# AGENDA

# FRANKLIN CITY COUNCIL

MONDAY, APRIL 28, 2014 - CITY HALL COUNCIL CHAMBERS - 207 W. SECOND AVENUE

# 7:00 P.M. REGULAR MEETING

CALL TO ORDER. . . . MAYOR RAYSTINE D. JOHNSON-ASHBURN

PLEASE TURN OFF CELL PHONES . . MAYOR RAYSTINE D. JOHNSON-ASHBURN

PLEDGE OF ALLEGIANCE

**CITIZENS' TIME:** 

### AMENDMENTS TO AGENDA

- 1. CONSENT AGENDA
  - A. Minutes of the April 7, 2014 and April 14, 2014 City Council Meeting
  - B. March 2014 Departmental Reports (Separate File)
  - C. Building Safety Month Proclamation #2014 02
- 2. PUBLIC HEARING
  - A. School Board Vacancy Nominations (Wards 1 & 3)
- 3. FINANCE
  - A. Monthly Financial Report March, 2014
  - B. Treasurer's Report
  - C. VRS Phase-in Resolution #2014 -04 & Rate Designation Resolution #2014 -05
- 4. OLD/NEW BUSINESS
  - A. City Stormwater Management Ordinance Adoption (presented 03/20/14)
  - B. WTRJ Refinancing Resolution Revision #2014 -06
  - C. City Manager's Report
    - 1. FY 2014 2015 Proposed Budget Update
- 5. COUNCIL/STAFF REPORTS ON BOARDS AND COMMISSIONS
- 6. CLOSED SESSION I move that the Franklin City Council meet in Closed Session to discuss and consider appointments to boards and commissions, and to discuss personnel pursuant to Virginia Code Section 2.2-3711 (A) (1) & (5)

<u>Motion Upon Returning to Open Session</u>: I move that the only matters discussed during the Closed Session were those lawfully exempted from open meeting requirements and identified in the motion by which the closed session was convened.

# 7. ADJOURNMENT

# UPCOMING ITEMS TO BE SCHEDULED...

The items below are intended to be reflective, and not inclusive of all subjects staff is working on to bring forward to City Council in the next two months. Both the time lines and subject matter are subject to change and should not be considered final.

# **SUBJECT**

Public Meeting Schedule for School Board Vacancies:

- 1st Public Hearing to receive nominations
- 2<sup>nd</sup> Public Hearing to receive nominations

FY 2014 - 2015 Budget Council Work Sessions

FY 2014 -2015 Budget Public Hearing(s)

# TENTATIVE TIME LINE

April 28, 2014, 7:00 P.M., City Hall May 12, 2014, 7:00 P.M., City Hall

May 5<sup>th</sup>, 7<sup>th</sup> & 13<sup>th</sup>, 6:00 P.M., City Hall

June 2<sup>nd</sup>, 7:00 P.M., City Hall

# CONSENT AGENDA

- A. Minutes of the April 7, 2014 and April 14, 2014 City Council Meeting B. March 2014 Departmental Reports (Separate File)
- C. Building Safety Month Proclamation #2014 02

April 7, 2014

# [MINUTES OF THE 2014-2015 BUDGET APPROPRIATION/OUTSIDE AGENCIES]

The Franklin City Council held a Called Meeting on Monday, April 7, 2014, at 6:30 P.M. in the Council Chambers at City Hall.

Council Members in Attendance: Barry Cheatham, Vice-Mayor; Benny Burgess, Mary Hilliard, and Mona Murphy (Mayor Raystine Johnson-Ashburn and Councilmen Greg McLemore and Don Blythe absent).

Staff in Attendance: Randy Martin, City Manager and Taylor Williams, IV, City Attorney

#### CALL TO ORDER

In the absence of Mayor Johnson-Ashburn who had advised she would be arriving late, Vice-Mayor Cheatham called the meeting to order at 6:30 P.M.

#### **Agency & Organization Budget Presentations**

Vice-Mayor Cheatham recognized City Manager Martin who reviewed the purpose of the meeting which was an opportunity for agencies and organizations to present their FY 2014-2015 budget requests to the City Council. He noted that not all organizations requesting funds would attend the meeting in person, but several indicated a desire to do a formal presentation.

Manager Martin then recognized Melissa Rollins, City Director of Finance to review a summary handout provided to Council containing a multi-year history of agency and organizational funding activity by the City including the requested funds for the upcoming budget year. Director Rollins also reviewed a summary of the categories of funds and uses by program.

Vice-Mayor Cheatham then advised agencies that had signed up to speak that they would be allowed five minutes for each presentation to be followed with any Council questions. Vice-Mayor Cheatham then recognized each of the representatives that had signed up.

#### 1) Endependence Center

Mr. Sylvester Atkins representing the Endependence Center located in Norfolk commented on the history of the organization and Franklin's past support. The organization is requesting \$3,000 in funding to assist persons with disabilities. He projected the agency would be able to assist 20 families in Franklin with the funds requested. The funds requested are based on time estimated to continue to assist clients in Franklin that are currently being served.

### 2) Fifth District CASA - Voices for Kids

Ms. Judy Begland, volunteer Chair of the Board of Directors, addressed Council giving background on the organization and program highlights. The program began in the Franklin District in 2004. The agency is requesting \$6,000 in funding from the City.

# [MINUTES OF THE 2014-2015 BUDGET APPROPRIATION/OUTSIDE AGENCIES]

#### 3) Western Tidewater Free Clinic

Dr. Patsy Joyner, who serves on the agency's Board of Directors, addressed the Council on the mission of the clinic. In response to a question from Councilwoman Murphy, Dr. Joyner provided statistics on the number of clients from Franklin served by the agency and the total value of medication and medical assistance provided. The request of \$27,000 in funding is determined by applying the percentage of clients from Franklin to the budget need. The percentage is estimated for next year at 9% of the need.

#### 4) Smart Beginnings of Western Tidewater

Anita Felts, Board Chair, Board Members Randy Betz and Philip Page and Executive Director, Ellen Couch each made comments in support of the agency's request for \$25,000 in funds from Franklin. Director Couch commented on new initiatives of the organization. Board Chair Felts thanked the Council for the City's support. A copy of the organization's annual report was distributed.

# 5) Western Tidewater Community Services Board (WTCSB)

Dr. Demetrios Peratsakis, Executive Director of WTCSB addressed the Council on the activities and challenges of what he referenced as the Public Department of Mental Health for the area including Franklin. The organization provides Behavioral Health and Developmental Disability services to the community. He stated an average one of every eight City Citizens are being served by ongoing mental health services. Approximately 1,000 citizens are served annually. The organization is requesting \$48,045 for FY 2014-15.

Councilwoman Murphy inquired about potential impacts on the organization as a result of the Federal Affordable Care Act. Dr. Peratsakis reviewed in detail potential impacts, but acknowledged the Virginia General Assembly is in a stalemate currently and the outcome is unknown and this decision will have significant impacts. Councilwoman Murphy also inquired about WTCSB impacts on City Emergency Service Organizations (e.g. Police, Fire/EM). The Director explained those impacts.

#### 6) Boys & Girls Club

Mrs. Keary Dixson, Regional Director for the Hampton Roads Boys & Girls Club addressed the Council. She reviewed the organizational focus and the program's history in Franklin. She indicated the program has grown here and been successful. She introduced Miss Quanshee Taylor, a local student in the Franklin program that was selected as Youth of the Year for the district. She is a high school senior and she made comments about the importance of Boys & Girls club participation to her. Mayor Johnson-Ashburn recognized Ms. Taylor and the audience acknowledged her with applause.

Mrs. Dixon then reviewed the request and acknowledged the local leadership of Eric Taylor at the Franklin facility.

# [MINUTES OF THE 2014-2015 BUDGET APPROPRIATION/OUTSIDE AGENCIES]

### 7) The Children's Center

Rosalind Cutchins, Director of The Children's Center addressed the Council regarding their budget request to the City. The request was for \$3400.00 to supplement the head start program operated by the Center in Franklin. Mrs. Cutchins commented on the Center and its activities. She also reviewed statistics that illustrate the impact of the Center on children with their pre-kindergarten focus. She distributed and reviewed the annual report of the 30 year old organization.

Mayor Johnson-Ashburn arrived at the meeting at 7:05 P.M. during the presentation.

### 8) STOP Organization

Mr. George Reid, Board Chair of the area's STOP Organization was present to give highlights of their program and activities. A handout was presented and reviewed. Mr. Reid advised that STOP will celebrate 50 years of service to the area next year. He noted the organization had not requested funds in several years, but this year \$11,424 is requested. Service will continue to be provided regardless of whether the funds are available was his pledge. The requested funds would be used to provide emergency assistance to clients. The organization has also started providing job training services. He described the adverse impact on STOP of federal budget changes. This has prompted these requests to all communities served for support.

Councilwoman Murphy asked Mr. Reid to review the total program support provided to Franklin residents. Mr. Reid reviewed the details and referenced statistics on page 2 of the handout.

In closing, Mr. Reid recognized STOP Vice-President and Staff present.

Mayor Johnson-Ashburn thanked Mr. Reid for his service and for coming to Franklin.

#### 9) Virginia Legal Aid Society

Mrs. Amy Disel-Allman, Managing Attorney for the Society presented the budget for the agency. She distributed a handout and gave a brief history of the organization since it was formed in 1977. She described how federal and state funding had been drastically reduced forcing some Virginia Offices to be closed. She referenced information in the handout describing success stories of clients assisted by the organization. She concluded by reviewing the agency's request for \$3,000 in funding from the city.

#### 10) Genieve Shelter

Mr. James Gregory, spokesperson for the shelter, presented the budget request of \$5,000. He detailed the history of the organization locally which was begun in Isle of Wight County in 1988. He reviewed services offered and statistics showing increased demand between 2011-2013 of 10%.

Mayor Johnson-Ashburn inquired about the distribution of their facilities within the region and any planned changes. Mr. Gregory reviewed the status and expansion plans for shelter facilities in the area.

# [MINUTES OF THE 2014-2015 BUDGET APPROPRIATION/OUTSIDE AGENCIES]

#### 11) Franklin City Schools

Superintendent Dr. Michelle Belle had advised City Staff she would not be present to review her proposed budget and that the School Board desired to separately submit a supplemental budget after a planned budget work session of the board scheduled for next week. City Manager Martin distributed copies of the Superintendent's budget he had received. He gave a summary comparison of the total request to the current year budget.

City Manager Martin also commented on a written request he received from the Superintendent on behalf of the School Board expressing their desire that Council adopt the School Board portion of the City budget before June 1<sup>st</sup> to allow the School Board to issue contracts to teaching staff.

Councilman Burgess stated his disappointment that no representative of the School System was at the meeting to present the agency's budget and answer questions. He noted, however, that the schools have been basically level funded for the past several budgets in terms of their base budget amount.

Mayor Johnson-Ashburn commented that the City had moved its budget calendar ahead two weeks at the request of the School Board Chair to accommodate earlier budget approval with action stated for June 9<sup>th</sup> on the approved budget calendar. The Mayor then read aloud the written request for the earlier budget approval by June 1<sup>st</sup>. She noted City Staff would be hard pressed to move the schedule up further at this time especially since the School Board has not finalized their budget request.

Councilman Burgess stated the City should give the school's priority to the extent possible to improve on their process of contracting personnel as early as possible to minimize turnover in instructional staff.

Councilwoman Murphy agreed with comments that she also wished the School System had made a budget presentation at this meeting.

It was noted that two members of the School Board were in attendance (Nancy Godwin and Dawna Walton). In response to comments about the contract issuance being as early as possible for instructional staff, School Board member, Nancy Godwin commented on the advantage of getting contracts to teachers as early as possible and preferably before the school year ends.

#### **ADJOURNMENT**

There being no further business for this Called Meeting, Mayor Johnson-Ashburn asked for a motion to adjourn. Councilwoman Murphy made a motion to adjourn which was seconded by Vice-Mayor Cheatham. The motion was approved by a vote of 5-0 (Councilman McLemore and Blythe absent).

The meeting adjourned at 8:10 P.M.

The Franklin City Council held a regular meeting on Monday, April 14, 2014 at 7:00 p.m. in the Council Chambers at City Hall.

Council Members in Attendance: Raystine D. Johnson-Ashburn, Mayor; Barry Cheatham, Vice-Mayor; Benny Burgess, Mary Hilliard, Greg McLemore and Mona Murphy (Councilman Don Blythe absent).

