AGENDA

FRANKLIN CITY COUNCIL

MONDAY, August 22, 2016 - CITY HALL COUNCIL CHAMBERS - 207 W. SECOND AVE.

7:00 P.M. Regular Meeting

Call To Order ·	•	•	•	•	•	MAYOR FRANK M. RABIL
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PLEASE TURN OFF CELL PHONES · · · MAYOR FRANK M. RABIL

PLEDGE OF ALLEGIANCE

CITIZENS' TIME

AMENDMENTS TO AGENDA

1. CONSENT AGENDA

- A. Minutes: August 8, 2016 Regular Meeting
- B. Departmental Reports: July, 2016 (Separate File)

2. FINANCE

- A. FY 2015 2016 End-of-Year Financial Report
- B. FY 2015 2016 City Budget Amendment #2016 21
- C. FY 2016 2017 City Budget Amendment #2017 02
- D. City Treasurer Report: Postal Lock Box Update Dinah Babb, Treasurer

3. OLD/NEW BUSINESS

- A. Resolution Requesting Membership in the HRTPO
- B. City Manager's Report
 - 1. Office Closing Schedule for Commissioner of Revenue & Treasurers' Office

4. <u>COUNCIL/STAFF REPORTS ON BOARDS & COMMISSIONS</u>

- 5. <u>CLOSED SESSION</u> (If Necessary)
- 6. ADJOURNMENT

UPCOMING ITEMS TO BE SCHEDULED

The items below are intended to be reflective, and not inclusive of all subjects staff is working on to bring forward to City Council in the next two months. Both the time lines and subject matter are subject to change and should not be considered final.

<u>SUBJECT</u> <u>TENTATIVE TIME LINE</u>

Commercial Rehabilitation Loan Program September, 2016 (Tentative)

Rental Housing Inspection Program Public Hearing September, 2016 (Tentative)

Charter Communications Franchise Agreement TBA

Council/School Board Joint Called Meeting TBA

CONSENT AGENDA

A. Minutes: Minutes: August 8, 2016 Regular Meeting

B. Departmental Reports: July, 2016 (Separate File)

The Franklin City Council held its regular meeting on Monday, August 8, 2016 at 7:00 p.m. in the Council Chambers at City Hall.

Council Members in Attendance: Frank M. Rabil, Mayor; Barry Cheatham, Vice-Mayor; Linwood Johnson, Mary Hilliard, Benny Burgess and Greg McLemore (Ward 6 Seat vacant).

Staff in Attendance: Randy Martin, City Manager; Taylor Williams, City Attorney; Chief Phil Hardison, Police Department; Mark Bly, Director of Power and Light; Brenda Rickman, Commissioner of Revenue; and Dinah Babb, Treasurer.

Others in Attendance: Officer Brian Snow, Franklin Police Department; Amanda Jarratt, President and CEO, Franklin Southampton Economic Development, Inc. (FSEDI); Dan Howe, Executive Director, Downtown Franklin Association (DFA); and Teresa Rose-McQuay; Administrative Assistant and Acting Secretary, Recording Minutes.

PLEDGE OF ALLEGIANCE

The Pledge of Allegiance was recited by everyone in attendance.

CITIZENS' TIME

Mr. John C. McBride of 126 Dunn Circle, Hampton, VA 23666 is the Executive Pastor of King Community Church located at 1538 Carrsville Highway, Franklin, VA 23851. Mr. McBride endorsed Dr. Antwan Hatch for the Ward 6 vacancy on Council.

Mr. Terrance D. Johnson of 118 Niblick Circle, Suffolk, VA 23434 is also the Pastor of King Community Church located at 1538 Carrsville Highway, Franklin, VA 23851. Mr. Johnson spoke of the benefits that Dr. Hatch acquired from the Franklin community and his character while also endorsing kim for the Ward 6 Council vacancy.

Mr. Adam Grant of 44 Crescent Drive, Franklin spoke of the motivation he received from his uncle Dr. Antwan Hatch. He also endorsed Dr. Hatch for the Ward 6 vacancy.

AMENDMENTS TO AGENDA

Mayor Rabil asked if there were any amendments to the agenda.

Councilman Burgess made a motion to amend the agenda to include an update of the Franklin City Public Schools Capital Funds budget from the School Board meeting that he attended on Thursday, August 4, 2016. Vice-Mayor Cheatham seconded the motion.

Mayor Rabil asked for a vote.

The motion was approved by a vote of 6 - 0 (Ward 6 Seat vacant).

Mayor Rabil moved the update and discussion of the Schools Capital Fund to Item B under Old/New Business and moved the City Manager's report to Item C.

Consent Agenda

Minutes of the July 25, 2016 Regular Meeting and August 2, 2016 Called Meeting

Mayor Rabil asked if there were any corrections to the minutes of the July 25, 2016 regular meeting and the August 2, 2016 called meeting. Hearing none, he asked for a motion.

Vice-Mayor Cheatham made the motion to approve both sets of minutes as presented and Councilwoman Hilliard seconded the motion.

The motion was approved by a vote of 6 - 0 (Ward 6 Seat vacant).

FINANCE

FY 2016 – 2017 Budget Amendment #2017 – 01

Mayor Rabil recognized Manager Martin to present FY 2016 - 2017 Budget Amendment # 2017 - 01. Manger Martin reported that the City received the following grants:

Fund 220 – Franklin Southampton Charities - \$5,000 for Franklin Fire & Rescue and \$5,000 for Hunterdale Fire & Rescue for a total of \$10,000.

Fund 100 – Byrne Justice Assistance Grant for the Franklin Police Department in the amount of \$6,000 with \$5,400 in Federal money with a Local match of \$600.

Manager Martin recommended the Council authorize acceptance of the grants and donations by approving FY 2016 - 2017 City Budget Amendment # 2017 - 01 which appropriates the funds for expenditure.

Mayor Rabil asked if there were any comments or questions concerning FY 2016 - 2017 City Budget Amendment # 2017 - 01.

Vice-Mayor Cheatham made the motion to approve FY 2016 – 2017 City Budget Amendment 2017 – 01 and Councilman Johnson seconded it.

The motion was approved by a vote of 6 - 0 (Ward 6 Seat vacant).

OLD/NEW BUSINESS

Ward 6 Council Vacancy Appointment

Mayor Rabil reported that there were two nominees for the Ward 6 Council Vacancy Appointment that the Council had interviewed. Mayor Rabil stated that both candidates interviewed were very impressive.

Councilman Burgess made the motion to appoint Mr. Robert Cutchins, II to the vacant Ward 6 seat and Vice-Mayor Cheatham seconded the vote.

Mayor Rabil asked if there were any questions or comments on the motion.

After discussion among Council members, they voted on the motion.

The vote was as follows:

Councilman Johnson, NAY; Councilwoman Hilliard, NAY; Vice-Mayor Cheatham, AYE; Mayor Rabil, AYE; Councilman McLemore, NAY; and Councilman Burgess, AYE (Ward 6 Seat vacant).

The motion failed to pass due to a lack of the required four vote majority.

Councilman Johnson then offered a motion to appoint Dr. Antwan Hatch to the vacant Ward 6 seat and Councilwoman Hilliard seconded the motion.

Mayor Rabil asked if there were any questions or comments on the motion.

After discussion among Council members, they voted on the motion.

The vote was as follows:

Councilman Johnson, AYE; Councilwoman Hilliard, AYE; Vice-Mayor Cheatham, NAY; Mayor Rabil, NAY; Councilman McLemore, AYE; and Councilman Burgess, NAY (Ward 6 Seat vacant).

The motion did not pass due to a lack of the required four vote majority.

Mayor Rabil offered a personal apology to the citizens of the City of Franklin and the nominees for the lack of the Council being able to appoint an Interim Representative for Ward 6. Councilman McLemore also gave an apology.

Mayor Rabil advised Attorney Williams of the need to notify the Circuit Court that Council was unable to come to a consensus to fill the Ward 6 vacancy.

After considerable questions and comments regarding the process with the courts and the timing of a Special Election, Attorney Williams recommended consideration of a motion indicating the desire of the Council.

Councilman Burgess made the motion to authorize the City Attorney to file a petition with the Circuit Court to act in accordance with state statute of 24.2 – 228 concerning the vacancy appointment process and Vice-Mayor Cheatham seconded it.

The vote was as follows:

Councilman Johnson, AYE; Councilwoman Hilliard, AYE; Vice-Mayor Cheatham, AYE; Mayor Rabil, AYE; Councilman McLemore, NAY; and Councilman Burgess, AYE (Ward 6 Seat vacant).

OLD/NEW BUSINESS

Update of the Franklin City Public Schools Capital Fund Budget

Mayor Rabil recognized Councilman Burgess to give an update on the Franklin City Public Schools Capital Fund Budget from the School Board meeting held on Thursday, August 4, 2016 in the School Administration conference room located at 207 West Second Avenue.

Councilman Burgess stated that the schools would like a joint meeting with the City Council in regards to the Capital Fund Budget items that they requested in the FY 2016 - 2017 Budget. Councilman Burgess commented that there appears to be some confusion as to what the Council is requesting from the School Board concerning the answers to the questions raised in the City's FY 2016 - 2017 budget process particularly concerning the audit findings and responses received for FY 2014 - 2015.

Councilman Burgess commended new Chairwoman Hall-Leonard for her guidance and direction of the School Board meeting. Councilman Burgess stated that everyone was given the opportunity to speak and the Board as a whole came together to determine the direction of the Board as a whole.

Mayor Rabil stated that he would meet with the Chair to set a date that is agreeable to the Council as well as the Board to discuss the Capital Fund Budget for FY 2016 – 2017. The consensus of the Council was for Mayor Rabil to pursue the request to schedule a joint meeting.

City Manager's Report

Public Notice Board of Equalization

Manager Martin advised Council and citizens' of the publication of the Public Notice that the City Board of Equalization will meet on October 3, 4 & 18 for the purpose of hearing complaints of inequalities in property valuations including errors in acreage. The appointments will be scheduled every 20 minutes to minimize waiting. To appear before the Board of Equalization citizens need to call Betty Tarkington at (757) 562 – 4870. The meetings will be held at City Hall in the City Council Chambers conference room at 207 West Second Avenue.

