monday for his professionalism that he shared during his tenure here and wished him well in his future endeavors. The majority of Council and all others in attendance gave Interim Manager Monday a standing ovation demonstrating their thanks and appreciation. Interim City Manager Monday was humbled by the act and again thanked everyone.

### COUNCIL/STAFF REPORTS ON BOARDS & COMMISSIONS

Vice-Mayor Cheatham reported that the HRPTO and HRTAC meetings that he attended. The majority of those meetings centered around the Hot Lanes that will begin in Bowers Hill to the Hampton Roads Bridge Tunnel. He also reported on the Western Tidewater Regional Jail and informed the Council that the jail would be reviewing the budget in the near future.

Councilman Cutchins asked about the name change for the airport. Interim City Manager Monday stated that would be on the January 28<sup>th</sup> agenda.

Councilman Johnson reported on the 2019 VML/VACO Finance Forum that he attended. He stated that he would be sharing the materials that were discussed with Council members at an upcoming meeting.

Councilman Burgess informed everyone that the current tax law for 2019. He asked that everyone contact local legislators and request they pass conformity as soon as possible in order to prevent delays during the 2019 season. This will cause delays with returns and refunds for this tax season.

Mayor Rabil stated they Mr. Jamie Craig and incoming City Manager Amanda Jarratt would be joining them in the Closed Session for a presentation.

#### **Closed Session**

Councilwoman Copeland made the motion for the Franklin City Council to meet in Closed Session to discuss and consider a prospective candidate for employment; to discuss and consider the acquisition of real property for a public purpose; to discuss and consider a prospective business where no previous announcement has been made of the business' interest in locating in the City; consultation with legal counsel pertaining to probable litigation where such briefing in open meeting would adversely affect the negotiating posture of the City; Consultation with legal counsel regarding specific legal matters requiring the provision of legal advice by such counsel pursuant to Virginia Code Section 2.2-3711 (A)(1), (A) (3), (A) (5), (A) (7) and (A) (8). Councilman Burgess seconded the motion.

The motion was approved by a 7 - 0 vote.

### The Council entered closed session at 9:00 p.m.

Mayor Rabil reconvened the open session at 11:04 p.m. and asked for a motion certifying the closed session.

Vice-Mayor Cheatham made a motion certifying that the only matters discussed during the closed session were those lawfully exempted from open meeting requirements and identified in the motion by which the closed session was convened. The motion was seconded by Councilman Johnson.

The motion was approved by a 7 - 0 vote.

### **Adjournment**

Councilman Johnson made a motion to adjourn the meeting which was seconded by Councilman Burgess.

The motion was approved by a 7 - 0 vote.

Mayor Rabil declared the meeting adjourned at 11:05 p.m.

These Minutes for the January 14, 2019 City Council Regular Meeting were adopted on the $28^{ m th}$	¹ day
of January 2019.	

Mayor	
	Interim Clerk to City Council

### FINANCE

- A. Mid-Year Financial Report
- B. FY 2018 2019 City Budget Amendment # 2018 08
- C. Tentative FY 2019-2020 Calendar





HIGHLIGHTS – GENERAL FUND For the period ending December 31, 2018

Based on Unaudited Financial Data

# **Basis of Reporting**

- The information enclosed is the City's Financial Report for the General Fund for the period ending December 31, 2018.
- The report contains provisions for most revenue and expenditure accruals.
  - Reflects 6 months of revenues & expenditures in most cases (where noted, the 6<sup>th</sup> month has been estimated) modified accrual basis of accounting.
- Financial Report presentation is consistent with the department's objectives to:
  - Report timely, relevant, understandable and accurate financial data
  - Promote accountability through monitoring, assessment and reporting.

# Revenue Highlights – Tax Collections

- ■Overall General Property Tax collections of \$4.29m is down from FY18 collections of \$4.4m, primarily attributable to: (1) \$85k decrease in real estate current tax collections; and (2) \$34k decrease in real estate delinquent tax collections.
- ■There are five major sources included in General Property Taxes:
  - □ Real Estate Taxes (Current & Delinquent)
  - □Personal Property Taxes (Current & Delinquent)
  - □Penalty and Interest on Taxes
  - □ Public Service Corporation Taxes
  - Machinery & Tools Taxes



# Revenue Highlights – Tax Collections

- □ <u>Current Real Estate taxes</u> of \$2.56m are at 44.9% of budget and 3.2% lower than prior year period collections of \$2.65m.
- □ <u>Delinquent RE taxes</u> of \$149k are at 69.2% of budget and 18.8% lower than prior year period collections of \$183k.
- □ <u>Current Personal Property taxes</u> of \$1.38m are at 90.5% of budget and is comparable to prior year.
- □ <u>Delinquent Personal Property taxes</u> of \$46.3k are at 132.2% of budget and 43.6% higher than prior year period collections of \$32.2k.
- <u>Penalties and Interest</u> of \$56.8k are at 43.7% of budget and 2% lower than prior year period collections of \$57.9k.
- □ Public Service Corporation taxes of \$79.4k are at 106.2% of budget.



# General Property Taxes- Overall BUDGET COMPARISON-Cash Basis

	2018-2019		ACTUAL	BUDGET		2017-2018	ACTUAL	BUDGET	
REVENUE SOURCE	BUDGET	(	Current Year	%		BUDGET	Prior Year	%	
Real Estate Taxes-Current	\$ 5,710,573	\$	2,561,869	44.9%	\$	5,421,074	\$ 2,647,544	48.8%	
Real Estate Taxes-Delinquent	215,000		148,780	69.2%		220,000	183,246	83.3%	
Personal Property Taxes-Current	1,520,700		1,375,504	90.5%		1,551,897	1,386,636	89.4%	
Personal Property Taxes-Delinquent	35,000		46,282	132.2%		45,000	32,225	71.6%	
Machinery & Tools	20,000		19,483	97.4%		21,050	20,024	95.1%	
Penalities & Interest Taxes	130,000		56,761	43.7%		130,000	57,922	44.6%	
Public Service Corporation Taxes	74,750		79,375	106.2%		68,614	74,698	108.9%	
GENERAL PROPERTY TAX	\$ 7,706,023	\$	4,288,054	55.6%	)\$	7,457,635	\$ 4,402,295	59.0%	

Current	\$ 4,288,054
Prior Year	\$ 4,402,295
Net Change \$	(114,241)
Net Change %	(2.60%)



# Local Tax Revenue - (Prior Year Comparison) – Modified Accrual Basis

				Sales	
	Meals Taxes	Lodging Taxes	Cigarette Taxes	Taxes	Total
Dec-18	710,165	79,097	154,471	933,583	1,877,316
Dec-17	679,357	58,882	145,437	849,197	1,732,873
Prior Year \$	30,808	20,215	9,034	84,386	144,443
Prior Year %	4.53%	34.33%	6.21%	9.94%	8.34%

At the end of the fiscal year, it is projected that the Local Tax Revenue sources will have a budgeted shortfall of \$15,367.

