

CITY OF FRANKLIN, VIRGINIA INVITATION FOR BID THREE PHASE 15/20/25 MVA TRANSFORMERS

ISSUE DATE: March 18, 2022

DUE DATE: April 27, 2022

TIME: 3:00 PM EST

IFB#: 2022-05

ISSUING DEPARTMENT: City of Franklin, Virginia

Finance Department Attn: Tracy Spence, CPA 207 West 2nd Avenue Franklin, VA 23851

PROCUREMENT CONTACT: Tracy Spence, CPA

Director of Finance Phone: (757) 562-8535

E-mail: tspence@franklinva.com

The City of Franklin (hereinafter called the "City") is requesting digital proposals from vendors to furnish three (3) 15/20/25 MVA power transformers to the City of Franklin.

All proposals shall be emailed no later than 3:00PM EST April 27, 2022 to Tracy Spence at tspence@franklinva.com. Hard copies will not be accepted. It is the Offeror's sole responsibility to ensure all information; including addendums are complete and delivered on time. The City reserves the right to reject any and all proposals, to waive informalities, and to negotiate with the successful Offeror(s). If the City closes its office due to inclement weather, scheduled receipt of proposals will be extended to the next business day, same time. weather, scheduled receipt of proposals will be extended to the next business day, same time.

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I. <u>INTRODUCTION</u>

The City of Franklin (hereinafter called the "City") is requesting digital proposals from vendors to furnish three (3) 15/20/25 MVA power transformers to the City of Franklin.

II. SPECIFICATIONS

See Appendix J.

III. PROPOSAL FORMAT

- A. The proposal for this submittal shall contain all the information requested in Appendices A through I.
- B. Each proposal must be accompanied by a certified check on a bank that is a member of the FDIC, payable to the order of the City, or a Bidder's Bond acceptable to the City and running in favor of the City, in an amount equal to (5%) of the maximum bid price. If a proposal is accepted, the Bidder agrees that by filing its' proposal together with such check or Bidder's Bond, in consideration of the City's receiving and considering such proposal, said proposal shall be firm and binding upon each such Bidder and such check or Bidder's Bond shall be held by the City for a period not to exceed ninety (90) days from the date set for the opening of the proposals.
- C. The successful Bidder will be required to enter into a contract with the City and to furnish a one hundred percent (100 %) Performance Bond, on the forms included as a part of these documents, in a penal sum equal to the contract price and with Surety satisfactory to the City's Attorney. Contract and Performance Bonds are not to be completed at the time of this proposal. The Performance Bond shall be in full force and effect for one (1) year after the date of final acceptance of the equipment by the City.
- D. The Bidder's proposal shall include transportation charges to the substation site located in Franklin, Virginia.
- E. Each Bidder shall show, as a separate item, the amounts which will be payable by the successful Bidder as a result of taxes imposed by any taxing authority for the sale, purchase or use of these materials, supplies and equipment included in the taxable items furnished.
- F. Bid proposals may not be withdrawn for ninety (90) days after the date of bid receipt.
- G. Each Bidder is responsible for examining and understanding this RFP prior to submitting a proposal. Bidders assume all risk of errors contained in this procurement process and no contract awarded will be increased to cover costs that should have been

anticipated by the Bidders in examining the documents.

IV. CONTRACT AWARD

- A. The contract will be awarded to the lowest responsible and responsive bidder whose bid, conforming to this IFB, is most advantageous to the City, considering price and any other evaluation criteria set forth in the bid documents and consistent with the Virginia Procurement Act, the City's Code, the City's Procurement Policies and Procedures and other applicable law. Nothing herein requires that the City complete this Work and the City may determine not to award any Contract pursuant to this IFB in its sole discretion for any reason or no reason at all.
- B. The City reserves the right to make a contract for the lump sum price to one Bidder or to award contracts to multiple Bidders by section.
- C. The bid deposit shall be retained by the City if the successful bidder fails to execute the contract or fails to provide the required bonds as stated above within ten (10) days of the award of the contract.

APPENDIX A: GENERAL TERMS, CONDITIONS AND INSTRUCTIONS TO BIDDERS AND CONTRACTORS

These General Terms, Conditions and Instructions to Bidders and Contractor (hereinafter referred to as the "General Conditions") shall apply to all purchases and be incorporated into and be a part of each Solicitation (as defined below) and every Contract (as defined below) awarded by the City of Franklin, a political subdivision of the Commonwealth of Virginia (hereinafter referred to as the "the City") unless otherwise specified by the City in writing. Bidders, Offerors and Contractors or their authorized representatives are expected to inform themselves fully as to these General Conditions before submitting Bids or Proposals to and/or entering into any Contract with the City: failure to do so will be at the Bidder's/Contractor's own risk and except as provided by law, relief cannot be secured on the plea of error.