Council members asked questions about the process and the City Manager offered responses and the City Attorney advised Council on the legal limitations of the Board and the process followed.

Lowes Project Update on Barrett's Landing Boat Ramp

Manager Martin updated Council on the renovations at the Boat Ramp project. The Lowe's Home Improvement store here in Franklin; in conjunction with a City of Franklin Public Works crew and representatives from the Virginia Department of Game and Inland Fisheries have begun work on the dock and other improvements along the Blackwater River boardwalk and at the boat ramp. Manager Martin thanked all those working on the project for their hard work. Manager Martin invited Council and citizens to take a look at the project which will be completed this week.

COUNCIL/STAFF REPORTS ON BOARDS & COMMISSIONS

Mayor Rabil reported on the Franklin Southampton Shared Services meeting. Mayor Rabil stated the Shared Services Committee is looking at some projects that will benefit both the City and the County.

Mayor Rabil reported that there will be a Downtown Franklin Association (DFA) Board meeting on Wednesday, August 10, 2016 at the Train Station. Mayor Rabil reminded everyone of Cruise-In on Wednesday; there were 93 cars last week. The Farmer's Market will be open on Wednesday, August 10, 2016. No We Be Jammin concert this week because of the Franklin Southampton County Fair. Mayor Rabil invited everyone to come out and enjoy the fair.

Closed Session

Councilman Burgess made the motion that the Franklin City Council meet in Closed Session to discuss and consider appointments to boards and commissions; and to discuss a prospective business or industry or the expansion of an existing business or industry where no previous announcement has been made of the business' or industry's interest in locating or expanding its facilities in the community pursuant to Virginia Code Section 2.2 – 3711 (A) (1) and (5). Councilwoman Hilliard seconded the motion.

The motion was approved by a 6 - 0 vote (Ward 6 Seat vacant).

The Council entered into closed session at 8:01 p.m.

Mayor Rabil reconvened the open session at 8:49 p.m. and asked for a motion certifying the closed session.

Councilman Burgess made a motion certifying that the only matters discussed during the closed session were those lawfully exempted from open meeting requirements and identified in the motion by which the closed session was convened. The motion was seconded by Councilwoman Hilliard.

The motion was approved by a 6 - 0 vote (Ward 6 Seat vacant).

Adjournment

Councilman Johnson made a motion to adjourn the meeting which was seconded by Councilwoman Hilliard.

The motion was approved by a 6-0 vote (Ward 6 Seat vacant).

Mayor Rabil declared the meeting adjourned at 8:50 p.m.

These Minutes for the August 8, 2016 City Council M August, 2016.	leeting were adopted on the 22" day of
Mayor	Clerk to City Council

FINANCE

- A. FY 2015 2016 End-of-Year Financial Report
- B. FY 2015 2016 City Budget Amendment #2016 21
- C. FY 2016 2017 City Budget Amendment #2017 02
- D. City Treasurer Report: Postal Lock Box Update Dinah Babb, Treasurer





For the period ending June 30, 2016

Basis for Preliminary Report

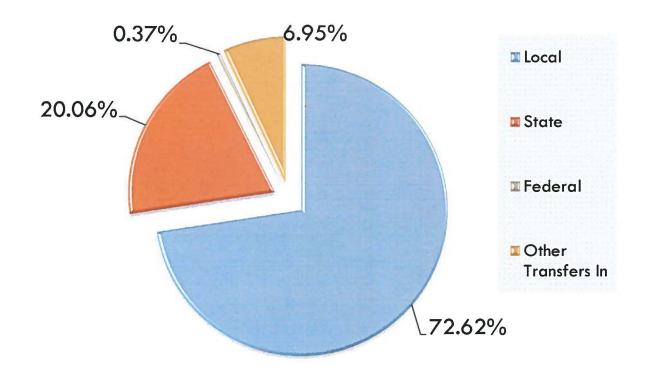
- The information enclosed in the City's preliminary year end financial report for June 30, 2016 is based on information received and reviewed through July 31, 2016.
- The report contains provisions for most revenue and expenditure accruals
- Transfers to other funds are estimated therefore, the impact to the City's year end fund balance (GF) is estimated

Revenue Highlights

- □Overall General Property Taxes collected \$7.42 million, 99.5% of budget 5.5 % increase over FY15 collections of \$7.03 million
 - □ <u>Current Real Estate taxes</u> \$5.23 million, 96.0% of budget and 5.5% higher than FY14-15 collections of \$4.96 million
 - □ Personal Property taxes at \$1.52 million is 105% of budget; revenue increased by 7.0% from the \$1.42 mil realized last year.
 - Other general property taxes: Penalty and Interest, machinery and tools and public service corporation taxes collectively totaled \$269,616 or 99.7% of budget; all sources are consistent with prior period collections.

General Fund REVENUE SUMMARY BY SOURCE

	SUMMARY
LOCAL	\$ 16,325,604
FEDERAL	\$ 99,199
STATE	\$ 4,513,031
OTHER - TRANSFERS IN	\$ 1,547,601
TOTAL GENERAL FUND REVENUE	\$ 22,485,435





General Property Taxes- Overall BUDGET COMPARISON

REVENUE SOURCE		ACTUAL 5/30/2016	BUDGET 5/30/2016	BUDGET %	
Real Estate Taxes-Current	\$	5,235,735	\$ 5,456,874	95.9%	
Real Estate Taxes-Delinquent		361,577	190,000	190.3%	
Personal Property Taxes-Current		1,522,258	1,450,000	105.0%	
Personal Property Taxes-Delinquent		39,244	65,000	60.4%	
Machinery & Tools		19,402	23,577	82.3%	
Penalities & Interest Taxes		183,126	179,830	101.8%	
Public Service Corporation Taxes		67,088	66,863	100.3%	
GENERAL PROPERTY TAX	\$	7,428,430	\$ 7,432,144	99.95%	



General Property Taxes- Overall PRIOR YEAR COMPARISON

REVENUE SOURCE	(ACTUAL 5/30/2015	ACTUAL 6/30/2016	Dollar Variance	Percent Variance
Real Estate Taxes-Current	\$	4,961,545	\$ 5,235,735	\$ 274,190	5.5%
Real Estate Taxes-Delinquent		322,742	361,577	\$ 38,835	12.0%
Personal Property Taxes-Current		1,421,429	1,522,258	\$ 100,829	7.1%
Personal Property Taxes-Delinquent		79,798	39,244	\$ (40,554)	-50.8%
Machinery & Tools		18,867	19,402	\$ 535	2.8%
Penalities & Interest Taxes		169,797	183,126	\$ 13,329	7.8%
Public Service Corporation Taxes		64,977	67,088	\$ 2,111	3.2%
GENERAL PROPERTY TAX	\$	7,039,155	\$ 7,428,430	\$ 389,275	5.5%



Local Tax Revenue (Budget Vs. Actual Comparison)

	FY 15-16 FY		Y 15-16 Est.	% of Budget
	Budget		Actual	Realized
Local Sales & Use	\$ 1,800,000	\$	1,760,090	97.8%
Cigarette Taxes	\$ 325,000	\$	352,199	108.4%
Business License Taxes	\$ 950,000	\$	967,379	101.8%
Meals Taxes	\$ 1,350,000	\$	1,494,137	110.7%
Lodging Taxes	\$ 150,000	\$	123,626	82.4%
Total Local Tax Revenue	\$ 4,575,000	\$	4,697,431	102.7%



Local Tax Revenue (Trend Analysis)

	В	usiness					Cigarette		Cigarette Sale			
FYE	L	icenses	ı	Meals Tax	Lo	dging Tax		Taxes		Taxes	1	TOTALS
FY11	\$	941,650	\$	1,154,659	\$	117,911	\$	208,592	\$ 1	1,592,996	\$4	,015,807
FY12	\$	934,328	\$	1,330,207	\$	198,481	\$	244,959	\$:	1,683,980	\$ 4	,391,956
FY13	\$	923,492	\$	1,259,747	\$	152,875	\$	356,358	\$ 1	1,782,760	\$ 4	1,475,232
FY14	\$	953,294	\$	1,299,247	\$	149,854	\$	342,433	\$1	1,722,798	\$ 4	,467,626
FY15	\$	921,270	\$	1,439,601	\$	149,166	\$	373,904	\$1	1,797,520	\$ 4	,681,461
FY16	\$	967,379	\$	1,494,137	\$	123,626	\$	352,198	\$ 1	1,760,090	\$ 4	,697,430
1 year Trend	\$	46,109	\$	54,536	\$	(25,540)	\$	(21,706)	\$	(37,430)	\$	15,969
							Pric	or Year Grov	wth	Trend		0.34%
5 year Trend	\$	25,729	\$	339,478	\$	5,715	\$	143,606	\$	167,094	\$	681,623
		2.7%		29.4%		4.8%		68.8%		10.5%		
							Five	e Year Grow	vth ⁻	Trend		16.97%







Other Significant Revenue Events – Industrial Corridor Shared Revenue Recovery



IOW Revenue Sharing

Other Significant Revenue Events-Grants – General Fund FY 15-16

Grant Revenue	Service Area	Amount
SAFER Grant	Public Safety	\$ 42,942.00
VDOT Primary Extension	Public works	\$483,870.00
Rescue Squad Assistance Grant	Public Safety	\$ 13,508.00
ARTS Grant	Public Safety	\$ 5,000.00
Byrne Justice Police Grant	Public Safety	\$ 1,288.00
Four For Life	Public Safety	\$ 7,381.00
Litter Control	Community Development	\$ 6,427.00
PSAP Grant	Public Safety	\$ 55,254.00
tal FY 14-15		\$ 625,670.00