Staff in Attendance: Randy Martin, City Manager; Taylor Williams, City Attorney; Brenda Rickman, Commissioner of Revenue; Melissa Rollins, Director of Finance; Russ Pace, Director of Public Works; Carolyn Joyner, Human Resources Manager; Jennifer Maynard, Voter Registrar; Mark Carr, Deputy Chief of Emergency Services; Alan Hogge, Director of Social Services; Dan Howe, President, Downtown Franklin Association; Amanda Jarratt, President, Franklin Southampton Economic Development Inc.; Lieutenant Kenneth Barham, Franklin Police Department and Mark Bly, Director of Power and Light.

Other Staff in Attendance: Sergeant Todd Lyons, Franklin Police Department; Brenon Artis, Recreational Aide, Parks and Recreation, JoAnne Faulk, Finance Department; Stephen Newsome, Information Technology Specialist and Teresa Rose-McQuay, Administrative Assistant and Acting Secretary, Recording Minutes.

#### CALL TO ORDER

Mayor Raystine Johnson-Ashburn called the regular City Council Meeting to order at 7:02 p.m.

#### PLEDGE OF ALLEGIANCE

The Pledge of Allegiance was recited by everyone in attendance.

#### **CITIZENS' TIME**

Three citizens signed up to speak at Citizen's time.

#### Citizen 1

Audrey Lee of 507 Vaughans Lane addressed the Council thanking them for supporting the youth of the City. Her son Brenon Artis works with the Department of Parks and Recreation. She thanked Mr. Martin and Mr. Williams for mentoring Mr. Artis.

#### Citizen 2

Kenneth S. Sanford of 205 Harrison Street introduced himself to Council. He started to comment about the upcoming city election, but was informed by the Mayor that Council policy prohibits campaigning at City Council meetings.

#### Citizen 3

Thomas H. Council of 423 Bracey Street wanted to file a complaint about his Councilman being limited in his opportunity to speak before a vote concerning his Ward. He feels that it was not right and wants his claims investigated. He asked that the Council stop infringing on His Councilman's' right to represent his Ward.

#### Amendments to Agenda

Councilman Greg McLemore made a motion that the Agenda be amended to discuss procedures that involve police action toward an elected official. Mayor Johnson-Ashburn asked for a second to the motion. The motion died due to the lack of a second.

Vice-Mayor Barry Cheatham made a motion to amend the Agenda to include a presentation from a representative of Financial Advisor, Davenport and Co., to explain a refinance of existing debt by the Western Tidewater Regional Jail Authority that will reduce the interest payment and consolidate and levelize the different outstanding obligations of the Authority and require the City to provide a nonbinding moral obligation as additional security for the loan on a pro rata basis. The Vice-Mayor suggested the item go in the Finance section before the Hospital Refund Appropriation Authorization. Councilwoman Mona Murphy seconded the motion and it passed with a 6 - 0 vote (Councilman Blythe absent).

Vice-Mayor Barry Cheatham made another motion to amend the Agenda to go into closed session to add a discussion of employee performance and the negotiation of a public contract. The motion was seconded by Councilwoman Mona Murphy.

The vote was approved with the vote as follows:

Mayor Raystine Johnson-Ashburn, AYE; Vice-Mayor Barry Cheatham, AYE; Councilman Gregory McLemore, NAY; Councilman Benny Burgess, AYE; Councilwoman Mary Hilliard, AYE; and Councilwoman Mona Murphy, AYE (Councilman Don Blythe absent).

#### Consent Agenda

#### Minutes of the March 24, 2014 Regular Meeting

A motion was made by Vice-Mayor Barry Cheatham to adopt the minutes as presented from the City Council Meeting held on March 24, 2014. The motion was seconded by Councilwoman Mary Hilliard.

The motion was approved with the vote as follows:

Mayor Johnson-Ashburn, AYE; Vice-Mayor Barry Cheatham, AYE; Councilman McLemore, NAY; Councilman Burgess, AYE; Councilwoman Hilliard, AYE; and Councilwoman Murphy, AYE; (Councilman Blythe absent).

### **Child Abuse Prevention Month Proclamation**

City Manager Martin recognized Alan Hogge, Director of Social Services to speak about Child Abuse Prevention Month. April is National Child Abuse Prevention month. The Proclamation before Council has been recognized by the President of the United States as well as the governor of Virginia, Director Hogge distributed blue and silver pinwheels that are a symbol of participation in National Child Abuse Prevention month, as well as a 2014 Virginia Campaign to Prevent Child Abuse and Neglect handout.

Mayor Raystine Johnson-Ashburn read the Proclamation. Councilman Greg McLemore made a motion to adopt the Proclamation and Councilwoman Mary Hilliard seconded it. The motion was approved by a 6-0 vote (Councilman Don Blythe absent).

#### **FINANCE**

## Financial Advisor, Kyle Laux with Davenport and Company

City Manager Martin introduced Mr. Kyle Laux, Vice President of Davenport & Company; Financial Advisor to explain a proposal to refinance existing debt owed by the Western Tidewater Regional Jail Authority of which the City is a member. The refinancing will reduce the interest payment and consolidate and levelize the different outstanding obligations of the Authority and requires the City to provide a non-binding moral obligation as additional security for the loan on a pro rata basis. The outstanding long-term debt for WTRJ is about \$5 million. The refinancing will do two things: It will smooth the annual payments for the Authority making them more level and ensure that the Authority is paying less in debt service after the refinancing than before. The refinancing will save the Authority about \$95,000.00. The Authority will have the ability to refinance this debt in the future. The purpose of the refinancing is to realize net interest savings while not extending the term or issue any more debt.

Mayor Johnson-Ashburn asked for questions and comments.

Councilman Greg McLemore asked if this was separate from the debt refinancing that Davenport & Company did for the City of Franklin.

Mr. Laux answered yes it was. This is being done for the Western Tidewater Regional Jail Authority.

Councilman McLemore asked how much the service was costing and who was paying for it?

Mr. Laux said that it will cost about \$52,000.00 and it is paid by the Authority and included in the financing.

City Manager Martin asked what the new interest rate savings would be with the refinance.

Mr. Laux said the loan will reduce average interest rates about 1% or 100 basis points for the loan below current levels.

Councilman Burgess wanted to make sure that we weren't extending the loan, only flattening out the payment?

Mr. Laux commented that was correct.

Councilman McLemore asked why do we need a Resolution for this if it is only dealing with the Jail Authority and is it costing the citizens' of Franklin?

Mayor Johnson-Ashburn explained that the reason the City is involved is because Franklin is one of the member localities associated with the jail with representatives on the Authority Board.

Councilman Burgess commented that for the last 20 plus years we have contributed to the Authority's budget to support jail activities.

Vice-Mayor Cheatham said that we contribute to the Authority's budget as does the state, the federal government and the other member localities.

Councilman McLemore said that he just wanted clarity as to how the money the City of Franklin was giving to the jail was being spent and thanked the members of Council for explaining how it is done.

Vice-Mayor Barry Cheatham read the Resolution of the City Council of the City of Franklin, Virginia approving the issuance of Revenue refunding Bonds by the Western Tidewater Regional Jail for the purpose of Council voting on the resolution.

Mayor Johnson-Ashburn asked if there were any further questions concerning the presentation.

Councilman Burgess asked when the bonds would be issued and if this would affect the next budget cycle.

City Manager Martin responded the bonds would be issued in May and yes it will affect the next budget cycle.

Councilman Burgess stated that the issuance of the bonds will save money on what we give to the jail.

City Manager Martin acknowledged that it would result in a reduction in the City's budget costs.

In reference to a statement in the resolution, Councilman McLemore made a motion to table the resolution until he understood why it "shall not be published" was included in the resolution language.

Mayor Johnson-Ashburn asked for a second. There was none. The motion died due to a lack of a second. The Council returned to the original motion.

The original motion to approve the Resolution was approved with the vote as follows:

Mayor Raystine Johnson-Ashburn, AYE; Vice-Mayor Barry Cheatham, AYE; Councilman Gregory McLemore, NAY; Councilman Benny Burgess, AYE; Councilwoman Mary Hilliard, AYE; and Councilwoman Mona Murphy, AYE (Councilman Don Blythe absent).

#### **Hospital Refund Appropriation Authorization**

Mayor Johnson-Ashburn recognized Director Melissa Rollins to present the Hospital Refund Appropriation Authorization.

Director Rollins reminded Council that the Manager and staff reported on this refund in the March 24, 2014 Council Meeting. The refund is due the Southampton Hospital Corporation in the amount of \$59,284.80 for overpayment of business license taxes for the tax years 2010 - 2013. The hospital over reported business license taxes which caused the need for the refund.

The required action by City Council is to authorize payment from the City's Contingency line item in the amount of \$59,284.80 for overpayment of business license taxes by the Southampton Hospital Corporation for the tax years 2010 through 2013. The only payout from the contingency year-to-date was a \$10,000.00 transfer to the School System for Grant Matching Funds. With the Authorization of the refund the Contingency line item will be reduced to \$62,850.20.

Councilwoman Murphy made the motion to authorize payment and Councilwoman Hilliard seconded it. The motion was approved by a vote of 6-0 (Councilman Don Blythe absent).

#### **OLD/NEW BUSINESS**

#### **USGS Flood Gauge Agreement**

After brief comments reminding Council of the discussion on this topic at the last Council meeting, City Manager Martin deferred to City Attorney Taylor Williams to discuss the proposed Memorandum of Agreement concerning the Chowan River Basin Flood Gauge project. The Council was asked to consider renewing the obligation with USGS to operate and maintain 6 rain gauges installed on the Meherrin River, the Nottoway River, and the Blackwater River. The City had previously agreed to participate in the original agreement signed in 2012 that covered the time period from July, 2012 to June, 2014. The City, along with the other six localities, has been asked to participate in a new agreement to cover the period from July, 2014 thru June, 2019 and act as the fiduciary agent once again to collect the annual payments for the maintenance and operation of the rain gauges. The proposed agreement is presented for Council consideration to allow the City to act as the fiduciary agent and continue participation.

Mayor Johnson-Ashburn asked if there were any questions concerning this topic.

Councilman McLemore asked what happens if one of the member cities fails to pay their part.

City Attorney Williams answered the City of Franklin would not be responsible to pay another community's share if they failed to pay.

Councilman McLemore wanted to know where the closest gauge was to the City of Franklin.

City Attorney Williams stated that the closest one upstream is above Burdette in Southampton County.

Mayor Johnson-Ashburn recognized Councilwoman Murphy who read the Memorandum of Agreement aloud.

Councilwoman Hilliard made the motion to authorize the agreement and to allow the City to act as the fiduciary agent and Vice-Mayor Cheatham seconded it. The motion was approved by a vote of 6-0 (Councilman Don Blythe absent).

#### **CITY MANAGER'S REPORT**

# Annual Employee Health Insurance Plan Renewal

Mayor Johnson-Ashburn recognized City Manager Martin for the City Manager's report. The first thing presented was the Annual Employee Health Insurance Plan Renewal. He made mention that in the coming year the City would be seeking additional information from other Insurance carriers to compare rates and get more competitive pricing. The State commissioned a committee to study the State's health plan to see if they can extend their plan to the local governments, thus far that has not been acted upon by the General Assembly. The hope is that could be another resource to help in this process to keep rates affordable. The City's employee Safety, Health and Wellness Committee success is another factor that will help reduce our rates in the future.

City premiums will rise on 7/1/2014 by 6.8% for FY 2014-2015 compared to a 9.7% increase in FY 2013-2014. The Council's existing policy as prescribed in the plan agreement indicates that the City will assume 80% of the single employee cost of the plan and an additional 20% of the dependent cost coverage. Most other municipalities have seen rate increases in the double digits so the City is fortunate to only see a single digit increase.

The recommendation to Council is to approve the increased rate adjustment for the Key Advantage Expanded and the Key Advantage 500 Plans to allow the continued coverage for the City of Franklin Employees health insurance services for FY 2014-2015. The city is required to give notice to the Company if coverage is to be renewed by July 1, 2014.

Mayor Johnson-Ashburn asked if anyone had any questions regarding the Employee Health Insurance program.

Councilwoman Murphy asked why there was a delay in notifying the Program Manager, Mr. Walt Norman before April 1st.

City Manager Martin replied that we did not receive the quote until sometime in March and we wanted to see how it would fit into our budget before it was presented. It is routine for the carrier to give a thirty day extension which gives more time for the City to evaluate the impact.

Councilwoman Murphy wanted to know how long the City has had the current plan.

Mrs. Joyner responded that the City has had Anthem since the 1990's.

Councilwoman Murphy wanted to know how many options the City has considered in recent years since City Manager Martin has been here.

City Manager Martin said that the City has not sought proposals but the staff has intentions on doing so in the coming year. It takes considerable advance time to get proposals before renewal dates.

Councilwoman Murphy asked how many companies had been looked at before Mr. Martin came here.