# Local Tax Revenue (Budget per Actual Comparison-(Modified Accrual Basis) Benchmark – 50%

	FY 18-19		% of Budget
	Budget	12/31/2018	Realized
Local Sales & Use*	\$ 1,850,000	\$ 933,583	50.5%
Cigarette Taxes	\$ 280,000	\$ 154,471	55.2%
Meals Taxes*	\$ 1,480,000	\$ 710,165	48.0%
Lodging Taxes*	\$ 160,000	\$ 79,097	49.4%
Total Local Tax Revenue	\$ 3,770,000	\$ 1,877,316	49.8%

\*prepared on modified accrual basis

At six (6) months into the fiscal year, meals tax revenue and lodging tax revenue will not meet targeted projections; the total for all local tax revenue sources has a projected shortfall of \$15,367.



# Revenue & Expenditure Summary – Cash Basis

General Fund revenue at the end of the period totaled \$11.5 mil and represented 48.7% of the total budget; when compared to the prior year period of \$11.2 mil, this is a \$314k increase, primarily attributable to:

•	Permits & Other Licenses-SoCo	\$194k
•	Charges for Admin Services-Enterprise Funds	\$119k
•	Recovered Costs (Wkmen's Comp, Insurance, SoCo)	\$138k
•	Categorical Aid-State	\$ 95k
•	Business License Taxes-New businesses in FY2018	\$( 64k)
•	Miscellaneous-Sale of Real Estate & Timber in FY2018	\$(152k)

- General Fund expenditures at the end of the period totaled \$10.7 mil and represented 44.7% of the total budget; when compared to the prior year period of \$9.9 mil, this is a \$824k increase, primarily attributable to the timing of the payment of \$311k to Southampton County for shared operations and \$487k to Western Tidewater Jail as well as Council approved increase EMS salary increases of \$106k.
- FY19 Fund Balance Appropriated by Council for planned expenditures at December 31st: \$339,363.

### General Fund Revenue – Prior Year Comparison – Cash Basis

						Prior Year
Account Description	Prior Year Revenue	Budgeted	YTD Revenue	Balance/Excess/ Deficit	% Realized	Variance Good (Bad)
REAL PROPERTY TAXES	2,830,790	5,925,573	2,710,649	(3,214,924)	45.74%	(120,141)
PUBLIC SERVICE CORPORATION TAXES	74,698	74,750	79,375	4,625	106.19%	4,677
PERSONAL PROPERTY TAXES	1,418,861	1,555,700	1,421,786	(133,914)	91.39%	2,926
MACHINERY & TOOLS TAXES	20,024	20,000	19,483	(517)	97.42%	(541)
PENALTIES AND INTEREST	57,922	130,000	56,761	(73,239)	43.66%	(1,161)
OTHER LOCAL TAXES	566,131	1,850,000	622,389	(1,227,611)	33.64%	56,258
UTILITY TAXES	274,808	500,000	278,448	(221,552)	55.69%	3,641
BUSINESS LICENSE TAXES	47,411	918,000	(16,339)	(934,339)	-1.78%	(63,750)
BUSINESS LICENSE TAXES - PENALTY	300	500	321	(179)	64.12%	21
MOTOR VEHICLE LICENSES	113,023	172,000	117,479	(54,521)	68.30%	4,456
MOTOR VEHICLE LICENSES - PENALTY	5,669	20,000	7,131	(12,869)	35.66%	1,462
BANK STOCK TAXES	· -	56,200	-	(56,200)	0.00%	-
TAXES ON RECORDATION AND WILLS	26,383	38,000	31,641	(6,359)	83.26%	5,258
CIGARETTE TAXES	145,437	280,000	154,472	(125,528)	55.17%	9,035
LODGING TAXES	74,467	160,000	65,914	(94,086)	41.20%	(8,553)
MEALS TAX	617,370	1,480,000	591,804	(888,196)	39.99%	(25,566)
PROBATE TAXES	2,405	3,100	229	(2,871)	7.37%	(2,176)
PERMITS AND OTHER LICENSES	(102,037)	226,450	92,315	(134,135)	40.77%	194,353
FINES AND FORFEITURES	14,267	35,000	10,864	(24,136)	31.04%	(3,404)
REVENUE FROM USE OF MONEY	851	1,000	448	(552)	44.76%	(403)
REVENUE FROM USE OF PROPERTY	149,115	256,358	187,798	(68,560)	73.26%	38,684
CHARGES FOR CURRENT SERVICES	5,903	9,600	8,139	(1,461)	84.78%	2,235
CHARGES FOR OTHER PROTECTION	196,490	631,850	194,586	(437,264)	30.80%	(1,903)
MISC BILLING SERVICES	981	-	1,270	1,270	0.00%	288
CHG FOR SANITATION & WASTE REMOVAL	4,920	8,900	8,771	(129)	98.55%	3,851
CHARGES FOR ADMIN-FUNDS	480,860	1,209,646	600,314	(609,332)	49.63%	119,454
RECREATIONAL FEES	6,499	10,500	3,223	(7,278)	30.69%	(3,276)
MISCELLANEOUS	1,086,655	1,240,366	954,074	(286,292)	76.92%	(132,580)
RECOVERED COSTS	25,137	460,074	162,653	(297,421)	35.35%	137,516
NON-CATEGORICAL AID STATE	1,035,555	1,618,897	1,030,107	(588,790)	63.63%	(5,448)
SHARED EXPENSES	48,809	188,811	61,774	(127,037)	32.72%	12,965
CATEGORICAL AID - STATE	1,048,742	2,588,376	1,143,296	(1,445,080)	44.17%	94,554
CATEGORICAL AID -FEDERAL GOVERNMENT	47,103	179,098	16,595	(162,503)	9.27%	(30,508)
TRANSFERS FROM ENTERPRISE FUNDS	845,849	1,725,421	867,269	(1,197,515)	50.26%	21,420
General Fund Revenue Subtotal	11,171,394	23,574,170	11,485,038	(12,428,495)		313,644
APPROPRIATED FUND BALANCE BY COUNCIL		339,363				-
General Fund Revenue Total	11,171,394	23,913,533	11,485,038	(12,428,495)		313,644