Subject to all Federal, State and local laws, policies, resolutions, regulations, rules, limitations and legislation, including the City's Procurement Policies and Procedures, Bids or Proposals on all Solicitations issued by City will bind Bidders or Offerors, as applicable, and Contracts will bind Contractors, to all applicable terms, conditions, instructions, rules and requirements herein set forth unless otherwise SPECIFICALLY set forth by the City in writing in the Solicitation or Contract. All provisions of these General Conditions are material to any contract between the City and a Contractor.

INTRODUCTION

- 1. VIRGINIA PUBLIC PROCUREMENT ACT AND ETHICS IN PUBLIC CONTRACTING: The Virginia Public Procurement Act of Virginia Code §§ 2.2-4300 et seq. (hereinafter the "VPPA") is incorporated herein by reference. Nothing in these General Conditions is intended to conflict with the VPPA and in case of any conflict, the VPPA controls. Specifically, the provisions of Article 6 of the VPPA (Virginia Code §§ 2.2-4367 through 2.2-4377) relating to ethics in contracting, shall be applicable to all Solicitations and Contracts solicited or entered into by the City. By submitting their Bids or signing any Contract, all Bidders and Contractors certify that they have not violated any of the provisions of Article 6 of the VPPA, including, but not limited to, that their Bids are made without collusion or fraud and that they have not offered or received any kickbacks or inducements.
- 2. DEFINITIONS: The definitions of Virginia Code §§ 2.2-4301, 2.2-4302.1 and 2.2-4302.2 are specifically incorporated herein by reference and as used in these General Conditions, whether capitalized or not, any of such defined terms have the same meaning as such terms have under the VPPA: such defined terms include: "Affiliate", "Best Value", "Business", "Competitive Negotiation", "Competitive Sealed Bidding", "Construction", "Construction Management Contract", "Design-Build Contract", "Employment Services Organization", "Goods", "Informality", "Job Order Contracting", "Multiphase Professional Services Contract",

"Nonprofessional Services", "Potential Bidder or Offeror", "Professional Services", "Public Body", "Public Contract", "Responsible Bidder or Offeror", "Responsive Bidder", "Reverse Auctioning" and "Services". Additionally, as used in these General Conditions, the following terms, whether capitalized or not, have the following meanings:

- a. Bid/Proposal: The offer of a Bidder or Offeror to provide specific Goods or Services at specified prices and/or other conditions specified in the Solicitation. The term "Bid" is used throughout these General Conditions and where appropriate includes the term "Proposal" or any modifications or amendments to any Bid or Proposal.
- b. Bidder/Offeror/Vendor: Any individual(s), company, firm, corporation, partnership, or other organization bidding or offering on any Solicitation issued by the City and/or offering to enter into Contracts with the City. The term "Bidder" is used throughout these General Conditions and where appropriate includes the term "Offeror" and/or "Vendor".
- c. Contract: Any contract to which the City will be a party.
- d. Contractor: Any individual(s), company, firm, corporation, partnership, or other organization to whom an award is made by the City or who enters into any contract to which the City is a party.
- e. City: The City of Franklin, a political subdivision of the Commonwealth of Virginia, including where applicable all agencies and departments of the City.
- f. City Administrator: The City Manager of the City of Franklin and has signatory authority to bind the City to all contracts.
- g. City Attorney: The City Attorney of the City of Franklin.
- h. Purchasing Agent: The Director of Finance is the City's Purchasing Agent and is responsible for the purchasing activity of the City of Finance.
- i. General Terms, Conditions and Instructions to Bidders and Contractors (also referred to herein as the "General Conditions"): These General Terms, Conditions and Instructions to Bidders and Contractors shall be attached to and made a part of all Solicitations by the City and all Contracts to which the City is party.
- j. His: Any references to "his" shall include his, her, their, or its as appropriate.