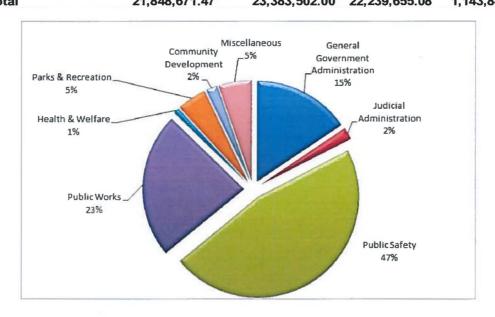
GENERAL FUND EXPENDITURES

For the period ending June 30, 2016



General Fund Expenditures (current year actual to budget and prior year comparison)

	FY 15-16	FY 15-16	YTD June 30	Remaining	% of	Prior Year
Department	Expenditures	Amended Budget	2016	Balance	Budget	Variance
General Governmemt Administration	2,211,912.37	2,588,069.00	2,394,990.12	193,078.88	92.5%	183,077.75
Judicial Administration	320,562.23	309,525.00	299,463.50	10,061.50	96.7%	-21,098.73
Public Safety	7,416,151.85	7,491,028.00	7,199,169.77	291,858.23	96.1%	-216,982.08
Public Works	2,970,312.89	4,019,682.00	3,604,487.80	415,194.20	89.7%	634,174.91
Health & Welfare	145,198.00	156,198.00	145,198.00	11,000.00	93.0%	0.00
Parks & Recreation	712,031.09	746,602.00	721,196.74	25,405.26	96.6%	9,165.65
Community Development	325,589.44	317,879.00	281,422.52	36,456.48	88.5%	-44,166.92
Miscellaneous	698,631.16	813,000.00	812,420.27	579.73	99.9%	113,789.11
Subtotal	14,800,389.03	16,441,983.00	15,458,348.72	983,634.28	94.0%	657,959.69
Transfers to Other Funds	7,048,282.44	6,941,519.00	6,781,306.36	160,212.64	97.7%	-266,976.08
General Fund Expenditure Total	21,848,671.47	23,383,502.00	22,239,655.08	1,143,846.92	95.1%	390,983.61



General Fund Expenditure Highlights

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Expenditures of \$15.45 mil (94% of budget) are \$658,000 or 4.4% more when compared to prior year expenditures of \$14.80 mil.

Reductions are noted in the following areas: ☐ Juvenile detention care-\$38K ☐ Fuel Costs — \$46K ☐ Health Insurance - \$100K ☐ Building Maint & Repairs - \$41K ☐ Telecommunications - \$50K ☐ Drainage - \$70K ☐ Debt service General Fund - \$160K ☐ One Time Expenditures Public Safety - \$408K PSAP Grant. Police Vehicles, Records Room Improvement & Ambulance/Medic

Inc	reases are noted in the following areas:
	Telecommunications - \$80K
	Jail Administration - \$69K
	Retiree Health Care - \$26K
	Current Year Assessment - \$51K
	Elections - \$26K
	Information Technology Equip/software-\$51K
	Payment to County - \$110K
	Emergency Services Worker's Comp - \$30K
	Regular and OT Salaries Police & E911 - \$123K
	Paving - \$350K
	Vehicle - \$25K
	Special Paving Project - \$489K



Franklin/Southampton Cost of Shared Services



FISCAL YEAR 15-16 (Year 3 of Consolidation)

FY 15-16 Net Cost to City = \$174,814

FISCAL YEAR 14-15 (Year 2 of Consolidation)

□ FY 14-15 Net Cost to City = \$201,853

FISCAL YEAR 13-14 (Year 1 of Consolidation)

□ FY 13-14 Net Cost to City = \$150,307

FISCAL YEAR 12-13 (Prior to Consolidation)

□ FY 12-13 Net Cost to City = \$325,537

City Cost = Expenditures for Planning & Inspections less recovered cost from Southampton County, planning & building related Permits & Fees and grants restricted for Community Development.

Cost to City is
\$174,814 or
46.3% less
when
compared to
FY 12-13, (the
most recent
year prior to
the Shared
Services
Arrangement).

Estimated Fund Balance at June 30, 2015 (unaudited)

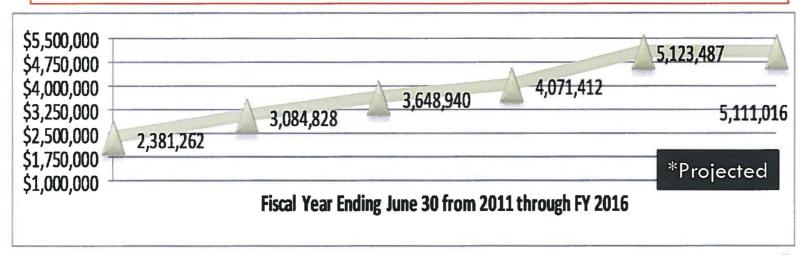
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Beginning Fund Balance - 6/30/15	7,069,206	
Total Revenues	\$ 20,937,833	
Total Expenditures	\$ (20,445,839)	
Excess of Revenue over Expenditures	\$ 491,994	
Add: Transfers In	1,547,801	
Less: Transfers Out	(1,838,911)	
Net Change in FY 14-15 Fund Balance	\$ 200,884	Only a Portion of the \$7.27 mil is Available for
Total Fund Balance Ending - 6/30/16	7,270,090	Spending
6/30/16 Ending Fund Balance	\$ 7,270,090	
Fund Balance Classifications:		
Non Spendable	\$ 969,874	
Restricted	302,800	
Committed	0	
Assigned	886,400	¢F 11 will in the antiquet of
Total Non-Spendable, Restricted, Commit	ted	\$5.11 mil is the estimated
& Assigned	2,159,074	unassigned fund balance;
Amount Unassigned	\$ 5,111,016	the portion available for
	•	spending

Fund Balance Policy Evaluation at June 30, 2015

Fund Balance Policy Evaluation			
	F۱	E16 Projected	FYE2015
Budgeted Annual Expenditures		22,373,141	\$ 22,653,361
Policy: Miniumum of 15% of budgeted annual expenses	\$	3,355,971	\$ 3,398,004
Unassigned Fund Balance	\$	5,111,016	\$ 5,123,487
Amount Below/Above Policy Guidelines	\$	1,755,045	\$ 1,725,483
Fund Balance as a Percentage of Budgeted Expenditures		22.84%	22.62%
Amended Annual Budget		23,640,546	\$23,831,646
Fund Balance as a Percentage of Revised Budget		21.6%	21.5%

A strong Unassigned fund balance is critical to financial planning







PRELIMINARY FINANCIAL REPORT ENTERPRISE FUNDS



For the period ending June 30, 2016

Airport Fund

- □ Fuel Sale Revenue of \$54,500 is 22% or lower than prior year collections at \$72,000
 - On the expenditure side, fuel purchases were 25% or \$11,000 less than the prior year
- General Fund Support = \$79,305 at 8/03/16.
- □ Federal/State Funded Grants totaling \$56,000
- Expenditures Associated with Grant Funding total \$56,000

Water & Sewer Fund

Revenue Analysis

- Revenue from the sale of water reached \$1.16 mil (90% of the \$1.3 mil budget); revenue reported is less than average due to a prior period (June 2015 adjustment in which more revenue was reported than average)
- Revenue from sewer charges reached \$1.58 mil (90% of budget); less than average as a result of the prior year adjustment.

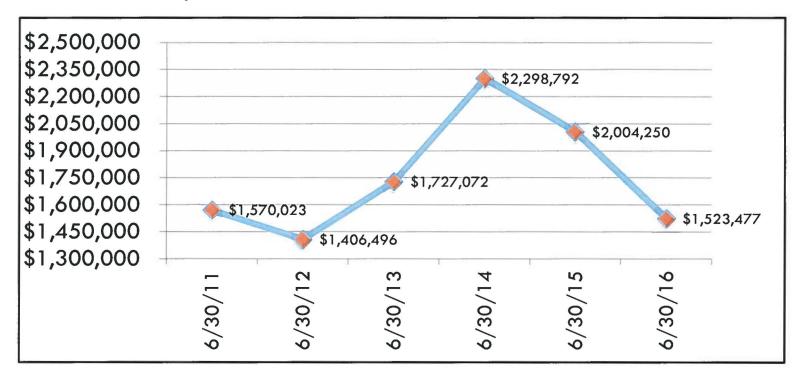
Expenditure Analysis

- Total expenditures of \$3.43 mil exceeded prior year expenditures of \$2.87 mil (water and wastewater projects completed in FY16 as planned)
- Overall expenditures in the Fund exceeded revenue by \$564,973; over\$630,000 was included in the budget as use of fund balance to fund capital projects.



Water & Sewer Fund Cash Balance

- Cash balance at June 30, 2016 = \$1.52 mil
- Cash Balance decreased by \$480,000 during the fiscal year (planned water & sewer rehab projects totaled over \$800K)



Solid Waste Fund

Revenue Analysis

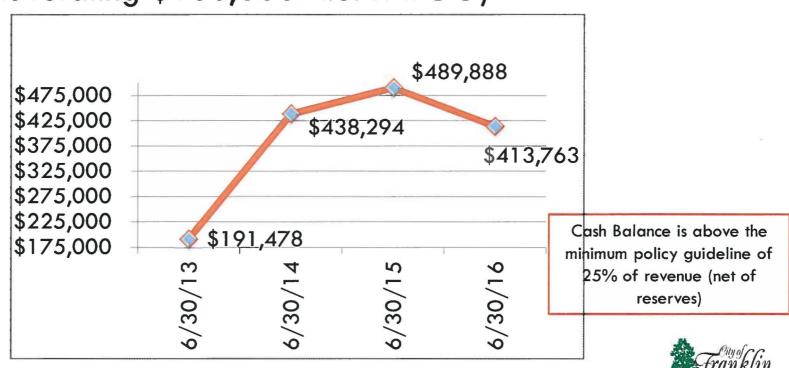
Revenue from waste collection & disposal reached \$1.30 mil (99% of budget); this is slightly lower than prior year collections of \$1.36 mil as expected.

Expenditure Analysis

- Operating expenditures were \$1.08 mil prior to transfer to general fund and consistent with prior year expenditures.
- YTD Expenditures of \$1.38 mil exceeded revenues of \$1.30 mil by \$83K. A planned use of \$80K in fund balance was included in the budget.