### General Fund Expenditures – Prior Year Comparison – Cash Basis

Department	Prior Year Expenditures	Budgeted	YTD Expenditures	Balance/Excess/ Deficit	% Expended	Prior Year Variance Good (Bad)
**CITY COUNCIL **	84,390	145,149	88,988	56,161	61.31%	(4,598)
CITY MANAGER ******	96,856	246,992	126,970	120,022	51.41%	(30,113)
CITY ATTORNEY ******	91,963	158,609	74,884	83,725	47.21%	17,078
MANAGEMENT SERVICES & HR********	50,741	175,912	40,122	135,790	22.81%	10,618
COMMISSIONER OF THE REVENUE *****	132,021	287,663	132,447	155,216	46.04%	(426)
REAL ESTATE ASSESSOR *****	31,749	75,324	29,017	46,307	38.52%	2,732
CITY TREASURER ******	145,102	341,610	149,689	191,922	43.82%	(4,586)
ACCOUNTING ******	178,571	391,293	227,328	165,082	58.10%	(48,757)
PURCHASING & GENERAL SERVICES****	29,110	98,465	29,563	68,902	30.02%	(45,757)
UTILITY COLLECTIONS & BILLING *****	103,645	300,486	126,774	173,712	42.19%	(23,128)
INSURANCE *******	92,967	202,798	86,011	116,787	42.41%	6,955
INFORMATION TECHNOLOGY*****	69,032	262,641	84,242	178,399	32.07%	(15,210)
BOARD OF ELECTIONS *******	55,642	128,434	64,410	64,024	50.15%	(8,768)
CIRCUIT COURT ***	55,642				100.00%	
GENERAL DISTRICT COURT ***	- 8,224	7,020 20,775	7,020 9,448	(0) 11,327	100.00% 45.48%	(7,020) (1,224)
	0,224					
CLERK OF CIRCUIT COURT ***	-	60,300	60,296	5 4	99.99%	(60,296)
SHERIFF'S OFFICE ***	-	200,650	200,646	•	100.00%	(200,646)
DISTRICT COURT SERVICE ***	27,560	72,117	19,588	52,529	27.16%	7,972
COMMONWEALTH'S ATTORNEY ***	-	65,100	43,093	22,007	66.20%	(43,093)
WESTERN TIDEWATER REGIONAL JAIL**	460,992	948,013	948,013	-	100.00%	(487,022)
POLICE ***	1,597,492	3,088,418	1,511,033	1,577,385	48.93%	86,459
E - 911 ******	264,869	850,316	371,404	478,912	43.68%	(106,535)
EMERGENCY MANAGEMENT SERVICES ***	1,117,527	2,417,895	1,117,821	1,300,074	46.23%	(294)
BUILDING INSP & CODE ENFORCEMENT***	254,663	491,387	239,776	251,611	48.80%	14,887
ANIMAL CONTROL****	36,413	104,293	43,160	61,133	41.38%	(6,747)
PUBLIC WORKS-STREET MAINTENANCE****	718,525	1,268,762	606,691	662,071	47.82%	111,834
PUBLIC WORKS-SNOW REMOVAL****	-	13,000	3,750	9,250	28.84%	(3,750)
PUBLIC WORKS-GARAGE****	110,335	250,342	115,590	134,752	46.17%	(5,255)
REFUSE COLLECTION*****	466	-	-	-	0.00%	466
BUILDING MAINTENANCE-GENERAL******	303,689	704,858	301,681	403,177	42.80%	2,008
BUILDING MAINTENANCE-ARMORY***	13,585	-	13,451	(13,451)	0.00%	134
BUILDING MAINTENANCE-CITY HALL****	92,720	203,871	93,671	110,200	45.95%	(952)
BLDG MAINTENANCE-SOC SERVICES****	30,248	159,145	112,735	46,410	70.84%	(82,487)
BUILDING MAINTENANCE-HEALTH DEPT***	8,999	35,470	12,365	23,105	34.86%	(3,365)
HEALTH DEPARTMENT*****	110,000	110,000	55,000	55,000	50.00%	55,000
MENTAL HEALTH****	-	35,958	-	35,958	0.00%	-
**CHILDREN'S CENTER**	-	565,794	-	565,794	0.00%	-
RECREATION*****	221,340	407,741	193,503	214,238	47.46%	27,837
CEMETERIES****	21,123	53,020	23,028	29,992	43.43%	(1,905)
SENIOR CITIZENS TITLE III ***	-	6,659	-	6,659	0.00%	-
SENIOR CITIZENS NUTRITION ***	21,901	39,862	18,683	21,179	46.87%	3,218
LIBRARY****	144,246	333,941	158,184	175,757	47.37%	(13,937)
PLANNNING AND ZONING****	112,540	292,784	133,371	159,413	45.55%	(20,831)
BEAUTIFICATION COMMISSION ****	1,946	24,293	985	23,308	4.06%	961
DOWNTOWN DEVELOPMENT *****	33,148	110,000	35,032	74,968	31.85%	(1,884)
PAYMENTS TO SOUTHAMPTON COUNTY ***	-	700,000	-	700,000	0.00%	-
NON-DEPARTMENT MISCELLANEOUS***	34,615	56,000	32,713	23,287	58.42%	1,901
TRANSFERS*****	2,945,744	7,400,373	2,936,663	4,463,710	39.68%	9,080
General Fund Expenditure Total	9,854,698	23,913,533	10,678,840	13,235,810		(824,142)





# HIGHLIGHTS – ENTERPRISE FUNDS For the period ending December 31, 2018

Based on Unaudited Financial Data

# **Basis of Reporting**

- The information enclosed is the City's Financial Report for the Enterprise Funds for the period ending December 31, 2018.
- The report contains provisions for most revenue and expenditure accruals.
  - Reflects 6 months of revenue & expenditures full accrual basis of accounting.
- Financial Report presentation is consistent with the department's objectives to:
  - Report timely, relevant, understandable and accurate financial data
  - Promote accountability through monitoring, assessment and reporting.

# Airport Fund

## Revenue Analysis

 Fuel sales and airport rental fees are below target with 42.7% of budgeted realized.

## Expense Analysis

• Expenses in the fund are at target with 48.8% of budget expended (net of capital outlay, depreciation and transfers).

### Cash Balance

Cash balance in the Airport Fund is \$51,612.

# Water & Sewer Fund

### Revenue Analysis

• Revenue from the sale of water and sewer service charges of \$1.6m at the end of the period is below target at 46.3% of budget.