Mayor Johnson-Ashburn then recognized Mrs. Joyner, HR Manager who commented on past actions. The Mayor remembered that the City had solicited and there were companies that had sent in proposals in the past but Council had opted to stay with the current carrier.

Councilwoman Murphy expressed a desire to review available information submitted to the state for evaluation on health insurance coverage.

Councilman Greg McLemore made the motion to approve the insurance rate adjustment for the Key Advantage Expanded and the Key Advantage 500 plans to allow the continued coverage for the City of Franklin employees' health insurance services for FY 2014 – 2015 and Vice Mayor Barry Cheatham seconded the motion. The motion was approved with a vote of 6 – 0 (Councilman Blythe absent).

#### FY 2014 – 2015 Preliminary Proposed Budget Update

In presenting a preliminary Budget update for FY 2014 – 2015, City Manager Martin stated a disclaimer that this is not a balanced budget presentation but an update as requested by Council. The details of this preliminary budget report should not be misinterpreted as estimating the proposed tax rate that will be recommended for FY 2014 – 2015. Significant adjustment will be made before a final recommendation is

presented. The property tax estimate is based solely on a preliminary report of Real Estate Assessment data as of April 10<sup>th</sup> to illustrate the impact for discussion purposes only. The cost of confinement numbers are also subject to change as noted. Another major budget driver is school debt which is fixed. Remaining requested increases are typically smaller in scale, but cumulatively will also factor into the budget balancing equation along with identified service cost efficiencies.

# General Fund:

Continued Utilization of consistent and conservative revenue projections are a key component of progress towards achieving compliance with fund balance and cash reserve policies. City staff want to be accurate in projections so if we miss we will be low and we end up with more revenue received rather than less. This report excludes any use of available debt reserves as of 4/10/14. The reserve is currently at \$927,409.00. This was set up at the time of the IP closure to offset revenue losses..

Taking a look at some of the major budget drivers, the preliminary projection is a net 8.0% decrease in real property values based on the Real Estate Reassessment currently underway but incomplete. If the tax rate stays exactly where it is the estimated loss of revenue is \$432,000.00 below the current year at 4/10/14. In order to achieve revenue neutrality the rate adjustment would be rounded to \$0.08. Each one cent on the Tax Rate is equivalent to \$58,000.00.

The next major budget driver is the increased cost for Jail Administration which is estimated to go up by \$408,560. The cost of Juvenile detention is up \$14,000 and for Adult detention is up \$394,560. Based on the potential refinancing of the Western Tidewater Regional Jail Authority debt, the cost associated with jail administration will decrease. The final recommended budget will reflect all cost savings realized as a result of the refinancing which will be the City's proportionate share of the reduction estimated at \$34,015 which lowers the requested appropriation increase to \$360,545 for adults. The City of Franklin pays 16% of the cost for the Western Tidewater Regional Jail.

The third major budget driver is the School Debt. FY 2014 – 2015 shows an increase of \$172,000. This money does not show up in the School Board's budget request or appropriation, the City pays that directly on their behalf for their debt. There is a requested funding increase in School Appropriation that includes a carryover of \$345,599 for FY 2013. This excludes the April 9<sup>th</sup> School Board Supplemental Increased Request to the Superintendent's Proposed Budget of \$272,613. That makes the total requested increase beyond base appropriation of \$4,837,395 an increase of \$618,212 excluding the change in School related debt service.

Personnel are an additional Budget driver to consider. There is a salary adjustment of 1.1% to cover the required 1.0% VRS employee contribution. This is the 3<sup>rd</sup> year of 5 years for the incremental increase of the state mandated 5.0% employee contribution to VRS. The 6.8% increase on health insurance premiums will take effect on July 1, 2014. The City's share of the increase in the General Fund is approximately \$50,000. It also includes full year funding of shared services and grant subsidized positions.

The projected increase in the Industrial Corridor Revenue Sharing contribution to Southampton County is estimated at \$100,000 per agreement terms. The projected increase in the Department of Social Services Local match is \$69,675; along with the projected increase in the Comprehensive Services Act local match of \$60,790.

Other Discretionary Budget request increases from various agencies are \$71,496. The summary of these requests were presented at the April 7<sup>th</sup> City Council budget work session. There are various Building repairs and maintenance requests equaling \$202,000. Street and Utility excavating equipment cost of \$90,000 to be shared between the streets and the water and sewer fund. This will have little to no impact

on the General Fund. There are also miscellaneous personnel related requests from various departments in the amount of \$159,047.

The bottom line as of April 14<sup>th</sup> is revenues are estimated to be \$21,212,174 which is flat without taking into consideration the impact of the reassessment. These numbers will change but this gives a snapshot of where we are at. All expenditures requested total \$23,645,148 which is a variance of expenditures over revenue of \$2,432,974. There will be cuts and this budget will be balanced when recommended to Council.

In summary, the estimated loss of revenue as a result of reduction in Real Estate property values; added to the increase in cost of confinement for Juveniles and Adults and the increased School debt has the potential for a significant budgetary impact in the General Fund.

#### **Enterprise Funds:**

The City is maintaining a solid cash balance going into FY 2014 – 2015. The new Solid Waste Fund had a beginning cash balance of \$191,000. The Cash balance at 3/31/14 was \$392,000(28% of the total budget) and is projected to be \$450,000 at 6/30/14. The proposed budget maintains the current fee for solid waste collection services at \$39.74 per month for residential customers. It also includes the requested purchase of a new piece of equipment which is a grapple truck for streamlining yard waste collection. The proposed use of a portion of Cash Reserve Funds for the capital purchase of the grapple truck is based upon a pay-as-you-go option to buy it out right and with no impact on the General Fund.

The Water & Sewer Fund maintains a solid cash balance and there are no proposed changes in Water and Sewer rates. The program for city-wide meter upgrades is nearing completion which will reduce the cost for Water Meter purchases in the amount of \$90,000. We are looking at efficiencies by reducing personnel cost in Sewer Operations in a net reduction of 3 FT positions; we will pick up the necessary things that crew has done with specialized contractual services as needed. This will lower operating costs while eliminating the future need to purchase new equipment to replace outdated equipment in this area. The proposed budget will provide adequate funds for water line and sewer system improvements.

The Electric Fund's cash position shows improvement at the end of the third quarter at \$827,000 on March 31<sup>st</sup> compared to the \$559,000 reported at the end of February, the projected Cash balance as of June 30<sup>th</sup> will be \$1.0 million. A fund balance policy evaluation shows the projected cash balance as a % of annual revenue excluding fuel adjustments would be 7.5% at June 30<sup>th</sup>.

Based on projected annual revenues of \$13,316,084, the minimum cash balance in accordance with the established policy guidelines would be \$1,331,608 or 10%. Based on the assumption of the relationship between revenue and operating costs remaining relatively constant, it was expected to take four to five years for the fund to reach the policy guideline and meet the level of cash balances required at the end of each quarter depending upon how much capital reserve funding was set aside and expended. The projections also assumed that the City would pass through future major changes in fuel adjustments and wholesale power charges to customers in a timely manner. This statement was an excerpt of the City's Adopted Budget document approved June 25, 2012 in an effort to restore a minimum Cash balance in the Electric Fund. It is now projected that policy compliance will be achieved within three years and during FY 2014 – 2015.

There is a projected wholesale rate increase from Dominion of 8.9% as of March 31<sup>st</sup> for the FY 14 – 15. The proposed budget is based on a Department Recommended 5.0% increase in the retail rate necessary to pass through the Dominion rate increase proposed. The net impact of the rate increase to customers as a result of no change to the base rate equals 4.13%. There is no change in the fuel adjustment rate as of

4/10/14. The impact to the residential customer is \$4.73 per month based on 1,000 kilowatts per hour usage. This would generate an additional \$371,990 for the Electric Fund to offset the increased wholesale costs of power purchased from Dominion.

There are no changes in the Operating Budget for the Airport Fund. Included in the operating budget are two primarily Grant funded capital projects: a weather station upgrade and runway lighting. The total costs for the weather station upgrade is \$84,422. The Federal funds for the project are \$80,201, State funds are \$4221 and the local match is \$0. The cost for Runway lighting is \$1,515,410. Federal funds are \$1,363,869; State funds are \$121,232 with a Local match of \$30,308. Fortunately other costs in the fund are reduced which will offset the City's one-time share of the project and cause no net impact to the City's budget.

The remaining FY 2014 – 2015 Proposed Budget Schedule is as follows:

- April 28<sup>th</sup>
- May 5<sup>th</sup>, 7<sup>th</sup> & 13<sup>th</sup>
- May 16<sup>th</sup>
- June 2<sup>nd</sup>
- June 9<sup>th</sup>

- Highlights of Recommended Budget by City Manager
- Budget Work Sessions 6:00 P.M.
- Proposed Budget Advertisement
- Public Hearing 7:00 P.M.
- Scheduled City Council Action on Budget

Mayor Johnson-Ashburn stated that because of an upcoming lengthy closed session at the end of tonight's meeting, Council members were asked to email any budget related questions to the City Manager. He was asked to incorporate the questions and answers into his report at the next City Council Meeting. Mayor Johnson-Ashburn asked Manager Martin to email Councilman McLemore and copy Council on discussions with the Army Corps of Engineers on other flood investigation efforts. The City Manager made the Council aware that VDOT will be starting the road improvements for the Hunterdale Road project sometime in early May.

Mayor Johnson-Ashburn reminded the citizen's of the Public Meeting being held on Tuesday, April 15, 2014 at 6:30 P.M. for the Ward 3 vacancy on the School Board coming in June, 2014, in the Franklin City Council Chambers.

#### Closed Session

Vice-Mayor Barry Cheatham moved for the City Council of Franklin to meet in closed session to discuss and consider appointments for Boards and Commissions, and to discuss and consider the performance of an employee of the City Council, for the City Council to discuss perspective Business and Industries where no previous announcements had been made and the discussion of the award of a Public Contract involving the expenditure of public funds where discussion in open session would adversely affect the bargaining position, when negotiating the strategy of the City of Franklin pursuant to the Virginia Code 2.2-3711 (A) (1) (5) & (29). Councilwoman Murphy seconded the motion.

The motion was approved with the vote as follows:

Mayor Raystine Johnson-Ashburn, AYE; Vice-Mayor Barry Cheatham, AYE; Councilman Gregory McLemore, NAY; Councilman Benny Burgess, AYE; Councilwoman Mary Hilliard, AYE; and Councilwoman Mona Murphy, AYE (Councilman Don Blythe absent).

The City Council entered into Closed Session at 8:46 P.M.

# April 14, 2014 [CI

# [CITY COUNCIL MEETING NOTES]

Vice-Mayor Cheatham exited the closed session at 9:50 p.m.

Mayor Johnson-Ashburn reconvened the open session and requested a motion certifying the closed session.

Councilman Burgess made a motion that the only matters discussed during the closed session were those lawfully exempted from open meeting requirements and identified in the motion by which the closed session was convened. Councilwoman Hilliard seconded the motion.

The motion was approved by a 5 - 0 vote (Vice-Mayor Cheatham and Councilman Blythe absent).

#### **ADJOURNMENT**

Councilman Burgess made a motion to adjourn. Councilwoman Hilliard seconded and the motion was approved by a 5-0 vote (Vice-Mayor Cheatham and Councilman Blythe absent).

The Mayor declared the meeting adjourned at 10:05 P.M.



# Building Safety Month 2014 Proclamation



People Helping People Build a Safer World

Whereas, our City's continuing efforts to address the critical issues of safety, energy efficiency, and resilience in the built environment that affect our citizens, both in everyday life and in times of natural disaster, give us confidence that our structures are safe and sound, and;

Whereas, our confidence is achieved through the devotion of vigilant guardians—building safety and fire prevention officials, architects, engineers, builders, tradespeople, laborers and others in the construction industry—who work year-round to ensure the safe construction of buildings, and;

Whereas, these guardians—dedicated members of the International Code Council—use a governmental consensus process that brings together local, state and federal officials with expertise in the built environment to create and implement the highest-quality codes to protect Americans in the buildings where we live, learn, work, worship, play, and;

Whereas, the International Codes, the most widely adopted building safety, energy and fire prevention codes in the nation, are used by most U.S. cities, counties and states; these modern building codes also include safeguards to protect the public from natural disasters such as hurricanes, snowstorms, tornadoes, wildland fires and earthquakes, and;

Whereas, Building Safety Month is sponsored by the International Code Council, to remind the public about the critical role of our communities' largely unknown guardians of public safety—our local code officials—who assure us of safe, efficient and livable buildings, and;

Whereas, "Building Safety: Maximizing Resilience, Minimizing Risks" the theme for Building Safety Month 2014, encourages all Americans to raise awareness of the importance of building safe and resilient construction; fire prevention; disaster mitigation, backyard safety; energy efficiency and new technologies in the construction industry. Building Safety Month 2014 encourages appropriate steps everyone can take to ensure that the places where we live, learn, work, worship and play are safe and sustainable, and recognizes that countless lives have been saved due to the implementation of safety codes by local and state agencies, and,

Whereas, each year, in observance of Building Safety Month, Americans are asked to consider projects to improve building safety and sustainability at home and in the community, and to acknowledge the essential service provided to all of us by local and state building departments and federal agencies in protecting lives and property.