- k. Invitation to Bid (also referred to herein as an "IFB"): A request which is made to prospective Bidders for their quotation on Goods or Services desired by the City. The issuance of an IFB will contain or incorporate by reference the General Conditions and the other specifications and contractual terms and conditions applicable to the procurement.
- l. Purchasing Agent: The Purchasing Agent employed by the City and to whom Bidders/Contractors can submit questions relating to any Bid or Contract.
- m. Request for Proposal (also referred to herein as a "RFQ"): A request for an offer from prospective Offerors which shall indicate the general terms which are sought to be procured from Offerors. The RFQ will specify the evaluation factors to be used and will contain or incorporate by reference the General Conditions and other applicable contractual terms and conditions, including any unique capabilities or qualifications that will be required of the Contractor.
- n. Solicitation: The process of notifying prospective Bidders or Offerors that the City wishes to receive Bids or Proposals on a set of requirements to provide Goods or Services. "Solicitation" includes any notification of the City requirements may consist of public advertising (newspaper, City's website, or other electronic notification), the mailing of notices of Solicitation, any Invitation for Quotes ("IFQ"), Initiations to Bid ("IFB"), or Requests for Proposal ("RFQ"), the public posting of notices, issuance of an Open Market Procurement ("OMP"), or telephone calls to prospective Bidders or Offerors.
- o. State: The Commonwealth of Virginia.
- 3. AUTHORITY: The Purchasing Agent shall serve as the principal public purchasing official for the City, and shall be responsible for the procurement of goods, services, insurance, and construction in accordance with the City's Procurement Policies and Procedures. The Purchasing Agent has responsibility and authority for negotiating, placing and when necessary, modifying every Solicitation and purchase order issued by the City. The City Administrator has signatory authority to bind the City to all contracts made lawfully.

No other City officer or employee is authorized to order supplies or Services, enter into purchase negotiations or Contracts, or in any way obligate the City for any indebtedness. Any purchase or contract made which is contrary to such authority shall be of no effect and void and the City shall not be bound thereby.

CONDITIONS OF BIDDING

4. COMPETITION INTENDED: It is the City's intent to encourage and permit open and

competitive bidding in all Solicitations. It shall be the Bidder's responsibility to advise the City in writing if any language, requirement, specification, etc., or any combination thereof, stifles competition or inadvertently restricts or limits the requirements stated in a Solicitation to a single source. The City must receive such notification not later than seven (7) business days prior to the deadline set for acceptance of the Bids. In submitting a Bid, the Bidder guarantees that he or she has not been a party with other Bidders to an agreement to bid a fixed or uniform price. Violation of this implied guarantee shall render the Bid of any Bidder involved void.

- 5. DISCRIMINATION PROHIBITED: Pursuant to Virginia Code § 2.2-4310, the City does not discriminate against Bidders, Offerors or Contractors because of race, religion, color, sex, national origin, age, disability, status as a service disabled veteran, or any other basis prohibited by state law relating to discrimination in employment. Whenever solicitations are made, the City shall include businesses selected from a list made available by the Department of Small Business and Supplier Diversity. Pursuant to Virginia Code § 2.2-4343.1, the City does not discriminate against "faith- based organizations", being a religious organization that is or applies to be a contractor to provide goods or services for programs funded by the block grant provided pursuant to the Personal Responsibility and Work Reconciliation Act of 1996, P.L. 104-193.
- 6. CLARIFICATION OF TERMS: Pursuant to Virginia Code § 2.2-4316, if any Bidder has questions or comments about the specifications or other Solicitation documents, the prospective Bidder should contact the City no later than seven (7) business days prior to the date set for the opening of Bids or receipt of Proposals. Any revisions to the Solicitation will be made only by written addendum issued by

the City. Notifications regarding specifications may not be considered if received in less than seven

- (7) business days of the date set for opening of Bids/receipt of Proposals.
- 7. MANDATORY USE OF CITY FORM AND TERMS AND CONDITIONS: Unless otherwise specified in the Solicitation, all Bids must be submitted on the forms provided by the City, including but not limited to, a Cover Sheet or Pricing Schedule, if applicable, properly signed in ink in the proper spaces and submitted in a sealed envelope or package. Unauthorized modification of or additions to any portion of the Solicitation may be cause for rejection of the Bid. However, the City reserves the right to decide, on a case by case basis, in its sole discretion, whether to reject any Bid or Proposal which has been modified. These General Conditions are mandatory provisions of all Solicitations and all Contracts of the City.
- 8. LATE BIDS & MODIFICATION OF BIDS: Any Bid or modification thereto received at the office designated in the Solicitation after the exact time specified for receipt of the Bid is considered a late Bid or modification thereof. The City is not responsible for delays in the delivery of the mail by the U.S. Postal Service, private carriers, or the inter-office mail system. It is the sole responsibility of the Bidder to ensure their Bid reaches City by the designated date and

hour. The following rules apply to all Bids submitted to the City:

- a. The official time used in the receipt of Bids/Proposals is that time on the automatic time stamp machine in the Finance Department;
- b. Late Bids or modifications thereof will be returned to the Bidder UNOPENED, if Solicitation number, due date and Bidder's return address is shown on the container;
- c. If a Bid is submitted on time, however a modification thereto is submitted after the due date and time, then the City in its sole discretion may choose to consider the original Bid except that the City may not consider such original Bid if the Bid is withdrawn by the Bidder pursuant to Section 9 below; and
- d. If an emergency or unanticipated event or closing interrupts or suspends the City's normal business operations so that Bids cannot be received by the exact time specified in the Solicitation, then the due date/time specified for receipt of Bids will be deemed to be extended to the same time of day specified in the Solicitation on the first workday on which normal City business operations resume.

9. WITHDRAWAL OF BIDS:

a. Pursuant to Virginia Code § 2.2-4330, a Bidder for a public construction contract, other than a contract for construction or maintenance of public highways, may withdraw his Bid from consideration if the price bid was substantially lower than the other Bids due solely to a mistake in the Bid, provided the Bid was submitted in good faith, and the mistake was a clerical mistake as opposed to a judgment mistake, and was actually due to an unintentional arithmetic error or an unintentional omission of a quantity of work, labor or material made directly in the compilation of a Bid, which unintentional arithmetic error or unintentional omission can be clearly shown by objective evidence drawn from inspection of original work papers, documents and materials used in the preparation of the Bid sought to be withdrawn.

If a Bid contains both clerical and judgment mistakes, a Bidder may withdraw his Bid from consideration if the price bid would have been substantially lower than the other Bids due solely to the clerical mistake, that was an unintentional arithmetic error or an unintentional omission of a quantity of work, labor or material made directly in the compilation of a Bid that shall be clearly shown by objective evidence drawn from inspection of original work papers, documents and materials used in the preparation of the Bid sought to be withdrawn. The Bidder shall give notice in writing to the City of his or her claim of right to withdraw his or her Bid within two

- (2) business days after the conclusion of the Bid opening procedure and shall submit original work papers with such notice.
- b. A Bidder for a Contract other than for public construction may request withdrawal of his

or her Bid under the following circumstances:

- i. Bids may be withdrawn on written request from the Bidder received at the address shown in the Solicitation prior to the time of opening.
- ii. Requests for withdrawal of Bids after opening of such Bids but prior to award shall be transmitted to the City, in writing, accompanied by full documentation supporting the request. If the request is based on a claim of error, documentation must show the basis of the error. Such documentation may take the form of supplier quotations, Bidder work sheets, etc. If Bid bonds were tendered with the Bid, the City may exercise its right of collection.
- c. No Bid may be withdrawn under this Section 9 when the result would be the awarding of the Contract on another Bid of the same Bidder or of another Bidder in which the ownership of the withdrawing Bidder is more than five percent (5%).
- d. If a Bid is withdrawn under the authority of this Section 9 the lowest remaining Bid shall be deemed to be the low Bid.
- e. No Bidder who, is permitted to withdraw a Bid shall, for compensation, supply any material or labor to or perform any subcontract or other work agreement for the person or firm to whom the Contract is awarded or otherwise benefit, directly or indirectly, from the performance of the project for which the withdrawn Bid was submitted.
- f. The City shall notify the Bidder in writing within five (5) business days of its decision regarding the Bidder's request to withdraw its Bid. If the City denies the withdrawal of a Bid under the provisions of this Section 9, it shall State in such notice the reasons for its decision and award the Contract to such Bidder at the Bid price, provided such Bidder is a responsible and responsive Bidder. At the same time that the notice is provided, the City shall return all work papers and copies thereof that have been submitted by the Bidder.
- g. Under these procedures, a mistake shall be proved only from the original work papers, documents and materials delivered as required herein. The work papers, documents and materials submitted by the bidder shall, at the bidder's request, be considered trade secrets or proprietary information subject to the conditions of subsection F of Virginia Code § 2.2-4342.
- 10. ERRORS IN BIDS: When an error is made in extending total prices, the unit Bid price will govern. Erasures in Bids must be initialed by the Bidder. Carelessness in quoting prices, or otherwise in preparation of the Bid, will not relieve the Bidder. Bidders/Offerors are cautioned to recheck their Bids for possible error. Errors discovered after public opening cannot be corrected and the Bidder will be required to perform if his or her Bid is accepted.