## Expense Analysis

• Expenses in the fund are \$761k and below target at 40.9%. Expenses are tracking \$2.7k lower than the prior year (net of capital outlay, debt service and transfers). Expenses are \$9k higher than prior year in the water division due to well operation maintenance; \$23k lower than prior year in the sewer division due to sewer clean out expenses in prior year; and \$11k higher than prior year in the wastewater division due to sludge disposal and treatment plant supply expenses.



# Water & Sewer Fund – Cash Balance

Cash balance - \$1,049,606
FY19 Council Approved CIP Appropriation of \$674,980 Posted in December 2018

Month	FY	17-18	FY	18-19
July	\$	1,652,123	\$	1,270,905
August	\$	1,518,399	\$	1,299,941
September	\$	1,588,063	\$	1,532,163
October	\$	1,586,500	\$	1,589,778
November	\$	1,695,279	\$	1,635,493
December	\$	1,802,144	\$	1,049,606
January	\$	1,475,022		
February	\$	1,416,362		
March	\$	1,457,412		
April	\$	1,529,505		
May	\$	1,391,374		
June	\$	1,375,767		

# Solid Waste Fund

### Revenue Analysis

• Revenue for the Solid Waste Fund is at target with revenue at \$658k or 50.1% of budget and is comparable to prior year period collections.

### Expense Analysis

• Expenses in the fund at \$324k are slightly below target with 49.1% of budget expended (net of capital outlay, depreciation, debt service and transfers) and is below the prior year period expenses of \$382k (net of capital outlay, depreciation, debt service and transfers).

# Solid Waste Fund – Cash Balance

## Cash balance - \$282,542

Month	FY 17-18	FY 18-19
July	\$271,649	\$226,627
August	\$265,937	\$238,139
September	\$275,027	\$250,455
October	\$274,940	\$240,796
November	\$265,379	\$255,153
December	\$257,988	\$282,542
January	\$255,839	
February	\$132,974	
March	\$142,195	
April	\$164,243	
May	\$180,101	
June	\$211,529	

# Electric Fund

## Revenue Analysis

 Revenue from energy sales at \$7.78mil is at slightly below target at 48.6% of budget; below is a snapshot of prior year billed service revenue, current year budget, actual and % of budget realized:

			FY19				
	Actual			FY19		Actual	
Account Description	December 31			Budget		December 31	% Realized
Sale of Electricity -Fuel Adj	\$	542,909	\$	1,572,741	\$	802,031	51.0%
Sale of Electric Energy-Residential		3,871,921		8,573,431		4,023,087	46.9%
Sale of Electricity-Commercial		3,107,054		5,725,949		3,009,436	52.6%
Cycle & Save		(59,635)		119,100		(59,385)	-49.9%
	\$	7,462,249	\$	15,991,221	\$	7,775,169	48.6%

### Expense Analysis

• Expenses associated with the sale of energy for the fiscal year was \$5.5mil and is below budget at 41.7% of the total budget (net of capital outlay, depreciation, debt service and transfers). This is higher than the prior year period of \$5.07mil primarily due to the VMEA Transmission Peak Shaving True-Up credit in September 2017 of \$544k.

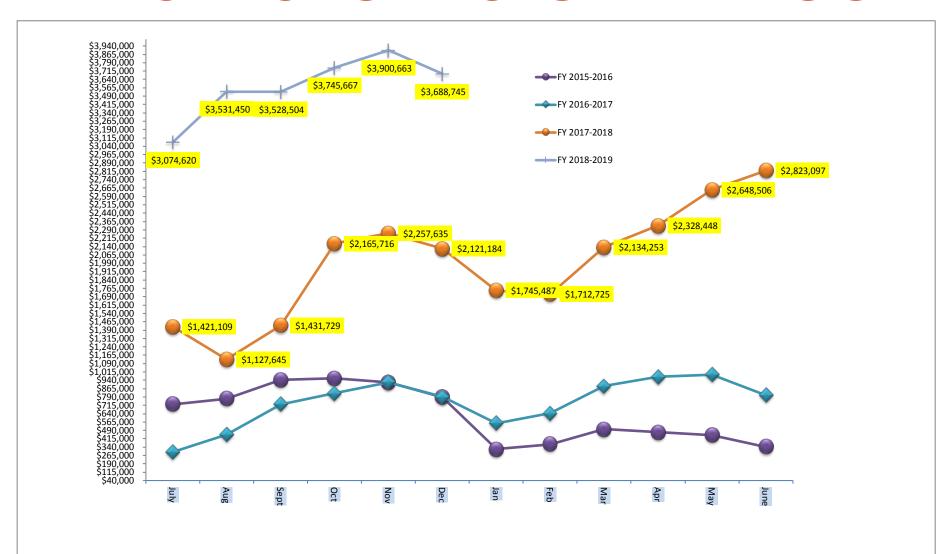
# ELECTRIC FUND CASH ANALYSIS

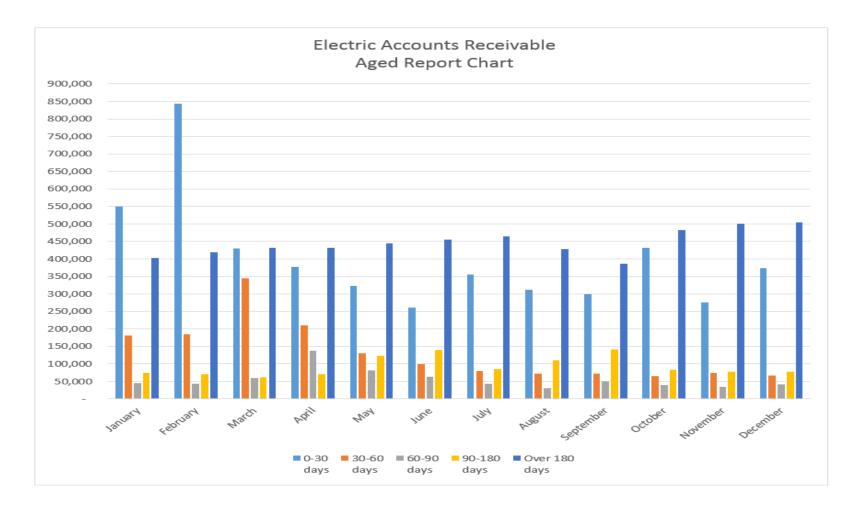
	FY 2	2013-2014	FY	2014-2015	FY	2015-2016	FY	2016-2017	FY	2017-2018	FY	2018-2019
7/31	\$	642,085	\$	957,000	\$	724,794	\$	276,984	\$	1,421,109	\$	3,074,620
8/31	\$	672,538	\$	1,095,099	\$	774,246	\$	453,148	\$	1,127,645	\$	3,531,450
9/30	\$	784,569	\$	1,220,000	\$	942,197	\$	729,003	\$	1,431,729	\$	3,528,504
10/31	\$	904,924	\$	1,273,878	\$	956,592	\$	822,659	\$	2,165,716	\$	3,745,667
11/30	\$	876,767	\$	1,327,621	\$	919,275	\$	922,617	\$	2,257,635	\$	3,900,663
12/31	\$	733,859	\$	1,284,717	\$	788,629	\$	791,600	\$	2,121,184	\$	3,688,745
1/31	\$	438,344	\$	1,004,954	\$	322,369	\$	554,258	\$	1,745,487		
2/28	\$	559,511	\$	805,356	\$	366,352	\$	644,526	\$	1,712,725		
3/31	\$	803,846	\$	881,641	\$	502,204	\$	888,414	\$	2,134,253		
4/30	\$	751,999	\$	906,867	\$	474,040	\$	970,688	\$	2,328,448		
5/31	\$	908,047	\$	968,713	\$	448,880	\$	990,559	\$	2,648,506		
6/30	\$	882,157	\$	842,112	\$	343,328	\$	807,485	\$	2,823,097		