NOW, THEREFORE, I, Raystine H. Johnson - Ashburn, (Mayor of the City of Franklin, Virginia, do hereby proclaim the month of May 2014 as Building Safety Month. Accordingly, I encourage our citizens to join with their communities in participation in Building Safety Month activities.

| Date:   |       |
|---------|-------|
|         | Mayor |
| ATTEST: |       |
| Clerk   |       |

# PUBLIC HEARING

A. School Board Vacancy Nominations (Wards 1 & 3)

# NOTICE OF PUBLIC HEARING FOR NOM INATION OF PERSONS TO THE FRANKLIN CITY SCHOOL BOARD

The Franklin City Council will conduct a Public Hearing at its regular meeting to be held on Monday, April 28, 2014 at 7:00 p.m. and again on Monday, May 12, 2014 at 7:00 p.m. at the Franklin City Hall at 207 West Second Avenue, Franklin, Virginia 23851 for the purpose of considering individuals for nomination to the Franklin City School Board. Nominations of persons for the Ward 1 seat and the Ward 3 seat can be made to fill terms beginning July 1, 2014 and expiring June 30, 2017.

Any person desiring to nominate individuals to serve or apply to serve on the Franklin City School Board should attend one of the Public Hearing dates and make such nomination on either April 28 or May 12 as he or she desires. A resume may be presented to Council at that time. No nominee or applicant whose name has not been considered at a Public Hearing shall be appointed as a school board member.

The public hearing is to be held at a public facility to be accessible to persons with disabilities. Any persons with questions concerning the accessibility of the facility or those who have need for reasonable accommodations should contact Teresa Rose-McQuay at (757) 562-8508. Persons needing interpreter services for the deaf must notify Mrs. McQuay at least seven (7) days in advance of the hearing.

Franklin City Council R. Randy Martin, Clerk

Please run in Tidewater News Block Ad

# FINANCE

- A. Monthly Financial Report March, 2014B. Treasurer's Report
- C. VRS Phase-in Resolution #2014 -04 & Rate Designation Resolution #2014 -05



# Monthly Financial Report Summary (Unaudited) for the 3<sup>rd</sup> Quarter Ending March 31, 2014

# **General Fund Revenue Assumptions**

Accruals: Local Sales & Use Taxes, Meals Taxes, and Lodging Taxes. The Financial Report has been modified to adjust for these revenue sources on an accrual basis.

# **General Fund Revenue Summary**

The General Fund is the City's primary operating fund and is used to account for all resources except those that are required to be accounted for in another fund. With three quarters of the fiscal year complete, General Fund Revenues continue to track slightly higher than revenue from the prior year period. Overall, General Fund revenue of \$12.4 million at the end of the month is 65.2% of budget compared to \$12.12 million or 63.2% of budget at February 28 2013. An overview of the various local, state and federal sources is as follows:

#### **Property Tax Revenue**

Property tax revenue in Fiscal Year 2013-2014 reflects a favorable increase in general property tax collections over the prior year period. Current real estate taxes is consistent with the prior year at \$2.50 mil; in both periods 48.6% of the budget was realized at the end of the 3<sup>rd</sup> quarter; delinquent real estate, current personal property taxes and penalties & interest on taxes continue to reflect gains from the prior year period. Revenue from delinquent personal property taxes show less received in the current fiscal year, however, revenue from this source is expected to improve in the 4th quarter of the fiscal year. Noteworthy is the delinquent tax revenue of nearly \$252,000 which has exceeded prior year period collections of \$192,000 by 31%. Collectively, the taxes as shown below reflect a 1.8% gain from the prior year period.

| REVENUE SOURCE                     | 3    | ACTUAL<br>3/31/2014 | ACTUAL<br>3/31/2013 | Prior Year Change<br>Dollar and % |          |        |  |  |
|------------------------------------|------|---------------------|---------------------|-----------------------------------|----------|--------|--|--|
| Real Estate Taxes-Current          | \$   | 2,502,997           | \$<br>2,497,870     | \$                                | 5,127    | 0.2%   |  |  |
| Real Estate Taxes-Delinquent       | 2000 | 251,779             | \$<br>192,237       | \$                                | 59,542   | 31.0%  |  |  |
| Personal Property Taxes-Current    |      | 1,236,012           | \$<br>1,208,087     | \$                                | 27,925   | 2.3%   |  |  |
| Personal Property Taxes-Delinquent |      | 31,329              | \$<br>52,598        | \$                                | (21,269) | -40.4% |  |  |
| Penalities & Interest Taxes        |      | 113,752             | \$<br>111,952       | \$                                | 1,800    | 1.6%   |  |  |
| GENERAL PROPERTY TAXES             | \$   | 4,135,869           | \$<br>4,062,744     | \$                                | 73,125   | 1.8%   |  |  |

<sup>1 |</sup> Financial Report for the Period Ending March 31, 2014 (Unaudited)



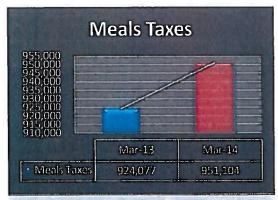
### **Local Taxes**

Taxes indicative of the City's local economy collectively are tracking close to the prior year period. Estimated meals and lodging taxes yield positive gains of 2.9% and 5.8% respectively, while revenue from cigarette and projected sales taxes reflect less favorable trends decreasing from the prior year period by 3.8% and less than 1.0% respectively as shown in table 1 and the accompanying charts. However, all sources are on target with budgeted projections ranging from 75% to 83% of the budget realized at the end of the month.

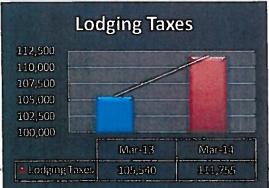
Table 1.

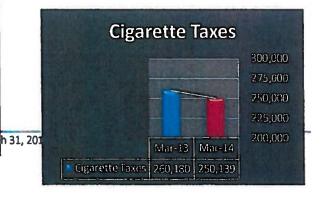
| Fisaci Period | Meals Taxes | Lodging Taxes | Cigarette Taxes | Sales Taxes | Total     |
|---------------|-------------|---------------|-----------------|-------------|-----------|
| Mar-13        | 924,077     | 105,540       | 260,180         | 1,322,767   | 2,612,564 |
| Mar-14        | 951,104     | 111,755       | 250,139         | 1,314,558   | 2,627,556 |
| Change \$     | 27,027      | 6,215         | (10,041)        | (8,209)     | 14,992    |
| Change %      | 2.92%       | 5.89%         | -3.86%          | -0.62%      | 0.57%     |

| FY14 % of Budget |       |       |       |       | A TOUS A COOP- |
|------------------|-------|-------|-------|-------|----------------|
| Realized         | 76.1% | 74.5% | 83.4% | 76.2% |                |











#### Other Local Revenue

- Revenue from permits, fees and fines reflect an increase in the current accounting period from \$87,000 in March 2014 to over \$151,000 in March 2014 due to the consolidation of planning and inspection services with Southampton County. Fees collected year to date have reached 97% of budget.
- Charges for services reflect the budgeted reduction in the general fund associated with the transitioning to the separate Solid Waste Fund effective July 1, 2013. One month of revenue for June 2013 billed services (collected in July) is reflected in the General Fund. Effective August 1<sup>st</sup>, all revenue collected for solid waste services was reported in the Solid Waste Fund.
- Charges for services also include the administrative transfer from the City's Enterprise Funds to the General Fund; the budget and expenditures for FY13-14 increased as a result of accurate cost allocation and service charges for the newly established Solid Waste Fund. Other charges for services include ambulance billing charges (which reflect significant gains due to timely billing of Medicaid claims) and parks & recreation fees which also reflect gains over the prior year period. Collectively, receipts for charges for services are 79% of budget at the end of the quarter.
- <u>State and Federal Revenue</u> For state aid, revenue is higher than the prior year period as a result
  of fire program grant funds and additional funds for street and highway maintenance; federal aid
  in the current year increased as a result of the SAFER grant federal reimbursement

# **General Fund Expenditure Summary**

General Fund expenditures increased overall by \$1.14 million or 11% from the prior year period. Budgetary changes were made in the current fiscal year for public safety and capital outlay expenditures associated with loan proceeds; year to date expenditures at 70% of budget are higher when compared overall to the prior fiscal year. This is largely due to the expenditure of those capital outlay items in the current year, budgeted increases for personnel expenditures, and service consolidation in Community Development. Primary decreases and increases in the current fiscal year versus expenditures from the prior year period are as follows:



|                                  | FY 13-14  | FY 12-13  |                 |
|----------------------------------|-----------|-----------|-----------------|
| Category of Expenditure          | 3/31/2014 | 3/31/2013 | <u>Variance</u> |
| Legislative, General & Financial | 1,455,088 | 1,382,404 | 72,684          |
| Law Enforcement                  | 2,680,220 | 2,463,958 | 216,262         |
| Refuse Collection & Disposal     | 212,709   | 669,288   | (456,579)       |
| Planning & Beautification        | 132,403   | 37,154    | 95,249          |
| Streets                          | 1,738,174 | 1,066,794 | 671,380         |
| Buildings and Grounds            | 993,312   | 672,098   | 321,214         |
| Fire and Rescue                  | 1,583,613 | 1,197,998 | 385,615         |
| Total                            | 8,795,519 | 7,489,694 | 1,305,825       |

## **Explanation for Above Variances**

**Legislative, General and Financial Administration:** budgeted personnel increases, real estate reassessment, cost for retirees health insurance, full time IT staff and other IT operating costs.

Law Enforcement: Personnel cost - (budgeted and mid-year adjustments, overtime, leave- payouts) capital outlay - police vehicles

**Planning** – Personnel & operating cost for shared services (Storm water Management)

**Streets** – Personnel cost to include filling vacancies, street paving & drainage, snow & ice removal and equipment & repairs

**Building & Grounds** – capital outlay roof replacements; various other operating expenses increased over prior year period

Fire & Rescue – personnel cost for SAFER grant positions and other expenses as vehicle repairs

Anticipated Additional Appropriations Needed in General Fund for FY13-14

Southampton County Revenue Sharing payment
Retiree Health Insurance



#### **WATER & SEWER FUND**

- The Water & Sewer Fund continues to perform according to budget with 73% or \$2.18 million of \$3.12 million of budgeted revenue realized at March 31.
- Operating expenses show a decrease of about \$174,000 due to the timing of projects completed primarily in the water division (i.e. waterline rehabilitation).
- After factoring in transfers to the General Fund and debt service, the variance between revenue and expenditures is nearly \$480,000. Cash in the Fund increased from the prior month by \$150,000 to \$2.09 million.

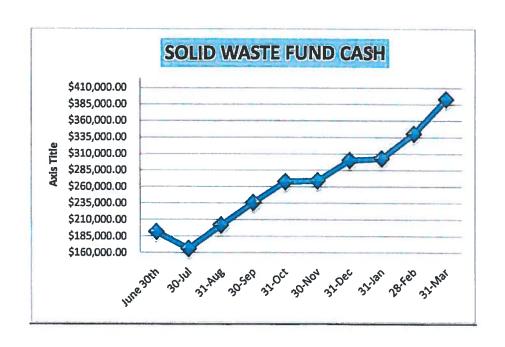
#### **SOLID WASTE FUND SUMMARY**

- Revenue for the Solid Waste Fund of \$923,000 is recorded for eight months beginning with the August 2013 financial report. (Revenue for solid waste services received in July 2013 was for the prior year service period (June 2013) and therefore credited to the City's General Fund). Consequently, revenue will track behind budget until the end of the fiscal year.
- Expenditures are 62% of budget for operating cost and 50% of the total budget when factoring in capital outlay.
- After factoring in transfers to the General Fund and debt service, total expenditures of \$736,000 represent 53% of the Fund's total budget;
- As a result of year to date revenue earned and expenditures made, net income for the month
  is nearly \$187,000; Cash in the Solid Waste Fund at the end of March was \$392,655 for an
  overall increase of \$201,000 in the fund's cash position since July 1.