Solid Waste Fund – Cash Balance

- \square Cash balance at June 30, 2016 = \$413,763
- Cash Balance increased by \$76,000 during the fiscal year (a portion of cash was used to acquire capital assets totaling \$160,000- i.e. PAYGO)



Electric Fund —Analysis

- □ **Revenue from energy sales** reached \$13.78 mil or 93% of budget; FY15 revenue was \$15.47 for a decrease of \$1.7 mil or 11%
 - Actual revenue expectations = 88% of budget for energy for sale and 75% of budget for fuel adjustment)
- Expenditures from energy sales = \$9.13 mil
 - 94% of budget and 6.1% or \$598K less than prior year
- Expenditures from fuel adjustment cost = \$1.04 mil (in line with revenue of \$994K due to pass thru costs) represents 77% of budget and nearly 50% or \$1.0 mil less than the prior year costs
- Overall, expenditures reached \$14.24 mil or 90% of the total budget; a decrease of \$1.2 mil from the prior year period.

Electric Fund – Expenditure Analysis

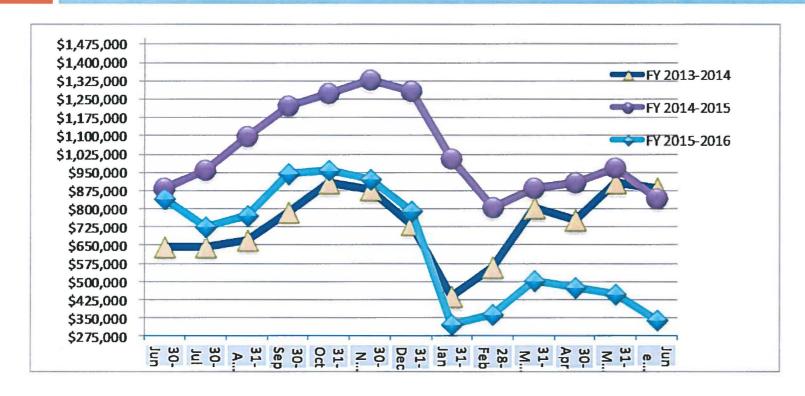
- Operating expenditures increased by \$236,000 or 17% from \$1.36 mil to \$1.59 mil in FY 16
 - Increases Noted:
 - Contractual services & personnel cost \$206K
 - SCADA Maintenance increased \$31K
 - □ Vehicle Maintenance & Supplies 20K
 - Generator Maintenance \$13K
 - Decreases Noted:
 - □ BCBS \$18K
 - Vehicle Repairs \$22K
 - ☐ Generation & Vehicle Fuel \$23K



Electric Fund Cash Current & Three History

	FY 2	2012-2013	FY 2	2013-2014	FY	2014-2015	FY	2015-2016
30-Jun	\$	365,374	\$	643,257	\$	882,030	\$	842,112
30-Jul	\$	232,177	\$	642,085	\$	957,000	\$	724,794
31-Aug	\$	179,939	\$	672,538	\$	1,095,099	\$	774,246
30-Sep	\$	272,263	\$	784,569	\$	1,220,000	\$	942,197
31-Oct	\$	346,776	\$	904,924	\$	1,273,878	\$	956,592
30-Nov	\$	359,027	\$	876,767	\$	1,327,621	\$	919,275
31-Dec	\$	287,190	\$	733,859	\$	1,284,717	\$	788,629
31-Jan	\$	389,986	\$	438,344	\$	1,004,954	\$	322,369
28-Feb	\$	287,764	\$	559,511	\$	805,356	\$	366,352
31-Mar	\$	370,727	\$	803,846	\$	881,641	\$	502,204
30-Apr	\$	412,409	\$	751,999	\$	906,867	\$	474,040
31-May	\$	672,007	\$	908,047	\$	968,713	\$	448,880
lune 30th	\$	643,257	\$	882,157	\$	842,112	\$	343,328

ELECTRIC FUND CASH ANALYSIS



Cash in the Electric Fund at \$448,880 decreased by \$105,552 from the prior month period.

FY 2015-16 Cash Balance as a Percentage of Annual Revenues (excluding fuel adjustment) at FYE 05/31/16=\$343,328 or 2.1.

Aging Statistics @ June 30th -

Electric, Water & Sewer and Solid Waste Combined

	FYE 13	FYE 14	FYE15	FYE16
30 days	351,608	335,095	293,257	280,332
60 days	34,379	40,874	41,409	29,706
90 days*	690,645	758,843	837,113	829,633

Each year on June 30th, aging reports are run to determine outstanding bill balances for the purpose of calculating an allowance for doubtful accounts for each Enterprise Fund – FYE 15- 28% allowance was calculated for audit purposes.

^{*}inactive status





SUPPLEMENTAL DOCUMENTS TO FINANCIAL REPORT PRESENTATION

For the period ending June 30, 2016

CITY OF FRANKLIN GENERAL FUND FY 15-16 YEAR TO DATE REVENUE

						Prior Year
Account Description	FY 14-15 Revenue	FY 15-16 Budget	FY 15-16 Actual	Variance	% of Budget	Variance
REAL ESTATE TAXES	5,284,286.50	5,646,874.00	5,597,312.28	-49,561.72	99.1200	313,025.78
PUBLIC SERVICE CORPORATION TAXES	64,976.94	66,863.00	67,087.90	224.90	100.3400	2,110.96
PERSONAL PROPERTY TAXES	1,501,227.28	1,515,000.00	1,561,502.27	46,502.27	103.0700	60,274.99
MACHINERY & TOOLS TAXES	18,867.20	23,577.00	19,401.62	-4,175.38	82.3%	534.42
PENALTIES AND INTEREST	168,372.14	179,830.00	183,126.14	3,296.14	101.8%	14,754.00
OTHER LOCAL TAXES	1,800,368.42	1,800,000.00	1,760,089.83	-39,910.17	97.8%	-40,278.59
UTILITY TAXES	576,452.25	505,000.00	567,613.35	62,613.35	112.4%	-8,838.90
BUSINESS LICENSE TAXES	920,118.42	950,000.00	967,379.22	17,379.22	101.8%	47,260.80
BUSINESS LICENSE TAXES - DELINQUENT	1,151.97	500.00	310.27	-189.73	62.1%	-841.70
MOTOR VEHICLE LICENSES	167,671.07	160,000.00	163,097.11	3,097.11	101.9%	-4,573.96
MOTOR VEHICLE LICENSES -DELINQUENT	27,661.67	20,000.00	24,983.24	4,983.24	124.9%	-2,678.43
BANK STOCK TAXES	71,670.86	65,000.00	56,200.38	-8,799.62	86.5%	-15,470.48
TAXES ON RECORDATION AND WILLS	55,162.22	45,000.00	38,082.41	-6,917.59	84.6%	-17,079.81
CIGARETTE TAXES	373,904.37	325,000.00	352,198.63	27,198.63	108.4%	-21,705.74
LODGING TAXES	149,165.91	150,000.00	123,626.34	-26,373.66	82.4%	-25,539.57
MEALS TAX	1,439,600.94	1,350,000.00	1,494,136.82	144,136.82	110.7%	54,535.88
PROBATE TAXES	3,129.98	2,500.00	2,728.86	228.86	109.2%	-401.12
PERMITS AND OTHER LICENSES	4,163.50	3,500.00	3,685.50	185.50	105.3%	-478.00
PERMITS AND OTHER LICENSES	235,135.78	159,400.00	167,912.49	8,512.49	105.3%	-67,223.29
FINES AND FORFEITURES	32,553.86	40,200.00	31,898.77	-8,301.23	79.4%	-655.09
REVENUE FROM USE OF MONEY	3,056.50	1,900.00	2,687.52	787.52	141.4%	-368.98
REVENUE FROM USE OF PROPERTY	244,074.30	268,948.00	250,223.74	-18,724.26	93.0%	6,149.44
CHARGES FOR CURRENT SERVICES	8,798.03	9,300.00	11,875.13	2,575.13	127.7%	3,077.10
CHARGES FOR OTHER PROTECTION	453,528.71	425,000.00	384,535.77	-40,464.23	90.5%	-68,992.94
CHARGES FOR OTHER PROTECTIONS	17,600.94	17,100.00	13,677.06	-3,422.94	80.0%	-3,923.88
MISC BILLING SERVICES	-1,593.73	0.00	5,734.78	5,734.78	100.0%	7,328.51
CHG FOR SANITATION & WASTE REMOVAL	5,244.07	5,650.00	7,725.53	2,075.53	136.7%	2,481.46
CHARGES FOR ADMIN-FUNDS	940,390.00	932,192.00	939,824.00	7,632.00	100.8%	-566.00
RECREATIONAL FEES	9,621.00	12,500.00	7,565.81	-4,934.19	60.5%	-2,055.19
MISCELLANEOUS	1,106,532.38	1,175,032.00	1,222,393.63	47,361.63	104.0%	115,861.25

Account Description	FY 14-15 Revenue	FY 15-16 Budget	FY 15-16 Actual	Variance	% of Budget	Prior Year Variance
RECOVERED COSTS	242,899.30	281,000.00	296,988.46	15,988.46	105.7%	54,089.16
NON-CATEGORICAL AID STATE	1,662,462.50	1,666,597.00	1,640,691.87	-25,905.13	98.4%	-21,770.63
SHARED EXPENSES	76,718.50	77,650.00	78,708.72	1,058.72	101.4%	1,990.22
SHARED EXPENSES	64,069.56	71,404.00	71,830.51	426.51	100.6%	7,760.95
SHARED EXPENSES	33,542.04	34,042.00	34,911.00	869.00	102.6%	1,368.96
CATEGORICAL AID - STATE	2,375,867.92	2,674,242.00	2,686,887.94	12,645.94	100.5%	311,020.02
CATEGORICAL AID -FEDERAL GOVERNMENT	477,837.96	110,825.00	99,198.81	-11,626.19	89.5%	-378,639.15
FUNDS TRANSFERS	1,409,891.00	2,611,876.00	1,547,601.00	-1,064,275.00	59.3%	137,710.00
General Fund Revenue Total	22,026,182.26	23,383,502.00	22,485,434.71	-898,067.29		459,252.45
Less Transfers In	-1,409,891.00	-2,611,876.00	-1,547,601.00	1,064,275.00		-137,710.00
General Fund Revenue-Net of Transfers	20,616,291.26	20,771,626.00	20,937,833.71	166,207.71		321,542.45