Cash in the Electric Fund at \$3,688,745 decreased by \$11,918 from the prior month period (net of the FY19 Council approved CIP appropriation of \$200,000 posted in December 2018). **Policy Evaluation:** 

Cash is above minimum policy guideline of \$1.494 million by \$2.19 million.

# ELECTRIC FUND CASH ANALYSIS





The receivables in the "0-30" group has increased which is comparable to prior year. The "90-180" group & "over 180" group has leveled out.

### **BUDGET AMENDMENT 2019-8**

BE IT RESOLVED BY THE COUNCIL OF THE CITY OF FRANKLIN, VIRGINIA that the 2018-2019 City Budget is hereby amended to:

- 1. reduce Community Development appropriated revenues to agree to FY19 projections-net reduction of \$34,500;
- 2. reduce rental income from Pretlow Farms by \$348;
- 3. recognize additional revenues from workmen's compensation rebates & insurance recoveries and appropriate such revenue for use;
- 4. recognize additional revenues from VDOT for FY19 and appropriate such revenue for use;
- 5. appropriate use of unassigned general fund balance to fund shortfall in Community Development revenue and fund projected FY19 VDOT eligible expenses;
- 6. recognize additional revenues from the Franklin Southampton Charities and to appropriate such revenue for new uses;
- 7. recognize revenues related to the Western Tidewater Home Consortium Fund and appropriate such revenue for use; and
- 8. fund projected shortfall in projected salaries & wages for the Solid Waste Fund.

		2018-2019	AMENDED	INCREASE
		BUDGET	BUDGET	(DECREASE)
100	GENERAL FUND			
	REVENUE			
13030-0008	Building Permits	\$17,000	\$10,000	\$(7,000)
13030-0009	Reinspection Fees	250	100	(150)
13030-0010	Electrical Permits	4,500	3,000	(1,500)
13030-0012	Plumbing Permits	6,000	2,000	(4,000)
13030-0014	Mechanical Permits	4,500	500	(4,000)
13030-0015	Administrative Fee All Permits	6,000	3,500	(2,500)
13030-0016	Building Annual Permits	100	0	(100)
13030-0019	Sign Permits & Inspection Fees	800	400	(400)
13030-0024	Erosion & Sediment Control	2,300	800	(1,500)
13030-0025	Storm Water Management	8,100	500	(7,600)
13030-0031	Zoning Clearance & Other Chgs	2,500	1,500	(1,000)
13030-0032	Building Permit Plan Review	3,500	1,500	(2,000)
13030-0033	Building Permit Stop Work	400	100	(300)
13030-0034	Building & Zoning Appeals	1,000	0	(1,000)
13030-0037	Permit Extension	200	400	200
13030-0040	Planning Subdivision Plat Review	450	100	(350)
13030-0041	Planning Site Plan Review	600	300	(300)
13030-0042	Planning Rezoning Application	1,000	0	(1,000)
15020-0010	Rental of Pretlow/Rawls Farms	31,249	30,901	(348)
19020-0001	Workmen's Comp Recoveries	0	11,486	11,486
19020-0002	Insurance Recoveries	6,924	17,249	10,325
24040-0006	Street & Highway Maintenance	1,574,444	1,621,456	47,012
41050-0150	Use of Unassigned Fund Balance	339,363	484,610	<u>145,247</u>
		·		\$179,222

	EVENINE	I	-	
	EXPENDITURES	4		
31130-1101	Salaries & Wages-Regular	\$306,452	226,452	(80,000)
31130-1200	Salaries & Wages-Overtime	20,000	100,000	80,000
21910-7001	Joint Operations-City Share CCP	14,997	11,623	(3,374)
41200-1101	Salaries & Wages-Regular	537,891	565,091	27,200
41500-1101	Salaries & Wages-Regular	155,924	152,724	(3,200)
43200-1101	Salaries & Wages-Regular	176,119	162,519	(13,600)
91500-5855	Merchant Card Fees	56,000	66,000	10,000
93100-9380	Transfer to Capital Projects	379,460	541,656	<u>162,196</u>
				\$179,222
200	GENERAL CAPITAL IMPROVEMENT FUND			
	REVENUE			
41050-9480	Transfer from General Fund	\$379,460	\$541,656	\$162,196
				\$162,196
	EXPENDITURES			
94000-8605	Street Improvements	\$175,000	\$337,196	\$162,196
				\$162,196
289	FOUNDATION GRANT FUND			
203	REVENUE			
18990-3001	Franklin/Southampton Charities	\$0	\$10,000	\$10,000
10330 3001	Tranking Southampton Charters	Ç.	\$10,000	\$10,000
				710,000
	EXPENDITURES			
32100-8117	Fire Prevention Other Grants	\$0	\$5,000	\$5,000
91450-4009	Pass Thru Hunterdale Fire	5,000	10,000	5,000
31130 1003	r ass rin a rianter date rine	3,000	10,000	\$10,000
289	WESTERN TIDEWATER HOME CONSORTIUM FUND			
	REVENUE			
18990-8800	WTHC-Home Program Income	\$0	\$1,311	\$1,311
24002-8700	Home Funds-WTHC	0	69,873	69,873
			·	<u>\$71,184</u>
	EVDENDITUDES			
99999-3600	EXPENDITURES Administration	\$0	¢2 776	¢2 77¢
	209 Madison Street	-	\$3,776	\$3,776
99999-7814		0	16,088	16,088
99999-7818	212 Roosevelt Street	0	51,320	51,320 <b>¢71</b> 194
	-			\$71,184