Below is a snapshot of the funds' cash position by month for fiscal year 2013-2014.



|        | Month              | <u>Cash Balance</u> | <u>Variance</u> |
|--------|--------------------|---------------------|-----------------|
| 188    | June 30th          | \$191,478           |                 |
|        | July 30th          | \$166,060           | (\$25,418)      |
|        | Aug 30th           | \$201,680           | \$35,620        |
|        | Sept 30th          | \$235,700           | \$34,020        |
|        | October 31st       | \$267,523           | \$31,823        |
|        | Nov 30th           | \$268,902           | \$1,379         |
|        | December 31st      | \$300,148           | \$31,245        |
|        | January 31st       | \$302,728           | \$2,580         |
| 9      | February 28th      | \$340,434           | \$37,706        |
|        | March 31st         | \$392,655           | \$52,221        |
| Net Ch | ange Since July 1, | \$201,177           |                 |





# **Airport Fund Summary**

- Fuel sales reported at March 31st was nearly \$83,000; sales activity improved slightly in March with nearly \$9,000 in fuel sales. This is just slightly higher than sales revenue in the prior year period of \$78,000. Revenue collected for fuel sales is 47% of budget compared to 44% in the prior year period.
- Other local revenue of nearly \$51,000 consists primarily of airport rental fees are slightly less than the prior period revenues of \$48,000; however, on target with budget at nearly 79% of the budget realized at the end of the period.
- While state and federal grant revenue is currently less than \$11,000, the City does expect a
  federal/state reimbursement for land acquisition costs and other airport projects in April
  2014.
- Net loss (\$45,975) will revert to a favorable net gain position in April upon receipt of federal reimbursement.

# **Electric Fund Summary**

- Revenue in the Electric Fund is at roughly 77% of budget and represents nine months of billed revenue at \$10.08 million (sale of energy). This is 4.46% higher than the same period in FY 2012-2013 in which billed revenue of \$9.65 million was 74% of budget.
- Revenue from other sources of \$204,000 is performing well with 79% of the budget realized as of March 31.
- On the expense side, operating expenses of \$851,000 (57.8% of budget) are slightly under prior year period expenses of \$902,000 (60.1% of budget). Funds set aside for reserves should remain unspent for the purposes of cash replenishment and future capital outlay.
- Expenditure for the sale of energy is \$7.23 million at the end of the period, or 81% of budget, comparable to the \$7.20 million spent in the prior year period.



#### **CASH BALANCE**

The Electric Fund experienced improvement in its cash position from February 2014 to March 2014. Cash in the Fund at the end of February was \$559,511. The balance at the end of March is \$803,846 for an increase of \$244,455 or 44%. This balance is \$433,120 higher than the cash balance reported in the Fund at the end of March 2013 (\$370,727). *See tables 1 and 2 and 3 (graph)*. Cash in the Fund has grown over \$160,000 from the cash balance at the beginning of the fiscal year; overall, this is a good improvement when reviewing cash balance activity in fiscal year 2012-2013.

# Prior Year (Table 1)

| Month FY12-13 | Revenue |            |    | Expenses     | Month to<br>Month Variance |           |    | Cash<br>Balance | VMEA<br>PAYMENTS |             |  |
|---------------|---------|------------|----|--------------|----------------------------|-----------|----|-----------------|------------------|-------------|--|
|               |         |            |    |              |                            |           | \$ | 365,374         |                  |             |  |
| July          | \$      | 1,010,040  | \$ | (1,143,237)  | \$                         | (133,197) | \$ | 232,177         | \$               | (887,569)   |  |
| August        | \$      | 1,281,182  | \$ | (1,333,420)  | \$                         | (52,238)  | \$ | 179,939         | \$               | (1,015,441) |  |
| September     | \$      | 1,289,437  | \$ | (1,197,113)  | \$                         | 92,324    | \$ | 272,263         | \$               | (928,938)   |  |
| October       | \$      | 1,170,681  | \$ | (1,096,168)  | \$                         | 74,513    | \$ | 346,776         | \$               | (818,226)   |  |
| November      | \$      | 972,947    | \$ | (960,696)    | \$                         | 12,251    | \$ | 359,027         | \$               | (663,847)   |  |
| December      | \$      | 1,084,084  | \$ | (1,155,921)  | \$                         | (71,837)  | \$ | 287,190         | \$               | (882,269)   |  |
| January       | \$      | 1,276,135  | \$ | (1,173,339)  | \$                         | 102,796   | \$ | 389,986         | \$               | (871,815    |  |
| February      | \$      | 1,268,293  | \$ | (1,370,515)  | \$                         | (102,222) | \$ | 287,764         | \$               | (1,091,529  |  |
| March         | \$      | 1,392,237  | \$ | (1,309,274)  | \$                         | 82,963    | \$ | 370,727         | \$               | (1,013,256  |  |
| TOTAL         | \$      | 10,745,036 | \$ | (10,739,683) | \$                         | 5,353     |    |                 | \$               | (8,172,890  |  |

### **Current Year (Table 2)**

| Month FY13-14 |    | Revenue     | Expenses           | Mc | onth to Month<br>Variance | Cas | h Balance | VMEA<br>PAYMENTS |             |  |
|---------------|----|-------------|--------------------|----|---------------------------|-----|-----------|------------------|-------------|--|
|               |    | the same of |                    |    |                           | \$6 | 43,257.00 |                  |             |  |
| July          | \$ | 1,124,201   | \$<br>(1,125,373)  | \$ | (1,172)                   | \$  | 642,085   | \$               | (816,474)   |  |
| August        | \$ | 1,273,234   | \$<br>(1,242,781)  | \$ | 30,453                    | \$  | 672,538   | \$               | (908,442)   |  |
| September     | \$ | 1,245,217   | \$<br>(1,133,186)  | \$ | 112,031                   | \$  | 784,569   | \$               | (870,736)   |  |
| October       | \$ | 1,159,090   | \$<br>(1,038,735)  | \$ | 120,355                   | \$  | 904,924   | \$               | (744,689)   |  |
| November      | \$ | 963,168     | \$<br>(991,325)    | \$ | (28,157)                  | \$  | 876,767   | \$               | (689,136)   |  |
| December      | \$ | 1,036,073   | \$<br>(1,178,982)  | \$ | (142,909)                 | \$  | 733,858   | \$               | (950,909)   |  |
| January       | \$ | 1,229,938   | \$<br>(1,525,452)  | \$ | (295,514)                 | \$  | 438,344   | \$               | (1,012,802) |  |
| February      | \$ | 1,579,828   | \$<br>(1,458,781)  | \$ | 121,047                   | \$  | 559,391   | \$               | (1,318,546) |  |
| March         | \$ | 1,529,951   | \$<br>(1,285,496)  | \$ | 244,455                   | \$  | 803,846   | \$               | (1,037,055) |  |
| TOTAL         | \$ | 11,140,700  | \$<br>(10,980,111) | \$ | 160,589                   |     |           | \$               | (8,348,789) |  |

A Look Ahead: <u>Preliminary Projected</u> Cash Balance at June 30, 2014 is \$1.0 million as previously reported.



Table (3) - Graph of Three Fiscal Year History - Electric Fund Cash Position

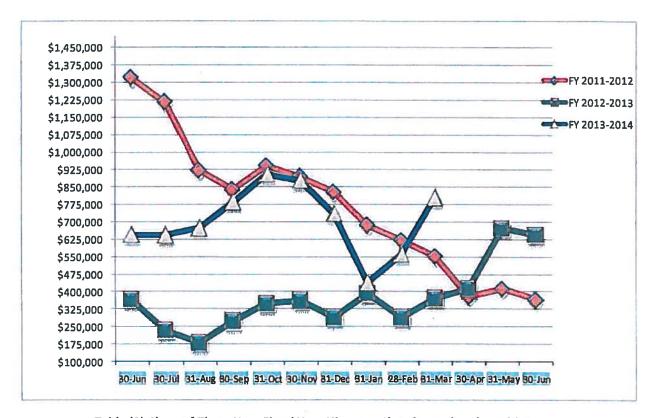


Table (3) Chart of Three Year Fiscal Year History – Electric Fund Cash Position

| •      | FY 2 | 2011-2012 | FY 2 | 012-2013 | FY 2 | 013-2014 |
|--------|------|-----------|------|----------|------|----------|
| 30-Jun | \$   | 1,320,285 | \$   | 365,374  | \$   | 643,257  |
| 30-Jul | \$   | 1,215,100 | \$   | 232,177  | \$   | 642,085  |
| 31-Aug | \$   | 922,039   | \$   | 179,939  | \$   | 672,538  |
| 30-Sep | \$   | 839,265   | \$   | 272,263  | \$   | 784,569  |
| 31-Oct | \$   | 941,608   | \$   | 346,776  | \$   | 904,924  |
| 30-Nov | \$   | 893,591   | \$   | 359,027  | \$   | 876,767  |
| 31-Dec | \$   | 827,204   | \$   | 287,190  | \$   | 733,859  |
| 31-Jan | \$   | 686,342   | \$   | 389,986  | \$   | 438,344  |
| 28-Feb | \$   | 620,337   | \$   | 287,764  | \$   | 559,511  |
| 31-Mar | \$   | 552,907   | \$   | 370,727  | \$   | 803,846  |



# Table 4. FY 2013-2014 REVENUE BILLED VERSUS PAYMENTS COLLECTED ANALYSIS

|                 | October         | November |           | November December |           | Janaury |           | Janaury February |           | February        |    | March      |  | TOTAL |
|-----------------|-----------------|----------|-----------|-------------------|-----------|---------|-----------|------------------|-----------|-----------------|----|------------|--|-------|
| BILLING         | \$<br>912,746   | \$       | 1,058,860 | \$                | 1,356,659 | \$      | 1,605,050 | \$               | 1,491,255 | \$<br>1,299,191 | \$ | 11,333,830 |  |       |
| TOTAL PAYMENTS* | \$<br>1,123,384 | \$       | 937,101   | \$                | 1,094,581 | \$      | 1,221,909 | \$               | 1,551,735 | \$<br>1,463,619 | \$ | 10,906,999 |  |       |
| VARIANCE        | \$<br>210,638   | \$       | (121,759) | \$                | (262,078) | \$      | (383,141) | \$               | 60,480    | \$<br>164,428   | \$ | (426,831)  |  |       |

96.2% of YTD billed has been collected

Table 5.

FY 2012-2013 REVENUE BILLED VERSUS PAYMENTS

COLLECTED ANALYSIS

|                 | October         | 1  | November  | December        | <br>January     | February        | March           | TOTAL            |
|-----------------|-----------------|----|-----------|-----------------|-----------------|-----------------|-----------------|------------------|
| BILLING         | \$<br>878,274   | \$ | 1,187,308 | \$<br>1,148,471 | \$<br>1,294,486 | \$<br>1,414,622 | \$<br>1,196,897 | \$<br>10,788,845 |
| TOTAL PAYMENTS* | \$<br>1,129,249 | \$ | 935,060   | \$<br>1,060,843 | \$<br>1,214,002 | \$<br>1,225,110 | \$<br>1,358,200 | \$<br>10,416,250 |
| VARIANCE        | \$<br>250,975   | \$ | (252,248) | \$<br>(87,628)  | \$<br>(80,484)  | \$<br>(189,512) | \$<br>161,303   | \$<br>(372,595)  |

96.5% of YTD billing was collected

# Cash Balance Policy Evaluation

FY 2013-14 Cash Balance as a Percentage of Annual Revenues (excluding fuel adjustment) at 3/31/14 = \$803,000 or 6.0%.

FY 2012-13 Cash Balance as a Percentage of Annual Revenues (excluding fuel adjustment) at FYE 3/31/13 = \$370,000 or 2.78%.

| 10% of Annual Revenue   | \$<br>1,338,394 |
|-------------------------|-----------------|
| Budget Basis for Policy | 13,383,936      |
| Less Fuel Adjustment    | (1,667,809)     |
| FY 2014 TOTAL REVENUE   | 15,051,745      |

Policy Evaluation: At the end of February, cash is below minimum policy level by \$535,000; however, this is an improvement from the prior month where cash was \$779,000 below guideline. FY 13-14 reflects a gain in the Fund's cash position also from the prior year period. In comparison, cash in the Fund was below minimum policy level (\$1.330 million) by \$960,000 at the end of March 2013.

<sup>\*</sup>Payments applied are for any month, current or past due.