CITY OF FRANKLIN GENERAL FUND - YEAR END EXPENDITURE REPORT

	FY 15-16	FY 15-16		Remaining		Prior Year
Department	Expenditures	Amended Budget	YTD June 30 2016	Balance	% of Budget	Variance
CITY COUNCIL **	169,919.16	162,942.00	158,607.30	4,334.70	97.3400	-11,311.86
CITY MANAGER ******	179,207.58	209,970.00	185,335.66	24,634.34	88.2700	6,128.08
CITY ATTORNEY ******	172,660.35	193,541.00	192,530.98	1,010.02	99.4800	19,870.63
MANAGEMENT SERVICES & HR********	151,650.26	151,067.00	139,434.58	11,632.42	92.3000	-12,215.68
COMMISSIONER OF THE REVENUE *****	250,877.02	257,580.00	256,221.48	1,358.52	99.4700	5,344.46
REAL ESTATE ASSESSOR *****	51,530.29	105,055.00	103,040.73	2,014.27	98.0800	51,510.44
CITY TREASURER ******	254,782.93	276,712.00	268,910.70	7,801.30	97.1800	14,127.77
ACCOUNTING ******	267,416.67	292,755.00	255,348.18	37,406.82	87.2200	-12,068.49
PURCHASING & GENERAL SERVICES****	83,685.44	84,513.00	85,679.30	-1,166.30	101.3800	1,993.86
UTILITY COLLECTIONS & BILLING *****	224,468.16	244,312.00	239,386.35	4,925.65	97.9800	14,918.19
INSURANCE ******	130,896.15	161,200.00	157,744.03	3,455.97	97.8600	26,847.88
INFORMATION TECHNOLOGY*****	176,775.36	328,497.00	228,535.78	99,961.22	69.5700	51,760.42
BOARD OF ELECTIONS ******	98,043.00	119,925.00	124,215.05	-4,290.05	103.5800	26,172.05
CIRCUIT COURT ***	7,523.63	9,530.00	9,528.97	1.03	99.9900	2,005.34
GENERAL DISTRICT COURT ***	11,955.61	18,075.00	16,261.58	1,813.42	89.9700	4,305.97
CLERK OF CIRCUIT COURT ***	57,643.67	54,862.00	54,861.27	0.73	100.0000	-2,782.40
SHERIFF'S OFFICE ***	113,200.44	140,370.00	140,369.62	0.38	100.0000	27,169.18
DISTRICT COURT SERVICE ***	60,915.25	31,503.00	23,256.74	8,246.26	73.8200	-37,658.51
COMMONWEALTH'S ATTORNEY ***	69,323.63	55,185.00	55,185.32	-0.32	100.0000	-14,138.31
WESTERN TIDEWATER REGIONAL JAIL**	852,165.00	922,091.00	922,090.98	0.02	100.0000	69,925.98
POLICE ***	2,863,274.15	2,808,423.00	2,812,880.19	-4,457.19	100.1600	-50,393.96
E - 911 *****	738,797.14	729,560.00	667,615.51	61,944.49	91.5100	-71,181.63
EMERGENCY MANAGEMENT SERVICES ***	2,327,393.71	2,310,034.00	2,137,638.63	172,395.37	92.5400	-189,755.08
BUILDING INSP & CODE ENFORCEMENT***	474,979.66	548,781.00	495,978.40	52,802.60	90.3800	20,998.74
ANIMAL CONTROL****	92,632.20	101,223.00	93,836.77	7,386.23	92.7000	1,204.57
CIVIL DEFENSE *******	66,673.20	70,916.00	69,129.29	1,786.71	97.4800	2,456.09
SAFETY & HEALTH******	236.79	0	0	0	0	-236.79
PUBLIC WORKS-STREET MAINTENANCE****	1,742,935.49	2,746,862.00	2,384,526.28	362,335.72	86.8100	641,590.79

	FY 15-16	FY 15-16		Remaining		Prior Year
Department	Expenditures		YTD June 30 2016	Balance	% of Budget	Variance
PUBLIC WORKS-SNOW REMOVAL****	17,354.54	26,500.00	10,913.97	15,586.03	41.1800	-6,440.57
PUBLIC WORKS-GARAGE****	226,717.09	230,282.00	222,714.88	7,567.12	96.7100	-4,002.21
BUILDING MAINTENANCE-GENERAL******	618,030.78	641,327.00	646,282.32	-4,955.32	100.7700	28,251.54
BUILDING MAINTENANCE-ARMORY***	38,702.73	52,268.00	46,781.13	5,486.87	89.5000	8,078.40
BUILDING MAINTENANCE-CITY HALL****	224,562.83	207,809.00	202,785.72	5,023.28	97.5800	-21,777.11
BLDG MAINTENANCE-SOC SERVICES****	76,763.56	80,827.00	68,098.41	12,728.59	84.2500	-8,665.15
BUILDING MAINTENANCE-HEALTH DEPT***	25,245.87	33,807.00	22,385.09	11,421.91	66.2100	-2,860.78
HEALTH DEPARTMENT****	110,000.00	110,000.00	110,000.00	0.00	100.0000	0.00
MOSQUITO CONTROL****	0.00	11,000.00	0.00	11,000.00	0.0000	0.00
MENTAL HEALTH****	35,198.00	35,198.00	35,198.00	0.00	100.0000	0.00
RECREATION****	296,078.87	359,223.00	360,551.23	-1,328.23	100.3700	64,472.36
CEMETERIES****	37,726.63	50,500.00	37,400.00	13,100.00	74.0600	-326.63
SENIOR CITIZENS TITLE III ***	29,647.03	7,450.00	6,350.00	1,100.00	85.2300	-23,297.03
SENIOR CITIZENS NUTRITION ***	43,406.02	33,017.00	33,693.94	-676.94	102.0500	-9,712.08
LIBRARY****	305,172.54	296,412.00	283,201.57	13,210.43	95.5400	-21,970.97
PLANNNING AND ZONING****	205,973.15	192,023.00	159,283.50	32,739.50	82.9500	-46,689.65
BEAUTIFICATION COMMISSION ****	12,644.88	18,763.00	9,477.68	9,285.32	50.5100	-3,167.20
DOWNTOWN DEVELOPMENT *****	106,971.41	107,093.00	112,661.34	-5,568.34	105.2000	5,689.93
PAYMENTS TO SOUTHAMPTON COUNTY ***	652,305.00	764,000.00	763,232.00	768.00	99.9000	110,927.00
NON-DEPARTMENT MISCELLANEOUS***	46,326.16	49,000.00	49,188.27	-188.27	100.3800	2,862.11
TRANSFERS*****	7,048,282.44	6,941,519.00	6,781,306.36	160,212.64	97.6900	-266,976.08
General Fund Expenditure Total	21,848,671.47	23,383,502.00	22,239,655.08	1,143,846.92		390,983.61
Net of Transfers from the General Fund	14,800,389.03	16,441,983.00	15,458,348.72	983,634.28		

Department	FY 15-16 Expenditures	FY 15-16 Amended Budget	YTD June 30 2016	Remaining Balance	% of Budget	Prior Year Variance
Summary						
General Governmemt Administration	2,211,912.37	2,588,069.00	2,394,990.12	193,078.88	92.5%	183,077.75
Judicial Administration	320,562.23	309,525.00	299,463.50	10,061.50	96.7%	-21,098.73
Public Safety	7,416,151.85	7,491,028.00	7,199,169.77	291,858.23	96.1%	-216,982.08
Public Works	2,970,312.89	4,019,682.00	3,604,487.80	415,194.20	89.7%	634,174.91
Health & Welfare	145,198.00	156,198.00	145,198.00	11,000.00	93.0%	0.00
Parks & Recreation	712,031.09	746,602.00	721,196.74	25,405.26	96.6%	9,165.65
Community Development	325,589.44	317,879.00	281,422.52	36,456.48	88.5%	-44,166.92
Miscellaneous	698,631.16	813,000.00	812,420.27	579.73	99.9%	113,789.11
Subtotal	14,800,389.03	16,441,983.00	15,458,348.72	983,634.28	94.0%	657,959.69
Transfers to Other Funds	7,048,282.44	6,941,519.00	6,781,306.36	160,212.64	97.7%	-266,976.08
General Fund Expenditure Total	21,848,671.47	23,383,502.00	22,239,655.08	1,143,846.92	95.1%	390,983.61