502	SOLID WASTE FUND			
	REVENUE			
41050-0300	Use of Restricted Fund Balance	\$0	\$81,743	\$81,743
				\$81,743
	EXPENDITURES			
42300-1101	Salaries & Wages-Regular	\$129,390	\$221,133	\$91,743
42300-3310	Repairs & Maintenance-Vehicles	60,000	50,000	(10,000)
				\$81,743

Certified copy of resolution adopted by		
Franklin City Council.		
	Clerk to the City Council	

#### VDOT SURVEY FY 2019 WORKSHEET BASED ON BUDGET

	% Allocable to VDOT	Total	Direct	Indirect	Indirect Eligible 45%	Ineligible
Labor Equipment Materials & Contract Serv Street Lights & Signals Drainage	40% 54% 100% 100%	\$ 157,995.00	327,955.60 \$ 85,548.00 \$ \$ 244,200.00 \$ \$ 224,000.00 \$ 108,000.00	491,933.40 \$ 72,447.00 \$	221,370.03 \$ 32,601.15 \$ \$	270,563.37 39,845.85 -
Overhead	50%	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	\$ 19,839.00 \$ \$ 1,009,542.60 \$	19,839.00 \$ 584,219.40 \$	8,927.55 \$ 262,898.73 \$	10,911.45 321,320.67
Engineering		\$ - \$ 1,593,762.00	Ties to Exp Summ		1,593,762.00	
Garage \$ 250,342 Gen Gov't \$ 2,241,307			nmary 41500 \$ udget @ 12.31.18 \$	50,068.40 \$ 336,196.05 \$ 386,264.45 \$	22,530.78 \$ 151,288.22 \$ 173,819.00 \$	27,537.62 184,907.83 212,445.45
Road Maintenance Less: Street Lights Drainage Indirect Paving Part			Eligible \$ 1,009,542.60 \$ (224,000.00) \$ (108,000.00) \$ 262,898.73 \$ 940,441.33 \$	Total		
G.  Pavement Traffic Control D Drainage  Emergency Snow Engineering Ties to Exp Sum	& Ice	**Eligible**  \$ 940,441.33 \$ 224,000.00 \$ 108,000.00 \$ 1,272,441.33  \$ 13,000.00 \$ 13,000.00	<u> </u>	All 1,261,762.00 224,000.00 108,000.00 1,593,762.00 13,000.00 - 13,000.00		
I. Gen Admin		\$ 173,819.00	\$	386,264.45		
FY19 Total Elig	· · · · · · · · · · · · · · · · · · ·	\$ 1,459,260.33	\$	1,993,026.45		
FY19 VDOT Revenue To	FY19 Budget Amendment	\$ 1,621,456.00 \$ 162,195.67	:			

#### FY19 Budget @ 12.31.18

246,992	City Manager
158,609	Attorney
175,912	HR
287,663	Commis
75,324	Assessor
341,610	Treasurer
489,758	Acctg & Purch
202,798	Insurance
262,641	IT
2,241,307	-

## Franklin Southampton Charities

Post Office Box 276 • 403½ North Main Street • Franklin, Virginia 23851 Phone: 757/569-1611 • Fax: 757/569-1615 • email: fsc@franklinsouthamptoncharities.com

December 13, 2018

Mr. Clarence Monday Interim City Manager City of Franklin P. O. Box 179 Franklin, VA 23851

Dear Mr. Monday:

I am pleased to enclose a grant check in the amount of \$10,000, to be distributed to each of the 2 Fire and Rescue Units as follows. The Board of Directors of Franklin Southampton Charities is happy to be able to support this worthy program.

Franklin Fire Department Hunterdale Fire Department

\$5,000

\$5,000

Please remember that we ask for a report on the usage of these funds prior to April 1 of next year. If you have any questions, please do not hesitate to contact our office.

Sincerely,

G. Elliott Cobb, Jr.

Chair, Grants Committee

**Enclosures** 





TO: Tracy Spence, Interim Finance Director

FROM: R.E. Porti, Deputy Chief of Police

SUBJ: Budget Amendment DATE: 22 January 2019

#### Ms. Spence:

As per our earlier discussion, please accept this memorandum as a request to amend the budget for our E 9-1-1 Communications Center. The Communications Center has been short staffed, having had four vacancies throughout this fiscal year.

As such, the overtime expenditures have greatly increased while the salaries line item has remained below anticipated amounts.

To balance the budgeted line items and prepare for the remainder of the fiscal year, please accept this request to transfer \$80,000 from the salaries line item to the overtime line item.

FROM	ТО	AMOUNT
100-4-31130-1101	100-4-31130-1200	\$80,000

This will leave the salaries line item expensed at approximately 56%, which is on target for this point in the year.

Should you have any questions or concerns, please do not hesitate to contact me.

Robert E. Porti

**Deputy Chief of Police** 



January 23, 2019

TO: Taylor Williams, Interim City Manager

FROM: Tracy Spence, CPA, Interim Director of Finance

RE: Unassigned General Fund Balance Evaluation – Effect of Adoption of Budget

Amendment 2019-8

#### **General Fund Balance Policy Evaluation**

FY 18-19 Revised Budget	\$ 24,092,755
Percentage of General Fund Balance	16.78%
Minimum Balance Needed for 15%	\$ 3,613,913
Policy Compliance Amount In Excess of Policy Minimur	\$ 430,030

If additional information is needed, please advise.