Monthly Financial Report Period Ending March 2014

| FISCAL YEAR 2013-14   COCAL TAX REVENUES   COLOR   | CITY OF FRANKLIN                    |           | - |  | (Unaudited |           | L  |           |        |  |
|---|-------------------------------------|-----------|---|--|------------|-----------|----|-----------|--------|--|
| 2013-2014         ACTUAL         BUDGET         2012-2013         ACTUAL         BUDGET         3/31/2013         Py           BUDGET         3/31/2014         %         BUDGET         3/31/2013         Py           BUDGET         3/31/2014         %         BUDGET         3/31/2013         Py           S         1150,000         251,779         143.9%         175,000         192,237         1           I 1,325,000         1,236,012         93.3%         1,314,394         1,208,087         1           I 1,325,000         1,236,012         93.3%         1,314,394         1,208,087         1           I 1,20,000         13,329         44.8%         95,000         59,876         5,986           I 1,20,000         62,750         95.1%         60,000         59,876         11,982           I 1,22,000         13,34,557         76.2%         5,666,83         4,185,593         1           I 1,22,000         13,34,557         76.2%         5,1670,000         314,598         1,132,767           I 1,22,000         13,34,557         76.2%         8,1670,000         314,598         1,1250,000         134,998           I 1,250,000         13,000         13,000         13,000   | FISCAL YEAR 2013-14                 |           | - |  |            |           |    |           |        |  |
| 2013-2014         ACTUAL         BUDGET         3/31/2014         %         BUDGET         3/31/2013         %           BUDGET         3/31/2014         %         BUDGET         3/31/2013         %           BUDGET         3/31/2014         %         BUDGET         3/31/2013         %           1         1,5,000         25,1779         143.9%         175,000         192,237         1           1,325,000         1,236,012         93.3%         1,314,394         1,208,087         1           1,325,000         1,236,012         93.3%         1,314,394         1,208,087         1           1,325,000         1,236,012         93.3%         1,314,394         1,208,087         1           60,000         62,322         103.9%         60,000         55,598         11,552         60,000         52,598           60,000         62,322         103.9%         61,000         52,598         11,552  | LOCAL TAX REVENUES                  |           |   |  |            |           |    |           |        |  |
| BUDGET   3/31/2014   9%   BUDGET   3/31/2013   9%   BUDGET   3/31/2014   9%   BUDGET   3/31/2013   9%   1/32/300   1/236/012   9/3.9%   1/314/394   1/208/087   1/20/200   1/236/2012   9/3.9%   1/314/394   1/208/087   1/20/200    |                                     |           |   | and the state of t |            |           |    |           |        |  |
| ## BUDGET 3/31/2014 % BUDGET 3/31/2013 %  \$ 5,150,432 \$ 2,502,997   |                                     | 2013-2014 | + | ACTUAL   | BUDGET     | 2012-2013 | 1  | ACTUAL    | BUDGET |  |
| \$ 5,150,432         \$ 2,502,997         48.6%         \$ 5,141,289         \$ 2,497,870           175,000         251,779         143.9%         175,000         192,237         1           ent         70,000         31,329         44.8%         95,000         52,598           ent         70,000         31,329         44.8%         95,000         52,598           e0,000         62,322         103.9%         60,000         52,598         111,952           e6,000         62,750         95.1%         61,000         62,973         1           e6,000         62,750         95.1%         61,000         62,973         1           ster         56,000         62,750         95.1%         61,000         62,973         1           ster         56,000         62,750         95.1%         61,000         62,973         1           ster         543,000         1,314,557         76.2%         1,670,000         31322,767           ster         543,000         130,007         130,000         134,908           ster         543,000         111,755         74.5%         167,000         134,908           ster         55,000         111,755         74.  | KEVENUE SOURCE                      | BUDGET    | - | 3/31/2014  | %          | BUDGET    |    | 3/31/2013 | %      |  |
| 175,000   251,779   143.9%   175,000   192,237   1  | Real Estate Taxes-Current           |           |   | 2,502,997  | 48.6%      |           | S  | 2,497,870 | 48.6%  |  |
| ent 70,000 1,236,012 93.3% 1,314,394 1,208,087 ent 70,000 31,322 44.8% 95,000 52,598  | Real Estate Taxes-Delinquent        | 175,00    | Q | 251,779  | 143.9%     | 175,000   |    | 192,237   | 109.8% |  |
| ent 70,000 31,329 44.8% 95,000 52,598 60,000 62,322 103,9% 60,000 59,876 60,000 112,752 94.8% 120,000 111,952 113,752 94.8% 120,000 111,952 113,752 94.8% 120,000 62,973 1 66,000 62,750 95.1% 61,000 62,973 1 30,000 5 1,314,557 76.2% \$ 1,670,000 \$ 1,322,767 325,000 112,000 113,752 94.6% 940,000 897,711 94.6% 940,000 130,000 250,139 879,14 94.6% 167,000 134,908 111,755 76.2% 140,000 105,540 105,540 111,755 76.5% 140,000 105,540 105,540 111,755 74.5% 140,000 105,540 105,540 111,755 74.5% 140,000 115,540 115,645 0.0% 62,000 114,985 115,448 79.8% \$ 5,183,500 \$ 4,119,488 79.5% \$ 5,197,300 \$ 8,380,429 \$ 69.0% \$ 12,163,983 \$ 8,210,909 \$ 6   | Personal Property Taxes-Current     | 1,325,00  | 0 | 1,236,012  | 93.3%      | 1,314,394 |    | 1,208,087 | 91.9%  |  |
| 60,000 62,322 103.9% 60,000 59,876 120,000 111,952 112,000 113,752 94,8% 120,000 111,952 111,952 66,000 62,750 95.1% 61,000 62,973 1 1 60,000 50,000 50,750 50,100 50,200 | Personal Property Taxes-Delinquent  | 70,00     | 0 | 31,329   | 44.8%      | 95,000    |    | 52,598    | 55.4%  |  |
| 120,000   | Machinery & Tools                   | 00,09     | 0 | 62,322   | 103.9%     | 000'09    |    | 59,876    | %8'66  |  |
| 5 6,000   62,750   95,1%   61,000   62,973   1  | Penalties & Interest Taxes          | 120,00    | 0 | 113,752  | 94.8%      | 120,000   |    | 111,952   | 93.3%  |  |
| \$ 6,966,432 \$ 4,260,941 61.2% \$ 6,966,683 \$ 4,185,593   | Public Service Corporation Taxes    | 90,99     | 0 | 62,750   | 95.1%      | 61,000    |    | 62,973    | 103.2% |  |
| \$ 1,725,000         \$ 1,314,557         76.2%         \$ 1,670,000         \$ 1,322,767           sater         543,000         419,110         77.2%         645,000         325,652           930,500         879,914         94.6%         940,000         897,711           172,000         130,077         75.6%         167,000         134,908           300,000         250,139         83.4%         262,900         260,179           1,250,000         951,104         76.1%         1,250,000         924,077           150,000         111,755         74.5%         140,000         105,540           55,000         -         0.0%         62,000         20,988           28,000         13,543         48.4%         30,000         18,595           28,000         400         14,985         4,119,985         69.0%         8,197,300         8,210,909           5         5,183,500         8,380,429         69.0%         8,121,63,983         8,210,909         62,10,909  | GENERAL PROPERTY TAX                |           |   | 4,260,941  | 61.2%      |           | &  | 4,185,593 | 60.1%  |  |
| ater         543,000         419,110         77.2%         645,000         325,652           930,500         879,914         94.6%         940,000         897,711           172,000         130,077         75.6%         167,000         134,908           300,000         250,139         83.4%         262,900         260,179           1,250,000         951,104         76.1%         1,250,000         924,077           150,000         111,755         74.5%         140,000         105,540           55,000         33,643         112.1%         30,000         18,509           28,000         13,543         48.4%         30,000         18,509           25,183,500         4,119,488         79.5%         400         14,985           5         5,183,500         4,119,488         79.5%         5,197,300         4,025,316           5         12,149,932         8,3380,429         69.0%         8 12,163,983         8 8,210,909  | Local Sales & Use Tax               |           |   | 1.314.557  | 76.2%      |           | v  | 1 322 767 | 70 20% |  |
| 930,500         879,914         94.6%         940,000         897,711           172,000         130,077         75.6%         167,000         134,908           300,000         250,139         83.4%         262,900         260,179           1,250,000         951,104         76.1%         1,250,000         924,077           150,000         -         0.0%         62,000         -           28,000         13,543         48.4%         30,000         18,509           28,000         13,543         48.4%         30,000         18,509           2         -         15,645         0.0%         400         14,985           \$         5,183,500         \$ 4,119,488         79.5%         \$ 5,197,300         \$ 4,025,316           \$         \$         12,149,932         \$ 8,380,429         69.0%         \$ 12,163,983         \$ 8,210,909   | Consumer Utility Tax- Elec. & Water |           | - | 419,110  | 77.2%      |           |    | 325,652   | 50.5%  |  |
| 172,000   | Business License Tax                | 930,50    | 0 | 879,914  | 94.6%      | 940,000   |    | 897,711   | 95.5%  |  |
| 300,000         250,139         83.4%         262,900         260,179           1,250,000         951,104         76.1%         1,250,000         924,077           150,000         111,755         74.5%         140,000         105,540           55,000         33,643         112.1%         30,000         20,988           28,000         13,543         48.4%         30,000         18,509           5         5,183,500         4,119,488         79.5%         \$ 5,197,300         \$ 4,025,316           5         12,149,932         \$ 8,380,429         \$ 12,163,983         \$ 8,210,909         69.0%   | Motor Vehicle Licenses              | 172,00    | 0 | 130,077  | 75.6%      | 167,000   |    | 134,908   | 80.8%  |  |
| 1,250,000       951,104       76.1%       1,250,000       924,077         150,000       111,755       74.5%       140,000       105,540         55,000       33,643       112.1%       30,000       20,988         28,000       13,543       48.4%       30,000       18,509         5,183,500       4,119,488       79.5%       \$ 5,197,300       \$ 4,025,316         5       12,149,932       \$ 8,380,429       \$ 12,163,983       \$ 8,210,909   | Cigarette Tax                       | 300,000   | 0 | 250,139  | 83.4%      | 262,900   |    | 260,179   | %0.66  |  |
| 150,000   | Restaurant Meals Tax                | 1,250,000 | 0 | 951,104  | 76.1%      | 1,250,000 |    | 924,077   | 73.9%  |  |
| 55,000       -       0.0%       62,000       -         30,000       33,643       112.1%       30,000       20,988         28,000       13,543       48.4%       30,000       18,509         \$       -       15,645       0.0%       400       14,985         \$       5,183,500       \$       4,119,488       79.5%       \$       5,197,300       \$       4,025,316         \$       \$       12,149,932       \$       8,3380,429       69.0%       \$       12,163,983       \$       8,210,909   | Lodging Taxes                       | 150,00    | 0 | 111,755  | 74.5%      | 140,000   |    | 105,540   | 75.4%  |  |
| 30,000       33,643       112.1%       30,000       20,988         28,000       13,543       48.4%       30,000       18,509         -       15,645       0.0%       400       14,985         \$ 5,183,500       \$ 4,119,488       79.5%       \$ 5,197,300       \$ 4,025,316         \$ 12,149,932       \$ 8,380,429       69.0%       \$ 12,163,983       \$ 8,210,909   | Bank Stock                          | 55,00     | 0 | 8  | %0.0       | 62,000    |    | •         | %0.0   |  |
| 28,000       13,543       48,4%       30,000       18,509         -       15,645       0.0%       400       14,985         \$ 5,183,500       \$ 4,119,488       79.5%       \$ 5,197,300       \$ 4,025,316         \$ 12,149,932       \$ 8,380,429       69.0%       \$ 12,163,983       \$ 8,210,909  | Tax on Recordation & Wills          | 30,00     | 0 | 33,643   | 112.1%     | 30,000    |    | 20,988    | 70.0%  |  |
| \$ 5,183,500       \$ 4,119,488       79.5%       \$ 5,197,300       \$ 4,025,316         \$ 12,149,932       \$ 8,380,429       \$ 69.0%       \$ 12,163,983       \$ 8,210,909  | Right of Way Use Fees               | 28,000    | 0 | 13,543   | 48.4%      | 30,000    |    | 18,509    | 61.7%  |  |
| \$ 5,183,500 \$ 4,119,488 79.5% \$ 5,197,300 \$ 4,025,316 \$  | Additional Taxes                    |           | _ | 15,645   | %0.0       | 400       |    | 14,985    | 0.0%   |  |
| \$ 12,149,932 \$ 8,380,429 69.0% \$ 12,163,983 \$ 8,210,909   | OTHER LOCAL TAXES                   |           |   | 4,119,488  | 79.5%      |           | 69 | 4,025,316 | 77.5%  |  |
|   | TOTAL TAXES & LICENSES              |           |   | 8,380,429  |            |           | 69 | 8,210,909 | 67.5%  |  |
|   |                                     |           | _ |  |            |           |    |           |        |  |
|   |                                     |           |   |  | _          |           |    |           |        |  |