CITY OF FRANKLIN
WATER & SEWER FUND YEAR END REPORT JUNE 30, 2016

						Prior Year
Account Description	FY 14-15	FY 15-16 Budget	FY 15-16 Actual	Variance	% of Budget	Varance
Sale of Water - Residential	854,649.25	1,300,000.00	789,610.53	-510,389.47		-65,038.72
Sale of Water - Commercial	399,882.88	0.00	379,329.44	379,329.44		-20,553.44
Total	1,254,532.13	1,300,000.00	1,168,939.97	-131,060.03	89.9%	-85,592.16
Sewer Service Charge - Residential	1,162,966.71	1,750,000.00	1,040,634.86	-709,365.14		-122,331.85
Sewer Service Charge - Commercial	520,642.40	0.00	541,174.44	541,174.44	0	20,532.04
Total	1,683,609.11	1,750,000.00	1,581,809.30	-168,190.70	90.4%	-101,799.81
Water Connection Fees	7,000.00	0.00	3,500.00	3,500.00	0	-3,500.00
Sewer Connection Fees	9,000.00	0.00	9,000.00	9,000.00	0	0.00
Administrative Connection Fee	5,470.00	5,000.00	6,530.00	1,530.00	130.6000	1,060.00
Sewer Connection Fees SO CO	39.50	0.00	0	0.00	0	-39.50
Sewer Charge - Isle of Wight County	45,710.64	49,500.00	59,333.67	9,833.67	119.8700	13,623.03
Sewer Charge Edgehill - Southampton	32,798.60	33,000.00	36,413.41	3,413.41	110.3400	3,614.81
Interest SNAP	281.67	0.00	727.80	727.80	0	446.13
Utility overpayment-Commercial	0	0.00	-481.02	-481.02	0	-481.02
Miscellaneous Revenue	-401.91	250.00	278.04	28.04	111.2200	679.95
Prior Year Budget Carryover	0.00	631,662.00	0.00	-631,662.00	0.0000	0.00
Water & Sewer Fund Revenue Total	3,038,039.74	3,769,412.00	2,866,051.17	-903,360.83		-171,988.57
WATER SERVICE	805,259.81	1,540,539.00	1,197,544.76	342,994.24	77.7400	392,284.95
SEWER SERVICE *******	935,853.71	733,054.00	700,463.01	32,590.99	95.5500	-235,390.70
WASTE WATER TREATMENT PLANT *****	691,937.78	758,083.00	796,246.75	-38,163.75	105.0300	104,308.97
TRANSFERS ********	312,380.00	372,128.00	372,128.00	0.00	100.0000	59,748.00
DEBT SERVICE *******	127,890.53	365,608.00	365,608.36	-0.36	100.0000	237,717.83
Water & Sewer Fund Expenditure Total	2,873,321.83	3,769,412.00	3,431,990.88	337,421.12		558,669.05

Excess/Deficit of Revenue Over Expenditures

-565,939.71

Note: Planned Use of Fund Balamce to Cover Capital Expenditures

CITY OF FRANKLIN
SOLID WASTE FUND YEAR END REPORT JUNE 30, 2016

Account Description	FY 14-15 Actual	FY 15-16 Budget	FY 15-16 Actual	Variance	% of Budget	Prior Year Variance
Waste Collection & Disposal Fees	1,360,694.47	1,318,079.00	1,299,361.13	-18,717.87	98.5800	-61,333.34
Sale of Containers	316.00	0.00	1,255,301.15	0.00	0	-316.00
Administrative Garbage Service Fee	4,610.00	4,000.00	5,320.00	1,320.00	133.0000	710.00
Prior Year Carry over	0.00	80,274.00	0.00	-80,274.00	0.0000	0.00
Solid Waste Fund Revenue Total	1,365,620.47	1,402,353.00	1,304,681.13	-97,671.87		-60,939.34
SOLID WASTE	1,077,808.67	1,103,398.00	1,088,654.72	14,743.28	98.6600	10,846.05
TRANSFERS	225,389.00	270,899.00	270,899.00	0.00	100.0000	45,510.00
DEBT SERVICE	28,056.37	28,056.00	28,895.94	-839.94	102.9900	839.57
Solid Waste Fund Expenditure Total	1,331,254.04	1,402,353.00	1,388,449.66	13,903.34		57,195.62

Excess Deficit of Revenues Over Expenditures

-83,768.53

Note: Planned Use of Fund Balance to Cover Equipment Purchase

CITY OF FRANKLIN
AIRPORT FUND YEAR END REPORT JUNE 30, 2016

Account Description	FY 14-15 Actual	FY 15-16 Budget	FY 15-16 Actual	Variance	% of Budget	Prior Year Variance
Airport Rental & Fees	59,283.37	62,500.00	55,845.24	-6,654.76	89.3500	-3,438.13
Sale of Jet Fuel	34,525.04	85,800.00	28,013.74	-57,786.26	32.6500	-6,511.30
Sale of Aviation Gas	36,591.89	91,432.00	26,551.51	-64,880.49	29.0400	-10,040.38
Miscellaneous Revenue	110.76	500.00	365.53	-134.47	73.1100	254.77
Maintenance Program	2,505.39	3,000.00	1,900.00	-1,100.00	63.3300	-605.39
Airport Improvements	84,729.15	14,164.00	4,420.60	-9,743.40	31.2100	-80,308.55
AWOS	80,200.90	0.00	0	0.00	0	-80,200.90
Stormwater Grant	6,638.88	0.00	0	0.00	0	-6,638.88
Airport Improvements FAA	0.00	448,513.00	0.00	-448,513.00	0.0000	0.00
Runway Light Project	938,961.87	0.00	49,731.13	49,731.13	0	-889,230.74
Transfer From General Fund	130,020.93	79,305.00	79,305.00	0.00	100.0000	-50,715.93
Prior Year Budget Carryover	0.00	9,442.00	0.00	-9,442.00	0.0000	0.00
Airport Fund Revenue Total	1,373,568.18	794,656.00	246,132.75	-548,523.25		-1,127,435.43
AIRPORT SERVICE	199,306.81	301,788.00	193,009.29	108,778.71	63.9600	-6,297.52
CAPITAL OUTLAY	1,147,792.57	472,119.00	55,257.50	416,861.50	11.7000	-1,092,535.07
TRANSFERS	18,863.00	20,749.00	20,749.00	0.00	100.0000	1,886.00
Airport Fund Expenditure Total	1,365,962.38	794,656.00	269,015.79	525,640.21		-1,096,946.59

Excess/Deficit of Revenue Over Expenses

-22,883.04

CITY OF FRANKLIN ELECTRIC FUND YEAR END REPORT JUNE 30, 2016

						Prior Year
Account Description	FY 14-15 Actual	FY 15-16 Budget	FY 15-16 Actual	Variance	% of Budget	Variance
ale of Electricity -Fuel Adj	2,069,723.48	1,349,299.00	994,620.91	-354,678.09	73.7100	-1,075,102.57
ale of Electric Energy-Residential	7,764,701.96	14,353,589.00	7,217,172.34	-7,136,416.66	50.2800	-547,529.62
ale of Electricity-Commercial	5,468,711.51	0.00	5,446,687.73	5,446,687.73	0	-22,023.78
ycle & Save	-118,871.59	-121,000.00	-120,350.15	649.85	99.4600	-1,478.56
dministrative Connection Fee	11,850.00	20,000.00	13,960.00	-6,040.00	69.8000	2,110.00
ole Attachment Fees	84,706.50	47,250.00	0.00	-47,250.00	0.0000	-84,706.50
ut-On Fees and Penalties	163,600.31	140,000.00	173,286.73	33,286.73	123.7800	9,686.42
EVENUE-BEGINNING BALANCES	5,804.30	0.00	0	0.00	0	-5,804.30
nterest SNAP	510.22	0.00	341.34	341.34	0	-168.88
ale Of Equipment	0.00	3,000.00	426.00	-2,574.00	14.2000	426.00
ale Of Electric Supplies	3,571.99	5,000.00	1,160.56	-3,839.44	23.2100	-2,411.43
Aiscellaneous Revenue	12,660.57	12,000.00	6,388.16	-5,611.84	53.2300	-6,272.41
ale of Surge Protectors	5,270.00	3,500.00	5,160.00	1,660.00	147.4300	-110.00
lectric Fund Revenue Total	15,472,239.25	15,812,638.00	13,738,853.62	-2,073,784.38		-1,733,385.63
LECTRIC SERVICES****	13,216,665.51	12,812,916.00	11,921,563.51	891,352.49	93.0400	-1,295,102.00
LECTRIC CAPITAL OUTLAY *******	251,156.31	815,634.00	157,658.70	657,975.30	19.3300	-93,497.61
RANSFERS *****	1,909,391.00	1,909,391.00	1,909,391.00	0.00	100.0000	0.00
EBT SERVICE ******	100,981.87	274,697.00	276,291.02	-1,594.02	100.5800	175,309.15
lectric Fund Expenditure Total	15,478,194.69	15,812,638.00	14,264,904.23	1,547,733.77		-1,213,290.46

Excess/Deficit of Revenue Over Expenditures			\$	(526,050.61)
Beginning Cash	\$	842,112.00		
Ending Cash	\$	343,328.00		
FYE 6-30-16 Deficit of	Cash Out	\$	(498,784.00)	
Accounts Outstandin	og @ lune 30 20	116		
Accounts Outstallan		,10	_	
	Over 30		\$	269,695.00
	Over 60		\$	69,676.00
	Over 90 (inacti	ive)	\$	828,477.00
	Total 60-90+ P	ast Due	\$	1,167,848.00



August 15, 2016

To:

Randy Martin

City Manager

From:

Melissa D. Rollins Melina D. Bollina

Director of Finance

Re:

FY 2015-16 Budget Carryover to FY2016-2017 - #2017-02

Each year, the City carries forward appropriations from the prior fiscal year (FY2015-2016) of funds not spent which require re-appropriation of the funds to the current fiscal year (FY2016-2017). Carry forwards are essentially necessary for several reasons including the following:

- 1. Grants or other restricted revenue sources need to be re-appropriated for their specific purpose.
- 2. Purchase of goods or services are encumbered and ordered prior to the year end, but the actual goods or service is not received prior to June 30th; the funds do not exist in the new budget to cover the expenditure.
- 3. Ongoing construction projects cross over fiscal years, but the appropriation for the project is included in the prior year.
- 4. Expected expenditures for a planned initiative in the new fiscal year may exceed available budget and there are unspent funds in the prior year for the same purpose that can be re-appropriated to cover the expense.

The items included in **Budget Amendment Request #2017-02** are listed below and are grouped by the reasons as indicated above:

1. Grants or other restricted revenue sources that need to be re-appropriated.

a. Foundation Grant Funds - 220

\$ 81,802

2. Purchase of goods or services encumbered and ordered prior to the year end, but the goods are not expected to be received until FY 16-17:

a. Software Upgrade project -

\$ 98,743

Ongoing projects crossing the fiscal year end:

a. Water Line Rehab – 501

\$268,897

Expected expenditures to exceed budgeted amounts

a. Public Works Streets- (Drainage) – 100 \$ 93,714

b. Public Works – Streets (Paving) – 100 \$110,085

If approved, the items earmarked Fund 100 will commit General Fund balance at June 30, 2016 in the amount of the approved carryover for the General Fund.