<u>Dates Subject to</u>	Day	Action Item
<u>Change</u>		
December 17, 2018	Monday	• FY 2019-2020 Budget Requests Forms For Agencies Posted on City Webpage
January 7, 2019	Monday	FY 2019-2020 Budget Requests Due from Agencies & Organizations
January 28, 2019	Monday	• FY 2019-2020 Proposed Department Budgets Requests Due to City Manager
January 28, 2019*	Monday	6:00 P.M. Agencies & Organizations Budget Presentations
February 4, 2019	Monday	FY 2019-2020 School Board Budget Submitted to City Manager
February 4-14, 2019	Monday	Management Budget Meetings with Dept. Directors
February 11, 2019*	Monday	6:00 P.M Council Priorities/Goals/Budget Review
February 21, 2019	Thursday	<ul> <li>School Board Conducts Public Hearing on Proposed FY 2019-2020 Budget</li> </ul>
February 25, 2019*	Monday	Joint Budget Work session with School Board
February 25, 2019*	Monday	• 7:00 P.M City Manager Presents Overview of Consolidated Budget Requests to City Council
March 4, 2019	Monday	<ul> <li>6:00 P.M Budget Work session #1 with City Manager/Council</li> <li>Commissioner, Treasurer, Police, Fire &amp; Rescue, City Attorney, City Administration (City Council, City Manager &amp; Human Resources)</li> </ul>
March 5, 2019	Tuesday	<ul> <li>6:00 P.M. – Budget Work session #2 with City Manager/Council</li> <li>Registrar, Social Services, Inspections &amp; Community Development, Power &amp; Light, Finance &amp; Utility Billing</li> </ul>
March 7, 2019	Thursday	<ul> <li>6:00 P.M. – Budget Work session #3 with City Manager/Council</li> <li>Information Technology, Parks &amp; Recreation &amp; Public Works</li> </ul>
March 18, 2019	Monday	Budget Work session with City Council
March 31, 2019	Sunday	Release Advertisement for Public Hearing
April 8, 2019*	Monday	<ul> <li>6:00 P.M. – Tentative Budget Work session (as necessary)</li> <li>7:00 P.M. – Public Hearing(s) on the FY 2019-2020 Proposed Budget</li> </ul>
April 22, 2019*	Monday	City Council Considers action on School Board Budget
May 13, 2019*	Monday	• City Council Considers Action on FY 2019-2020 Budget, Sets Tax Rates and Adopt Budget Resolutions

### OLD/NEW BUSINESS

- A. Airport Renaming and Vehicle Request
- **B.** Emergency Medical Dispatch Program Grant—Interim Police Chief Porti
- C. Vehicle Preventative Maintenance and Vehicle Replacement Programs—Interim Police Chief Porti
- D. City Manager's Report
  - 1. Open Positions Update
  - 2. Information on Federal Employees Furlough
  - 3. Update on Emergency Services Billing Amounts



To: Members of City Council

Re: Airport Renaming & Vehicle Request

At the December 10, 2018 Regular Council meeting, Councilman Cutchins initiated a request from the Airport Advisory Board to consider purchasing a newer vehicle for use for those who fly in to the airport that need ground transportation and a name change to improve the image of the airport.

It was the desire action of Council to look at the budgetary situation of the City before making any recommendations concerning the vehicle. I was asked to draft a resolution concerning the name change for the airport.



To: Members of City Council

Re: Emergency Medical Dispatch Program Grant

Interim Police Chief Bob Porti will be advising Council of a Grant opportunity through the Obici Healthcare Foundation. Attached in the agenda package is the award letter for your information.



Department of Health

PO BOX 2448 RICHMOND, VA 23218 TTY 7-1-1 OR 1-800-828-1120

January 01, 2019

Erin Winslow
City Of Franklin Emergency Communications (911)
1018 Pretlow St
Franklin, VA 23851

Dear Grant Administrator:

The Office of Emergency Medical Services (OEMS) is pleased to announce that your agency has been awarded funding from the Financial Assistance for Emergency Medical Services Grant Program, known as the Rescue Squad Assistance Fund (RSAF). The attached Award Page itemizes the actual dollar value, quantity, funding level and item(s) your agency has been awarded under this program. The following documents can be completed and submitted via E-Gift:

Memorandum of Agreement: Must be submitted by February 28, 2019.

Instructions for Grant Reimbursement: All items must be submitted in order to process your reimbursement.

Equipment Status/Final Report Form: This form must be submitted sixty (60) days after the grant cycle deadline.

If your agency has had special conditions placed on your grant award, any and all conditions must be met in order to receive reimbursement. Items awarded may be available by state contract, www.eva.virginia.gov, OEMS recommends your agency purchase under state contract if applicable.

Any funding your agency receives through Return to Localities funding cannot be used as the matching share of Rescue Squad Assistance Fund grants or any grants offered using **Four-For-Life** funds. "Any funds received from Section 16.2-694 by a non-state agency cannot be used to match any other funds derived from Section 46.2-691 by that same non-state agency".

All items awarded funding must be ordered from the vendor by **February 28, 2019** invoices for all items awarded funding must be submitted to OEMS by **July 31, 2019**. You must contact OEMS prior to the February 28, 2019 deadline if your agency has encountered difficulties in meeting these deadlines.

If you have any questions, please contact Luke Parker, OEMS Grant Program Manager at (804) 888-9106, luke.parker@vdh.virginia.gov or Linwood P. Pulling, Grant Specialist at (804) 888-9105, Linwood.Pulling@vdh.virginia.gov or 1-800-523-6019 for additional grant information.

Congratulations,

Gary R. Brown, Director

Jany R. Brown

VDHOPARTMENT
Protecting You and Your Freedoment
www.vdh.virginia.gov/oems



January 15, 2019

Mrs. Erin Winslow Assistant Communications Manager City of Franklin 1018 Pretlow St Franklin, VA 23851

Re: Grant #1105

Dear Mrs. Erin Winslow:

Congratulations! We have reviewed and approved your request for funding from our Community Engagement grants. Please find enclosed a check for \$5,000 for funding of Emergency Medical Dispatch Purchase and Implementation.

The Foundation requests that you give recognition for its support whenever appropriate. Please complete and return the check receipt within 10 days.

On behalf of the Obici Healthcare Foundation we wish you success with this program.

mette Benchler

Sincerely,

Annette Beuchler President & CEO

**Enclosures** 



To: Members of City Council

Re: Vehicle Preventative Maintenance and Vehicle Replacement

**Programs** 

During previous meetings concerning police vehicle preventative maintenance and vehicle replacement, Council asked for information on vehicle maintenance and replacement.

Interim Police Chief Bob Porti will provide a presentation on these matters at the January 28, 2019 Regular Meeting. There will be a large binder with information on each vehicle in the Police fleet beginning with the oldest vehicles to the newest vehicles. Each vehicle will be identified by make and model with a picture of the vehicle. The information will cover types of vehicle repairs, a list of vehicle repairs in excess of \$500 (considered major repairs) and a total of all maintenance costs for each vehicle.



To: Members of City Council

Re: Information on Federal Employees Furlough

I have asked the treasurer's office and the utility service office to try to keep track of persons that might be furloughed federal employees worried about their utility accounts. At this time the Treasurer's Office reports just 2 inquires and Utility Services reports just 4 inquiries for a total of 6 inquiries. I have also attached a list of other communities that are offering some form of assistance to furloughed federal employees when assistance is requested. The list also includes a short description of the assistance being offered.