| REVENUE: Taxes; Licenses Permits, Fees, Fines Use of Money & Property Total Charges for Services |               |               |         |               |               |         |
|--|---------------|---------------|---------|---------------|---------------|---------|
| REVENUE: Taxes; Licenses Permits, Fees, Fines Use of Money & Property Total Charses for Services | 2013-2014     | ACTUAL        | BUDGET  | 2012-2013     | ACTUAL        | BUDGET  |
| Taxes; Licenses Permits, Fees, Fines Use of Money & Property Total Charges for Services          | BUDGET        | 3/31/2014     | %       | BUDGET        | 3/31/2013     | %       |
| Permits, Fees, Fines Use of Money & Property Total Charges for Services                          | \$ 12,149,932 | \$ 8,380,429  | %86.89  | \$ 12,163,983 | \$ 8,210,909  | 67.50%  |
| Use of Money & Property Total Charges for Services   | 155,190       | 151,068       | 97.34%  | 125,225       | 86,771        | 69.29%  |
| Total Charges for Services   | 247,757       | 204,677       | 82.61%  | 251,026       | 210,159       | 83.72%  |
|  | 1,326,464     | 1,048,227     | 79.02%  | 2,625,187     | 1,817,244     | 69.22%  |
| Misc & Recovered Costs   | 351,216       | 185,089       | 52.70%  | 185,750       | 270,813       | 145.79% |
| Isle of Wight Rev. Sharing   | 530,000       | 000'085       | 100.00% | 202,251       | 238,835       | 0.00%   |
| Proceeds Loans/Bonds   | 8             | 1             |         | 1             | 1,207,000     | 0.00%   |
| State Aid:   |               |               |         |               |               |         |
| Non Categorical Aid  | 1,670,397     | 1,359,991     | 81.42%  | 1,679,397     | 1,365,983     | 81.34%  |
| Shared Expenses  | 174,989       | 91,984        | 52.57%  | 167,412       | 86,296        | 51.55%  |
| Categorical Aid  | 2,006,013     | 1,557,200     | 77.63%  | 1,968,811     | 1,460,306     | 74.17%  |
| Total State Aid  | 3,851,399     | 3,009,175     | 78.13%  | 3,815,620     | 2,912,585     | 76.33%  |
| Federal Aid  | 538,295       | 271,342       | 50.41%  | 22,966        | 6,311         | 27.48%  |
| Total Current Revenue EXPENDITURES:  | \$ 19,150,253 | \$ 13,780,008 | %96.17  | \$ 19,392,008 | \$ 14,960,627 | 77.15%  |
| Operating Expense:   |               |               |         |               |               |         |
| Legislative, General & Financial   | \$ 2,464,769  | \$ 1,455,088  | 59.04%  | \$ 2,134,834  | \$ 1,382,404  | 64.75%  |
| Elections, Courts, Sheriff   | 1,089,322     | 943,479       | 86.61%  | 1,069,122     | 177,186       | 91.83%  |
| Law Enforcement  | 3,688,458     | 2,680,220     | 72.67%  | 3,531,339     | 2,463,958     | 69.77%  |
| Fire and Rescue  | 2,136,870     | 1,583,613     | 74.11%  | 1,608,758     | 1,197,998     | 74.47%  |
| Community Development  | 447,371       | 312,304       | 69.81%  | 371,387       | 269,065       | 72.45%  |
| Streets  | 2,626,315     | 1,738,174     | 66.18%  | 1,983,665     | 1,066,794     | 53.78%  |
| Garage   | 226,527       | 155,689       | 68.73%  | 195,169       | 136,725       | 70.05%  |
| Refuse Collection & Disposal   | 185,000       | 212,709       | 0.00%   | 1,401,916     | 669,288       | 47.74%  |
| Buildings and Grounds  | 1,284,015     | 993,312       | 77.36%  | 967,715       | 672,098       | 69.45%  |
| Health   | 167,198       | 22,000        | 32.90%  | 166,173       | 82,500        | 49.65%  |
| Parks and Recreation   | 600,458       | 406,926       | 67.77%  | 585,077       | 403,483       | %96.89  |
| Library  | 290,300       | 215,242       | 74.14%  | 283,723       | 212,681       | 74.96%  |
| Planning & Beautification  | 309,751       | 132,403       | 42.74%  | 82,451        | 37,154        | 45.06%  |
| Downtown Development   | 108,707       | 73,333        | 67.46%  | 105,516       | 11,091        | 67.37%  |
| Subtotal- Operating Expenses   | 15,625,061    | 10,957,489    | 70.13%  | 14,486,845    | 9,647,010     | 66.59%  |
|  |               |               |         |               |               |         |
|  |               |               | 2       |               |               |         |

|                                  |     | 2013-2014  |     | ACTITAT.    | RIDGET  | 2012,2013 | 2013       | Δ             | ACTIMI.    | RIDCET  |
|----------------------------------|-----|------------|-----|-------------|---------|-----------|------------|---------------|------------|---------|
| EXPENDITURES:                    | ╀   | BUDGET     |     | 3/31/2014   | %       | BUDGET    | GET        | 3/31          | 3/31/2013  | %       |
|                                  | -   |            |     |             |         |           |            |               |            |         |
| Payments to Southampton Co.      | €3  |            | 69  | 200,000     | 76.92%  | 69        | 650,000    | 69            | 644,894    | 99.21%  |
| Non-Departmental Miscellaneous   | 4   | 40,000     |     | 25,598      | 64.00%  |           | 10,322     |               | 28,019     | 2/1.45% |
| Non-Departmental Debt Reserve    |     | ,          |     | •           | 0.00%   |           | 242,151    |               |            | 0.00%   |
| Other Debt Expenses              |     | -          |     | -           | 0.00%   |           | 1          |               | 17,694     | 0.00%   |
| Total Operating Expense          | ક્ક | 16,315,061 | 69  | 11,483,088  | 70.38%  | \$ 15,3   | 15,389,318 | SI            | 10,337,617 | 67.17%  |
| Net Operating Income             | 69  | 2,835,192  | S   | 2,296,920   | 81.01%  | \$ 4,0    | 4,002,690  | <del>69</del> | 4,623,010  | 115.50% |
| TRANSFERS - IN:                  |     |            |     |             |         |           |            |               |            |         |
| Transfer from Unappr Surplus     | 69  |            | 69  |             | 0.00%   | S         | '          | 643           |            | 0.00%   |
| Transfer from Electric Fund      |     | 1,409,891  |     | 1,057,418   | 75.00%  |           | 1,409,891  |               | 1,057,418  | 75.00%  |
| Use of Prior Year Fund Balance   |     | 1,201,049  |     |             | 0.00%   | 4         | 475,222    |               | 1          | 0.00%   |
| Use of Fund Bal Reserve for Debt |     | 689,386    |     | 1           | 0.00%   | òo        | 876,222    |               | ı          | 0.00%   |
| Transfer W/S Debt Reserve        |     | 1          |     | 1           | %00'0   | 1         | 157,915    |               | 118,436    | 75.00%  |
| Use of Restricted Fund Balance   | _   | 1,066,675  |     | 1           | 0.00%   | 1         | 132,213    |               | :          | 0.00%   |
| Transfer Electric Debt Reserve   |     | 1          |     | - >         | %00.0   | 3         | 80,175     |               | 60,131     | 75.00%  |
| Total Transfers In               | 69  | 4,367,001  | 649 | 1,057,418   | 24.21%  | \$ 3,1    | 3,131,638  | 69            | 1,235,985  | 39.47%  |
| To General Debt                  | 69  | 498,604    | €9  | 493,122     | 98.90%  | ν̈<br>89  | 543,689    | 64            | 494,989    | 91.04%  |
| To School Debt                   |     | 424,162    |     | •           | 0.00%   | 7.        | 727,579    |               | •          | 0.00%   |
| To Water Fund                    |     | •          |     | •           | 0.00%   |           | 6,503      |               | •          | 0.00%   |
| To Electric Fund                 |     | 1          |     |             | %00.0   |           | 8,215      |               | 1          | 0.00%   |
| To Airport Fund                  |     | 95,231     |     | 95,231      | 100.00% | ~         | 88,122     |               | 86,897     | 98.61%  |
| To Education Fund                |     | 4,847,395  |     | 3,637,246   | 75.04%  | 4,98      | 4,980,153  | ,             | 3,735,115  | 75.00%  |
| To Education Fund-Carryover      |     | 643,174    |     |             | 0.00%   |           | •          |               |            |         |
| To Social Services Fund          |     | 397,338    |     | 1           | %00'0   | 4(        | 464,989    |               | 168,011    | 36.13%  |
| To Comprehensive Services Act    |     | 92,750     |     | -           | 0.00%   | 11        | 151,584    |               | 38,727     | 25.55%  |
| To Economic Dev Incubator        |     | 78,539     |     | 78,539      | 100.00% |           | 63,494     |               | 63,038     | 99.28%  |
| To Economic Dev Joint Fund       | _   | 125,000    |     | 125,000     | 100.00% | 1         | 100,000    | S             | 100,000    | 100.00% |
| Total Transfers Out              | 69  | 7,202,193  | 69  | 4,429,138   | %05.19  | \$ 7,13   | 7,134,328  | <b>S</b>      | 4,686,777  | %69.59  |
| Variance (Revenue vs. Expense)   | 69  | -          | 69  | (1,074,800) | 3       | S         |            | 89            | 1,172,218  |         |
|                                  | L   |            |     |             |         |           |            |               |            |         |

| WATER AND SEWER FUND                   | 7000 0100    |          | 1 1 1 1 1 1 1 | Tabana    |        |           | <br> -  |           |          |
|--|--------------|----------|---------------|-----------|--------|-----------|---------|-----------|----------|
| REVENUES:                              | BUDGET       | ╁        | 3/31/2014     | %         | RIT    | RIDGET    | 6 6     | 3/31/2013 | %        |
| Sale of Water                          | \$ 1,300,000 | 0        |               | 72 79%    | 64     | 300 000   | ď       | 928 836   | 71 45%   |
| Sewer Service Charges                  |              | +        | -             | 70 50%    |        | 750 000   | +       | 1 235 647 | 70 5107  |
| Treatment Fees - Counties              | 70.000       |          | 72.342        | 103.35%   |        | 70,000    | _       | 67.547    | 96.50%   |
| Other Revenues                         | 250          | -        | 37.892        | 15156.90% |        | 200       |         | 15.624    | 3124 80% |
| Administrative Connection Fee          |              |          | 1,370         | 10.00%    |        | } '       |         |           | 0.00%    |
| Total Current Revenue                  | \$ 3,120,250 | 8        | 2,291,658     | 73.44%    | 69     | 3,120,500 | S       | 2,247,648 | 72.03%   |
| EXPENDITURES:                          |              |          |               |           |        |           | <b></b> |           |          |
| Operating Expense:                     |              | $\vdash$ |               |           |        |           |         |           |          |
| Water System                           | \$ 1,361,348 | e9<br>00 | 543,377       | 39.91%    | 69     | 1,254,500 | 69      | 724,320   | 57.74%   |
| Sewer System                           | 1,093,027    | 7        | 198,275       | 18.14%    |        | 890,955   |         | 199,683   | 22.41%   |
| Treatment Plant                        | 743,603      | ml       | 491,134       | 66.05%    |        | 729,232   |         | 482,925   | 66.22%   |
| Total Operating Expenditures           | 3,197,978    | 20       | 1,232,786     | 38.55%    |        | 2,874,687 |         | 1,406,928 | 48.94%   |
| TRANSFERS:                             |              |          |               |           |        |           |         |           |          |
| GF Transfer - Administrative Services  | 257,305      | <u></u>  | 192,979       | 75.00%    |        | 346,361   |         | 259,771   | 75.00%   |
| GF Transfer - Payment in Lieu of Taxes | 26,460       | 0        | 19,845        | 75.00%    |        | 26,460    |         | 19,845    | 75.00%   |
| GF Transfer - Debt Restructuring       | •            | _        | •             | 0.00%     |        | 157,915   |         | 118,436   | 75.00%   |
| Total Transfers Out                    | \$ 283,765   |          | 212,824       | 75.00%    | 69     | 530,736   | 69      | 398,052   | 75.00%   |
| Net Operating Income                   | \$ 2,836,485 | 89       | 846,048       | 29.83%    |        | 2,589,764 | 69      | 442,668   | 17.09%   |
| OTHER FINANCING SOURCES                |              |          |               |           |        |           |         |           |          |
| Use of Prior Year Fund Balance         | \$ 727,617   | 69       | 1             | %00'0     | 69     | 1         | 6-5     |           | 0.00%    |
| Transfer from General Fund             | -            |          | •             | 0.00%     |        | ı         |         |           | 0.00%    |
| Total Other Financing Sources          | 727,617      | _        | •             | -         |        |           |         | ,         |          |
| Total Revenue & Other Sources          | 3,847,867    |          | 2,291,658     | 29.56%    | 3,     | 3,120,500 |         | 2,247,648 | 72.03%   |
| Debt Service                           | \$ 366,124   | €9       | 366,123       | 100.00%   | ₩      | 138,061   | 69      | 130,303   | 94.38%   |
| Total Expenditures                     | \$ 3,847,867 | S        | 1,811,733     | 47.08%    | \$ 3,6 | 3,543,484 | 59      | 1,935,283 | 54.62%   |
|  |              |          |               |           |        |           |         |           |          |
| Variance - Revenue vs. Expenses        | 59           | 65       | 479,925       |           | 69     | 1         | 69      | 312,365   |          |
|  |              | _        |               | 4         |        |           |         |           |          |
|  |              |          |               |           |        |           |         |           |          |