REQUIRED ACTION FROM CITY COUNCIL

Amend the FY 2016-2017 City budget to reflect the re-appropriation of FY 2015-2016 carryover to the various funds as outlined in the attached amendment requests and appropriate the funds for spending.

ADDITIONAL FY 2015-2016 BUDGET AMENDMENTS #2016-21

General Fund

In light of unplanned expenditures in FY 2015-2016 to include maintenance service contract costs on new voice and data phone system, a 27th payroll cycle, mid-year council approved salaries and bonus adjustment, and public safety building security improvements, General Fund expenditures (net of transfers) were \$980,000 less than budget. A portion of these funds (\$301,000) as noted above have been identified as required appropriations in FY 16-17. Unspent funds at the end of the year range from vacancy and operational savings amongst various departments.

However, expenditures by departments at June 30, 2016 have exceeded total appropriations in only a few instances. Action is needed to appropriate additional funds as outlined on budget amendment #2016-21. Funding sources include additional revenue and transfers from other line items within the General Fund budget. No use of additional fund balance required.

- Registrar Expenditures associated with the primary election resulted in cost overruns exceeding total budget appropriations. Funding Source: State Board of Election Reimbursement - \$6,164
- 2. **Police Salaries** Exceed budget appropriations by \$43K Funds were transferred from full time salaries in April to cover overtime time (27th payroll was inadvertently not considered prior to transfer). **Funding Source**: Transfer from E-911 Dispatch

- 3. **Information Technology** Various one-time unexpected repairs to include emergency server replacement, anti-virus software upgrades and voice and data maintenance. **Funding Source** Transfer from City Manager personnel vacancy line items.
- 4. **Purchasing** A division of Finance, personnel costs were slightly higher than budget **Funding Source** Transfer from Finance-Accounting
- 5. Parks & Recreation Line item variances as a result of recreational and playground improvements in addition to telecommunications cost overrun. However, overall, only \$3,000 is needed to cover the total budget. Funding Source: Transfer from Library budget
- 6. **Downtown Development** Attributed to personnel costs Funding Source \$6,000 from Planning & Community Development
- 7. **Building Maintenance General** Cost overrun mainly in Utilities (\$6,000). **Funding Source**: Building Maintenance Health Dept.
- 2. Electric Fund Cost overrun associated mostly with contractual services backfilled by several vacancies which is more expensive labor-wise. The aging SCADA system required a major upgrade in an effort to extend the useful life which was unexpected and not funded. Cost for energy purchases was slightly over budgeted, where energy for resale fuel adjustment cost was less than budget. Funding source Transfers from personnel line items and other operating line items.
- 3. Water & Sewer Fund Several unexpected emergency repairs in wastewater division were made in FY 15-16 resulting in cost overruns primarily in engineering and other capital expenses. Funding source Other line items within the fund.
- 4. **Solid Waste Fund** Landfill closure cost was under-budgeted in the year. Further budgeted revenue was less than anticipated resulting in overall expenditures exceeding total budget. Funding Source additional use of fund balance (\$9,000) and transfers from other line items.

REQUIRED ACTION FROM CITY COUNCIL

Amend the FY 2015-2016 General Fund budget to reflect the supplemental appropriations as outlined in the attached amendment.

BUDGET AMENDMENT 2016-21

BE IT RESOLVED BY THE COUNCIL OF THE CITY OF FRANKLIN, VIRGINIA that the 2015-2016 City Budget is hereby amended as follows:

		Revenue	BUDGET FY 15-16	Amended Budget	Incrase/ Decrease
Fund 100	- #1 Su	pplemental Appropriation			
24040	22	State Bd of Elections-Primary Reimbursement	-	6,164	6,164
		Total Revenue			6,164
13100	1300	Registrar-PT Wages	14,979	17,857	2,878
13100	5540	Registrar - Travel	1,200	2,200	1,000
13100	8102	Registrar - Office Furniture & Equipment	500	2,060	1,560
13100	3500	Registrar - Printing & Binding	15,000	15,726	726
		Total Expenditures			6,164

	a) Reported				
Fund 100	- General	Fund #2 - Appropriations Exceeding \$10,000			-
31100	1101	Police Salaries	1,437,812	1,480,812	43,000
31100	8005	Police Motor Vehicles	13,000	-	(13,000)
31130	1300	E911 Part Time	93,389	83,389	(10,000)
31130	5235	E911 Number	62,500	42,500	(20,000)
	26	Total Amendment			\$ -
34100	3181	Nuisance Abatement	33,000	20,124	12,876
34100	8105	Motor Vehicle	-	12,876	(12,876)
		Total Amendment			
Fund 100	- General	Fund #3 - Appropriations to Cover Total Expenditures			
12560	3320	Maintenance Contracts-Info Tech	-	9,000	9,000
12560	8207	Network Operating Costs - Info Tech	30,000	34,500	4,500
12100	1101	City Manager - Wages	141,632	136,632	(5,000)
12100	1201	City Manager - OT Wages	2,700	700	(2,000)
12100	2300	City Manager - BCBS	9,875	6,375	(3,500)
12100	2210	City Manager - VRS	18,438	15,438	(3,000)
		Total Amendment			\$ -
12470	1101	Salaries - Purchasing	61,092	61,892	800
12470	1200	OT Salaries - Purchasing	1,000	1,250	250
12470	2210	VRS-Purchasing	7,318	7,668	350
12470	2300	BCBS - Purchasing	8,864	9,064	200
12430	1101	Salaries - Accountimg	131,465	129,865	(1,600)
					\$ -

		Revenue	Budget	Amended Budget	Incrase/ Decrease
					•
71300	5230	Parks & Rec - Telecommunications	6,000	9,000	3,000
73100	5110	Library - Utilities	15,000	13,000	(2,000)
73100	6007	Library - Supplies	3,000	2,000	(1,000)
		Total Amendment			\$ -
81600	6009	Dowmtowm Development	55,000	61,000	6,000
81100	1101	Planning Dept Wages	98,648	92,648	(6,000)
81100	6041	Census Surveys	1,000	500	(0,000)
01100	0071	Total Amendment	1,000	300	\$ -
		Total Amendment	· · · · ·		7
43200	1101	Building Maintenance General- Salaries	152,683	158,683	6,000
43800	3310	Building Maintenance Health Dept Repairs	5,000	2,000	(3,000)
43800	3320	Building Maintenance Health Dept Contracts	4,900	1,900	(3,000)
		Total Amendment	,,,,,,	2,000	\$ -
FUND 50	5 Electric	The second secon			
20010	3190	Contractual Services	66,000	391,000	325,000
20010	1101	Full Time Salaries	792,083	630,000	(162,083)
20010	1200	Overtime	45,000	35,000	(10,000)
20010	2100	FICA	64,343	49,343	(15,000)
20010	2200	VRS	91,850	76,850	(15,000)
20010	2300	BCBS	98,714	73,714	(25,000)
20010	3323	Genertion Fuel	40,000	13,000	(27,000)
20010	6008	Supplies-Fuel	25,000	13,000	(12,000)
20010	6016	Fuel Adjustment Costs	1,363,097	1,304,180	(58,917)
					\$ -
20010	6015	Energy for Sale	9,873,999	9,923,999	50,000
20010	6016	Fuel Adjustment Costs	1,304,180	1,254,180	(50,000)
20010	3321	SCADA Maintenance	25,000	35,500	10,500
20010	6016	Fuel Adjustment Costs	1,254,180	1,243,680	(10,500)
					\$ -
FUND 50:	1 WATER	& SEWER			
44120	3331	Sludge Disposals	40,000	53,000	13,000
44112	5110	Utility Services	80,000	67,000	(13,000)
44120	8408	Other Capital Expenses	93,000	138,000	45,000
44112	5110	Utility Services	67,000	53,000	(14,000)
44112	3190	Contractual Services	137,769	112,769	(25,000)
44120	8262	Ultra Violet Comnstruction	8,000	2,000	(6,000)
44120	3140	Engineering Costs	-	20,000	20,000
44113	1101	Salaries, Regular	52,126	42,126	(10,000)
44113	6008	Fuel	8,000	5,000	(3,000)
44113	3312	Pump Station Repairs	40,000	33,000	(7,000)
					\$ -

		Revenue	BUDGET FY 15-16	Amended Budget	Incrase/ Decrease
Fund 502	SOLID W	ASTE			
42300	8222	Landfill Closure	14,916	43,916	29,00
41050	200	Prior Year Fund Balance	80,274	89,274	(9,00
42300	3841	Other Fees	125,000	115,000	(10,00
42300	6008	Vehicle Supplies	35,000	25,000	(10,00
		V. 10.25. 2			\$ -

- 1) To authorize supplemental appropriations and appropriate additional revenue for expenditures in FY 15-16
- 2) To authorize the transfer of various line items of the FY 15-16 budget to cover expenditures exceeding \$10,000
- 3) To authorize transfer of various lime items where the total budget without a transfer would be overspent.