# **Utilities and Furloughed Customers January '19**

Dominion Virginia Energy 866-366-4357

Working with customers on individual basis-late fees, etc will still be applied to account.

Community Electric 757-242-6181

Working with customers on individual basis-late fees, etc will still be applied to account.

City of Elizabeth City 252-338-3981

Customer needs to bring in furlough papers - they will be placed on a no cut off list. At the end of furlough customer has 10 days to come in and make payment arrangements. All fees will be waived.

Virginia Beach Utilities 757-385-4631

Allowing additional days with proof - fees still applied.

City of Portsmouth 757-393-8524

30 extra days to pay if they present furlough papers-late fees, etc will be removed if asked.

**City of Norfolk 757-664-6700** 

Extention on water if show proof of furlough, will waive any finance fees.

Virginia Natural Gas 877-572-3342

Working with customers on a one to one basis.

Following is a table showing what the City fees for ambulance services were before & after the April 23<sup>rd</sup> Council meeting as well as what is being billed by the MARS billing service. I have attached a spreadsheet from the MARS billing service which details the billed services for 5.1.18-1.31.19. I have also attached an excerpt from Vince's presentation to the Council on April 23<sup>rd</sup> that deals with the ambulance charges for your reference.

					2.1.10-1.31.19	3.1.16-1.31.19
	CPT	City Fees	City Fees	MARS	Service	Self Pay
	Code	Before Change	After Change	Billing	Counts	Primary Payer
Basic Life Support	A0428	\$ 300	\$ 400	\$ 450	1	0
Basic Life Support-Emergency Transport	A0429	NA	NA	\$ 550	450	75
Advanced Life Support Level 1	A0427	\$ 400	\$ 650	\$ 550	556	104
Advanced Life Support Level 2	A0433	\$ 575	\$ 800	\$ 800	11	5
Treatment without Transport	A0998	NA	\$ 380	NA NA	1	1

#### *Items to note:*

- 1. There are discrepancies between what services & amounts are being billed by MARS and what are approved by Council. I recommend that these get trued up:
  - a. Basic Life Support (A0428) was billed at \$450. Had only 1 service event.
  - b. There is no Council approved service called Basic Life Support-Emergency Transport at a rate of \$550. Recommend adoption with retroactive back to April 23<sup>rd</sup>.
- 2. No service events of Treatment without Transport have been billed by MARS for the period under review.
  - a. Even if MARS didn't have an updated fee schedule, the services would have been submitted for billing. Who was following up on the denial reports from MARS?
  - b. Since the services have never been billed, there shouldn't be a back billing issue by MARS.
- 3. I've left a message with Valerie @ MARS to discuss the back billing. It looks like the only service at issue is ALS2. To quantify the City's exposure if back billing is denied:
  - a. There is a \$100 deficiency in the billing rate. There was 104 self- pay customers in the period which I assumed would be 0% collected. Assuming an average 65% collection rate, the City's exposure is \$29,380.

	556	+
	104	-
ervice Counts [2 items]	452	Т
	650	+
	550	-
fference in Rate [2 items]	100	Т
	452	X
	100	=
c Cts X Rate Diff	45,200	Т
	45,200	X
	0.65	=
tal X Collection Rate	29,380	T



## Franklin Fire and Rescue

100 South Main Street • Post Office Box 179 • Franklin, Virginia 23851 (757) 562-8581 • Fax (757) 562-6340 • Email <a href="mailto:vholt@franklinva.com">vholt@franklinva.com</a>

#### Vince Holt Director of Emergency Services

DATE:

February 8, 2018

TO:

Mr. Randy Martin - City Manager

FROM:

Chief Vince Holt

REF:

Ambulance Billing Fees

#### **Ordinance Modification**

On November 7, 2017 we received notification from our ambulance billing company that a new category for billing was going to be implemented in January 2018. The new category is classified as Treatment-Without-Transport. This category would allow us to bill patients that we treat on the scene but are not transported to the hospital due to them refusing to go. To enable our agency to take advantage of this new payment category we would need to revise our current ambulance ordinance. During the revision I would also recommend updating the billing rates for the other levels of service. I have attached the current and a recommended revision which includes adding the new category of billing along with updating the existing bill rates to a more current rate that is being applied in the neighboring jurisdictions of Isle of Wight County and the City of Suffolk.

#### **EMS Subscription**

In the annual Fire & Rescue update that was provided to City Council in November 2017 there was some discussion on ways to increase revenue recovery for the ambulance services we provide but also assist the citizens with options that may ease the burden for the cost of utilizing our ambulance service. Our surrounding neighbors including Southampton County, Isle of Wight County, and the City of Suffolk all offer a subscription service that allows a household to subscribe annually for supplemental coverage that would prevent them from being responsible for any ambulance bill that is above and beyond the limits of their health insurance coverage or if they do not have health insurance.

Southampton County charges an annual rate of \$59 with Isle of Wight County and the City of Suffolk charging \$60 per household. As we move forward with investigating whether to take a harder line on the recovery of ambulance costs this may offer our citizens a fairly inexpensive method of reassurance that they will not face the burden of paying a large sum out of pocket should they need to utilize our ambulance service. I have attached examples of program literature and applications from Isle of Wight County and the City of Suffolk.

Please advise if you have any questions on the above items,

City of Franklin, VA Tuesday, January 30, 2018

## Chapter 10. FIRE PREVENTION AND PROTECTION

## Article III. Ambulance Services

§ 10-31. Fees for ambulance services.

[Ord. of 10-28-2002(2)]

(a) There shall be fees charged by the City for ambulance service provided by the Department of Emergency Services as follows:

Туре	Fee
Basic Life Support (BLS)	\$300
Advanced Life Support 1 (ALS1)	\$400
Advanced Life Support 2 (ALS2)	\$575

(b) In addition to the above fees, there is also imposed a fee of \$8.25 per mile from the location where pickup of the patient is made to the hospital or other institution where the patient is delivered (loaded miles).

## $\S$ 10-31 Fees for ambulance services.

[Ord. of 10-28-2002(2)]

#### (a)

There shall be fees charged by the City for ambulance service provided by the Department of Emergency Services as follows:

Туре	Fee
Treatment -Without- Transport (A0998)	\$380
Basic Life Support (BLS)	\$400
Advanced Life Support 1 (ALS1)	\$650
Advanced Life Support 2 (ALS2)	\$800

#### (b)

In addition to the above fees, there is also imposed a fee of \$10.25 per mile from the location where pickup of the patient is made to the hospital or other institution where the patient is delivered (loaded miles).

## COUNCIL/STAFF REPORTS ON BOARDS & COMMISSIONS