| ELECTRIC FUND                          | _  |            | _   |            |        |     |            |     |            |        |
|--|----|------------|-----|------------|--------|-----|------------|-----|------------|--------|
|  |    | 2013-2014  |     | ACTUAL     | BUDGET |     | 2012-2013  | ⋖   | ACTUAL     | BUDGET |
| REVENUES:                              |    | BUDGET     |     | 3/31/2014  | %      |     | BUDGET     | 3   | 3/31/2013  | %      |
|  | _  |            |     |            |        |     |            |     |            |        |
| Sale of Energy                         | 69 | 13,126,639 | 69  | 10,088,569 | 76.86% | 6-5 | 13,080,084 | 6-5 | 699'259'6  | 73.83% |
| Sale of Energy Fuel Adj                |    | 1,667,809  |     | 1,320,076  | 79.15% |     | 1,346,515  |     | 1,035,114  | 76.87% |
| Other Revenue                          |    | 232,297    |     | 204,802    | 88.16% |     | 236,000    |     | 172,191    | 72.96% |
| Administrative Connection Fee          |    | 25,000     |     | 19,130     | 76.52% |     | ı          |     |            | 0.00%  |
| Proceeds Loan/Bonds                    |    | 491        |     |            | 0.00%  |     | •          |     | 1          | 0.00%  |
| Total Current Revenue                  | 69 | 15,051,745 | 69  | 11,632,576 | 77.28% | ક્ક | 14,662,599 | 69  | 10,864,974 | 74.10% |
| EXPENDITURES:                          |    |            |     |            | :      |     |            |     |            |        |
| Energy for Resale                      | 69 | 8,891,025  | 69  | 7,235,745  | 81.38% | 69  | 9,095,800  | 69  | 7,209,874  | 79.27% |
| Energy for Resale Fuel Adj             |    | 1,683,110  |     | 1,496,287  | 88.90% |     | 1,359,260  |     | 1,090,055  | 80.19% |
| Other Expenses                         |    | 1,471,551  |     | 851,225    | 57.85% |     | 1,498,768  |     | 901,874    | 60.17% |
| Capital Outlay                         |    | 297,000    |     | 83,239     | 28.03% |     | 377,304    |     | 113,882    | 30.18% |
| Reserve for Capital Expenditures       |    | 250,000    |     | •          | 0.00%  |     | 154,675    |     |            | 0.00%  |
| Reserve for Cash Replenishment         |    | 323,908    |     | -          | 0.00%  |     | 266,667    |     | •          | 0.00%  |
| Total Operating Expenses               | 69 | 12,916,594 | 69  | 9,666,495  | 74.84% | 69  | 12,752,474 | 69  | 9,315,685  | 73.05% |
| Net Operating Income                   | 83 | 2,135,151  | są. | 1,966,081  | 92.08% | 69  | 1,910,125  | 65  | 1,549,289  | 81.11% |
| OTHER FINANCING SOURCES:               |    |            |     |            |        |     |            |     |            |        |
| Use of Prior Year Fund Balance         | 69 | 1          | 69  | 1          | 0.00%  | 64  | 67,274     | 69  | •          | 0.00%  |
| TRANSFERS:                             |    |            | ļ   |            |        |     |            |     |            |        |
| GF Transfer-Council Approved           | 69 | 1,409,891  | 64) | 1,057,418  | 75.00% | €9  | 1,409,891  | 643 | 1,057,418  | 75.00% |
| GF Transfer - Administrative Services  |    | 388,960    | ]   | 291,720    | 75.00% |     | 325,945    |     | 244,459    | 75.00% |
| GF Transfer - Payment in Lieu of Taxes |    | 59,282     |     | 44,461     | 75.00% |     | 59,282     |     | 44,462     | 75.00% |
| GF Transfer - Debt Restructuring       |    | •          |     | 1          |        |     | 80,175     |     | 60,131     |        |
| Total Transfers (Out)                  | 69 | 1,858,133  | 643 | 1,393,600  | 75.00% | 643 | 1,875,293  | €9  | 1,406,470  | 75.00% |
| Debt Service                           | €9 | 277,018    | 69  | 268,854    | 97.05% | 6-9 | 102,106    | 8   | 50,539     | 49.50% |
| Total Expenses                         | 89 | 15,051,745 | 69  | 11,328,950 |        | 69  | 14,729,873 | 69  | 10,772,694 |        |
| Variance - Revenue versus Expenses     | 69 | r          | 69  | 303,626    |        | 69  | 8          | 69  | 92,280     |        |
|  |    |            |     |            | 5      |     |            |     |            |        |
|  |    |            | H   |            |        |     |            |     |            |        |

| AIRPORT FUND              |           |           |     |           |         |             |             |         |
|---------------------------|-----------|-----------|-----|-----------|---------|-------------|-------------|---------|
|                           | 2         | 2013-2014 | ¥   | ACTUAL    | BUDGET  | 2012-13     | ACTUAL      | BUDGET  |
| REVENUE:                  |           | BUDGET    | 3   | 3/31/2014 | %       | BUDGET      | 3/31/2013   | %       |
|                           |           |           |     |           |         |             |             |         |
| Fuel Sales                | S         | 177,232   | es. | 82,738    | 46.68%  | \$ 177,232  | \$ 78,713   | 44.41%  |
| Other Revenue             |           | 64,700    |     | 50,790    | 78.50%  | 64,700      | 53,334      | 82.43%  |
| State Grants              |           | 14,142    |     | 3,562     | 25.19%  | 35,043      | 9,373       | 26.75%  |
| Federal Grants            |           | 352,828   |     | 6,671     | %00.0   | 511,359     | 134,490     | 0.00%   |
| Total Current Revenue     | 69        | 608,902   | 69  | 143,761   | 23.61%  | \$ 788,334  | \$ 275,910  | 35.00%  |
|                           | _         |           |     |           |         | į           |             |         |
| EXPENDITURES:             |           |           |     |           |         |             |             |         |
| Operating Expenses        | 69        | 307,610   | 69  | 174,029   | 56.57%  | \$ 308,832  | \$ 164,068  | 53.13%  |
| Capital Outlay            | 69        | 392,498   | 643 | 97,563    | %00.0   | \$ 571,431  | \$ 169,733  | 29.70%  |
| Total Operating Expenses  | છ         | 700,108   | €9  | 271,592   | 38.79%  | \$ 880,263  | \$ 333,801  | 37.92%  |
|                           |           |           |     |           |         |             | ,           |         |
| Net Operating Income      | es l      | (91,206)  | ક્ક | (127,831) | 140.16% | \$ (91,929) | \$ (57,891) | 62.97%  |
|                           | 4         |           |     |           |         |             |             |         |
| TRANSFERS:                |           |           |     |           |         |             |             |         |
| Use of Prior Year Funds   | 6-9       | 13,808    | 69  | 1         | %00.0   | \$ 6,029    | -<br>69     | 0.00%   |
| Transfer from Other Funds | 69        | 95,231    | 69  | 95,231    | 100.00% | \$ 86,897   | \$ 86,897   | 100.00% |
| Total Revenue             | es.       | 717,941   | 63  | 238,992   |         | \$ 881,260  | \$ 362,807  |         |
|                           |           |           |     |           |         |             |             |         |
| Transfer to Other Funds   | S         | 17,833    | 69  | 13,375    | 75.00%  | \$ 2,222    | \$ 1,667    | 75.02%  |
| Net Transfers To/From     |           |           |     |           |         | i.          |             |         |
|                           |           |           |     |           |         |             |             |         |
| Debt Service              | 69        | •         | 69  | ,         | 0.00%   |             | - 50        | 0.00%   |
| Total Expenses            | 69        | 717,941   | S   | 284,967   |         | \$ 882,485  | \$ 335,468  |         |
|                           |           |           |     |           |         |             |             |         |
| NET INCOME(LOSS)          | _         |           | 69  | (45,975)  |         |             | \$ 27,339   |         |
|                           | _         |           |     |           |         |             |             |         |
|                           | $\perp$   |           |     |           | ļ       |             |             |         |
|                           | $\rfloor$ |           |     |           | 9       |             |             |         |

| SOLID WASTE FUND                                  | L    |           |      |           |          |         |           |        |
|---|------|-----------|------|-----------|----------|---------|-----------|--------|
|   | 2    | 2013-2014 | ٧    | ACTUAL    | BUDGET   | 2012-13 | ACTUAL    | BUDGET |
| REVENUE:  | _    | BUDGET    | 3    | 3/31/2014 | %        | BUDGET  | 3/31/2013 | %      |
|   |      |           |      |           |          |         |           |        |
| Waste Collection & Disposal Fees                  | 69   | 1,390,831 | 69   | 922,284   | 66.31%   |         |           |        |
| Miscelleneous Revenue                             |      | 200       |      | 214       | 42.80%   |         |           |        |
| Administrative Garbage Service Fees               |      | *         |      | 1,040     | 100.00%  |         |           |        |
| Total Current Revenue                             | 64   | 1,391,331 | S    | 923,538   | 66.38%   |         |           |        |
|   |      |           |      |           |          |         |           |        |
| EXPENDITURES:                                     |      |           |      |           |          |         |           |        |
| Oneroting Typeneer                                | 6    | 000 042   | 6    | 556 973   | /0000 02 |         |           |        |
| Operating Expenses Capital Outlay                 | A 64 | 274 171   | A 64 | 24 604    | 8 97%    |         |           |        |
| Total Operating Expenses                          | 65   | 1.165.113 | 65   | 579.877   | 49.77%   |         |           |        |
|   |      |           |      |           |          |         |           |        |
| Net Operating Income                              | es.  | 226,218   | 69   | 343,661   | 151.92%  |         |           |        |
| TRANSFERS:  |      |           |      |           |          |         |           |        |
| Transfer from Other Funds                         | 69   |           | 8    |           | 0.00%    |         |           |        |
| Total Revenue                                     | 69   | 1,391,331 | 69   | 923,538   | %99      |         |           |        |
| Transfer to General Fund<br>Net Transfers To/From | €9   | 198,162   | 643  | 151,121   | 76.26%   |         |           |        |
| Debt Service                                      | 69   | 28,056    | 69   | 5,654     | 0.00%    |         |           |        |
| Total Expenses                                    | 69   | 1,391,331 | 69   | 736,653   | 52.95%   |         |           |        |
| NET INCOME(LOSS)                                  |      |           | 69   | 186,885   |          |         |           |        |
|   |      |           |      |           |          |         |           |        |
|   |      |           |      |           | 7        |         |           |        |
|   |      |           |      |           |          |         |           |        |

| FUND                            |           | CURRENT<br>YEAR |          | PRIOR     |
|---------------------------------|-----------|-----------------|----------|-----------|
| General Fund                    | Ş         | 5,579,409       | \$       | 5,226,112 |
| Fund SNAP Proceeds              | 44        | 234,102         | ₩        | 1,324,360 |
| Total General Fund              | <b>\$</b> | 5,813,512       | \$       | 6,550,472 |
| Water & Sewer Fund              | ₩         | 2,091,510       |          | 1,460,086 |
| Fund SNAP Proceeds              | ↔         | 234,921         | \$       | 482,628   |
| Total Water & Sewer Fund        | \$        | 2,326,431       | \$       | 1,942,714 |
| Electric Fund                   | <b>⇔</b>  | 803,847         |          | 370,727   |
| Fund SNAP Proceeds              | \$        | 532,613         | \$       | 835,864   |
| Total Electric Fund             | \$        | 1,336,459       | \$       | 1,206,591 |
| Solid Waste Fund                | ❖         | 385,135         | <b>⋄</b> | •         |
| Airport Fund                    | ₹\$       | (126,609)       |          | (32,054)  |
| TOTAL CASH FOR OPERATIONS       | \$        | 8,733,291       | \$       | 7,024,871 |
| TOTAL CASH FOR CAPITAL PROJECTS | \$        | 1,001,637       | \$       | 2,642,852 |
| TOTAL CASH                      | 40        | 9,734,928       | ₩.       | 9,667,723 |