Certified copy of resolution adopted by		
Franklin City Council.		
•	Clerk to the City	

Agenda Franklin City Council August 22, 2016

BUDGET AMENDMENT 2017-02

BE IT RESOLVED BY THE COUNCIL OF THE CITY OF FRANKLIN, VIRGINIA that the 2016-2017 City Budget is hereby amended as follows:

		2016-2017	AMENDED	INCREASE
		BUDGET	BUDGET	(DECREASE)
100	GENERAL FUND			
	REVENUE			
41050-0004	Prior Year Budget Carryover	\$0	\$203,799	203,799
41050-0100	Use of restricted fund balance	\$0	98,743	<u>98,743</u>
			302,542	302.542
	EXPENDITURES			
41200-8211	PW Streets- Drainage- CIP	120,000	213,714	93,714
41200-8333	PW Streets – Street Paving	400,000	510,085	110,085
12560-8117	Software Upgrade Project	0	98,743	98,743
	TOTAL			\$302,542
501	WATER/SEWER			
	REVENUE			
41050-0200	Prior Year Budget Carryover	<u>\$0</u>	268,897	268,897
	EXPENDITURES			
44112-8205	Water Line Rehab	\$85,471	354,368	268,897
	TOTAL			\$268,897
220	FOUNDATION GRANTS			
	REVENUE			
41050-0100	Prior Year Budget Carryover	\$0	\$81,802	81,802
	EXPENDITURES			
31100-5848	Camp Grant-police	\$0	20,783	20,783
32100-5848	Camp Foundation Grant-fire	0	41,144	41,144
	& rescue			
32100-9004	IT Upgrade – E911	0	7037	7037
32100-8117	Fire Prevention	0	8017	8017
32100-8600	Child Safety Seat	0	564	564
43200-8300	Hayden Study	0	3,199	3,199
71300-5848	Summer Youth Day Scholarships	0	1,058	1,058
	TOTAL		81,802	\$81,802

*To carry forward unspent appropriations for s supplement additional expenditures anticipate	specific grants, the completion of ongoing projects, and to ed in the FY16-17 budget.
Certified copy of resolution adopted by Franklin City Council.	
,	Clerk to the City Council



August 17, 2016

TO: Mayor & Council Members

FROM: R. Randy Martin, City Manager

Re: Postal Lock Box Report

In an effort to keep Council informed and to help educate citizens on the change, City Treasurer Dinah Babb will give a report at the upcoming Council meeting on a service offered by Suntrust Bank that the City will be taking advantage of in the near future. Enclosed is a brief summary fact sheet on the program.

This service will improve efficiency and expedite the process of receiving and depositing payments utilizing available bank technology. The transition to participation in the lock box program is expected to be completed in 30 to 60 days.

No action is necessary but by announcing the change, we begin getting the word out to customers.

Enclosure



Date:

August 16, 2016

To:

R Randy Martin, City Manager

City Council

From:

Dinah M Babb MGT, City Treasure

Subject:

Suntrust Lock Box Implementation

Background:

This product is provided through Suntrust Bank. Lock Box is a division of Suntrust that handles the processing of payments and then deposits the funds in to the City's bank account. The location of Lock box is in Baltimore Maryland. Baltimore location is proven to receive mail in a more efficient time frame.

Process:

The Utility Bills will be the first account types that will be sent to the Lock Box. The bills that are usually mailed to the office through the USPS will have a Baltimore address and go directly to the Lock Box division for processing. The bills will have a bar code that will be scanned which will expedite the payment process and properly distribute the funds to the city's bank account with Suntrust within 24 hours. The Treasurer's office will (daily) log on to their web site and download/file transfer to upload the payments to the office which will credit payments to the citizen's accounts. We will need to educate customers on the mailing. Once Utilities are up and running, we will move forward with Tax billing.

Pro:

Frees up staff to assist with walk ins and phone calls quicker. Also frees up staff to handle other daily duties. Payments are processed quicker. Funds deposited in bank account quicker which increases the City's credit earnings with the bank. Reduces length of time it takes a bill to be mailed to the office ie., Customer mails bill to office, goes to Richmond then mailed back to Franklin, delivered to office, processed by staff then next day deposit made. Funds could be deposited 2-3 days quicker. We have known it to take up to 12 days for a bill to reach back to the office once mailed by customer.

Con:

Customer may question why bill is being mailed to Baltimore. Possible account rejection, which will have to be handled manually.

Cost. The cost will be offset by deposit balances maintained with the bank.

OLD/NEW BUSINESS

- A. Resolution Requesting Membership in the HRTPO
- **B.** City Manager's Report
 - 1. Office Closing Schedule for Commissioner of Revenue & Treasurers' Office



August 16, 2016

TO: Mayor & Council MembersFROM: R. Randy Martin, City ManagerRe: HRTPO Membership Resolution

On July 25, 2016, the City Council approved a revised and restated MOU with the HRTPO in which the parties:

- 1. Agree to expand the HRTPO Metropolitan Planning Area (MPA) to include the areas of Franklin and Southampton County that are east of U. S. Route 258;
- 2. Agree to convey to the City and the County full voting rights on the HRTPO Board on all HRTPO matters, along with voting rights on the Transportation Technical Advisory Committee (TTAC) and Citizen Transportation Advisory Committee (CTAC);
- 3. Agree to establish a one-time "fund set-aside' equivalent to revenues paid into the HRTF by Franklin and Southampton County in FY 2014 (\$2,028,066) which will be made exclusively available (no competition) to the City and County for a project or projects(s) along the Route 258 corridor; and
- 4. Agree to provide for a commitment by the HRTPO to conduct a Route 58 Corridor Feasibility Study to the Greensville County line sometime over the next four years.

As detailed in the enclosed email from HRTPO staff, there are a number of next steps in the process of finalizing the City and Southampton County's inclusion in the MPO and the HRTPO.

As noted, the first next step in this process is for the City Council and County Board of Supervisors to adopt resolutions officially requesting membership in the HRTPO. HRTPO staff will then follow the process which will end with final approval by the Governor expected by November. Southampton County will also consider adopting a similar resolution at their August 22^{nd} meeting.

Action Required: Adopt Resolution #2016 – 05

Enclosures

Robert Randy Martin

From:

Robert Randy Martin

Sent:

Tuesday, August 09, 2016 5:49 PM

To:

Camelia Ravanbakht

Cc:

mjohns on @south ampton county.org

Subject:

Re: TPO MPA EXpansion - Next Steps

I can make the 8/22 agenda resolution happen as well Camelia

Sent from my iPhone

On Aug 9, 2016, at 9:51 AM, Camelia Ravanbakht <<u>cravanbakht@hrtpo.org</u>> wrote:

Good Morning Mike & Randy,

This is a follow-up to provide you with the key steps we need to take in order to complete the TPO MPA expansion process. Below is a list of those key steps and timeline:

- 1- Adopted Resolutions from Franklin and Southampton requesting to join the HRTPO August or September
- 2- Map of the existing and proposed revised HRTPO MPA Complete
- 3- HRTPO Proposed Bylaws September and October adoption
- 4-HRTPO adopted resolution of support to expand the MPA by adding Franklin and Southampton September or October
- 5- Assemble and submit a package and a formal letter from the TPO requesting the Governor's review and approval for the new MPA boundary. October/November

We believe we can accomplish the above steps during the next 3 months. In order to start the process, we will need adopted resolutions requesting to join the HRTPO from each of your Boards. Could you get this done at your next Board meeting in August or September (in case you don't meet in August)?

Please let us know if you have any questions. We look forward to working with you to complete this important task.

Thanks, Camelia

<image001.png>

Camelia Ravanbakht, PhD Deputy Executive Director

Hampton Roads Transportation Planning Organization 723 Woodlake Drive, Chesapeake, Virginia 23320

<u>cravanbakht@hrtpo.org</u> | <u>www.hrtpo.org</u> | Phone: 757.420.8300 | Fax: 757.523.4881

<image002.png>like us on Facebook <image003.jpg>follow us on twitter

All email correspondence to and from this address is subject to the Virginia Freedom of Information Act and to the Virginia Public Records Act, which may result in monitoring and disclosure to third parties, including law enforcement.



CITY COUNCIL FRANKLIN, VIRGINIA

City of Franklin Resolution Requesting Membership in the HRTPO RESOLUTION # 2016 – 05

WHEREAS, Chapter 766 of the 2013 Virginia Acts of Assembly, effective July 1, 2013, codified the enactment of HB2313, establishing new revenues for transportation projects, a portion of which are deposited to the Hampton Roads Transportation Fund ("the Fund") to be expended for projects in Planning District 23; and

WHEREAS, HB2313 imposed certain new and increased taxes in the City of Franklin which are deposited in the Fund; and

WHEREAS, the Hampton Roads Transportation Planning Organization ("the HRTPO") is the designated MPO for the Hampton Roads Metropolitan Planning Area, but does not presently include the City of Franklin, and

WHEREAS, the City of Franklin has no authority to participate as a voting member in the federal planning processes conducted by the HRTPO in its capacity as an MPO, including development of the Transportation Improvement Program and Constrained Long-Range Transportation Plan for the Hampton Roads Metropolitan Planning Area; and

WHEREAS, the City of Franklin and the HRTPO entered into an Amended and Restated Memorandum of Agreement in July 2016 providing for expansion of the Metropolitan Planning Area ("the MPA") to include certain areas of the City of Franklin and further providing the City of Franklin with full voting rights on the HRTPO Board on all HRTPO matters, along with voting rights on the Transportation Technical Advisory Committee (TTAC) and Citizen Transportation Advisory Committee (CTAC); and

WHEREAS, in order to meet its obligations under the Amended and Restated Memorandum of Agreement, it is necessary for the HRTPO to amend its organizational bylaws providing for the City of Franklin's membership and to submit a formal written request to the Honorable Governor of Virginia seeking consideration of a new MPA boundary.

NOW, THEREFORE, BE IT RESOLVED by the City Council of the City of Franklin, Virginia that it hereby petitions the HRTPO to amend its organizational bylaws providing for full membership of the City of Franklin and further providing for submission of a formal request to appropriate state and federal authorities to revise the MPA boundary to include all incorporated areas of the City of Franklin situated east of U. S. Route 258.

	Adopted this 22 nd day of August, 2016
	Mayor Frank M. Rabil
R. Randy Martin, City Manager	

Clerk, Franklin City Council



Commissioner of the Revenue's Office

will be CLOSED

for software conversion

Tuesday, August 23, 2016

12:00 - 1:00

Wednesday, August 24, 2016

12:00 - 5:00

Thursday, August 25, 2016

8:30 - 5:00



ATTENTION

The Treasurer's Office will be CLOSED for New Software Training the following days:

Tuesday August 23rd from 12:00-1:00

Wednesday August 24th from 12:00-5:00

Thursday August 25th from 8:30-5:00

We will open Friday August 26th Normal Hours.

Sorry for any inconvenience

Please use the night depository in the Public Parking Lot for any payments!

COUNCIL/STAFF REPORTS ON BOARDS & COMMISSIONS