- 11. IDENTIFICATION ON BID ENVELOPE: All Bids, Proposals and requested copies thereof submitted to the City shall be in a separate envelope or package, sealed and identified with the following information clearly marked on the outside of the envelope or package:
- a. Addressed as indicated on page 1 of the solicitation;
- b. Solicitation number;
- c. Title;
- d. Bid due date and time;
- e. Bidder's name and complete mailing address (return address); and
- f. Pursuant to Virginia Code § 2.2-4311.2, the Bidder's identification number issued by the State Corporation Commission, or if the bidder is not required to be authorized to transact business in the Commonwealth as a foreign business entity under Title 13.1 or Title 50 or as otherwise required by law shall include in its bids or proposal a statement describing why the bidder or offeror is not required to be so authorized.

If a Bid is not addressed with the information as shown above, the Bidder takes the risk that the envelope may be inadvertently opened and the information compromised, which may cause the Bid to be disqualified. Bids may be hand delivered to the designated location in the City's offices. No other correspondence or other Proposals/Bids should be placed in the envelope. Any Bidder or Offeror that fails to provide the information required in (f) above shall not receive an award unless a waiver is specifically granted by the City Administrator.

- 12. ACCEPTANCE OF BIDS: Unless otherwise specified, all formal Bids or Proposals submitted shall be valid for a minimum period of one hundred twenty (120) calendar days following the date established for opening or receipt, respectively, unless extend by mutual agreement of the parties. At the end of the one hundred twenty (120) calendar days the Bid/Proposal may be withdrawn at the written request of the Bidder. Thereafter, unless and until the Proposal is withdrawn, it remains in effect until an award is made or the Solicitation is canceled by the City. The City may cancel any Solicitation at any time by notice of such cancelation to the Bidders.
- 13. COMPLETENESS: To be responsive, a Bid must include all information required by the Solicitation.
- 14. CONDITIONAL BIDS: Conditional Bids are subject to rejection in whole or in part.
- 15. RESPONSE TO SOLICITATIONS: In the event a Bidder cannot submit a Bid on a Solicitation, the Bidder is requested to return the Solicitation cover sheet with an explanation as

to why the Bidder is unable to Bid on these requirements, or if there be no cover sheet for the Solicitation a letter to the City explaining the same.

- 16. BIDDER INTERESTED IN MORE THAN ONE BID AND COLLUSION: More than one bid from an individual, firm, partnership, corporation, or association under the same or different name will be rejected. Reasonable grounds for believing that a bidder is interested in more than one bid for the work contemplated will cause rejection of all bids in which the bidder is interested. Any or all bids may be rejected if there is any reason for believing that collusion exists among the bidders. Participants in such collusion may not be considered in future bids for the same work. Each bidder, as a condition of submitting a bid, shall certify that he is not a party to any collusive action as herein defined. However, a party who has quoted prices on work, materials, or supplies to a Bidder is not thereby disqualified from quoting prices to other Bidders or firms submitting a Bid directly for the work, materials, or supplies.
- 17. BID OPENING: Pursuant to Virginia Code § 2.2-4301, all Bids received in response to an IFB will be opened at the date, time and place specified, and announced publicly, and made available for inspection as provided in Section 21 of these General Conditions. Proposals received in response to an RFQ will be made available for inspection as provided in Section 21 of these General Conditions.
- 18. TAX EXEMPTION: The City is exempt from the payment of any federal excise or any Virginia sales tax. The price bid must be net, exclusive of taxes. Tax exemption certificates will be furnished if requested by the Bidder.
- 19. DEBARMENT STATUS: By submitting their Bids, Bidders certify that they are not currently debarred from submitting Bids on Contracts by the City, nor are they an agent of any person or entity that is currently debarred from submitting Bids or Proposals on Contracts by the City or any agency, public entity/locality or authority of the State.
- 20. NO CONTACT POLICY: No Bidder shall initiate or otherwise have contact related to the Solicitation with any City representative or employee, other than the Purchasing Agent, after the date and time established for receipt of Bids. Any contact initiated by a Bidder with any City representative, other than the Purchasing Agent, concerning this Solicitation is prohibited and may cause the disqualification of the Bidder.
- 21. VIRGINIA FREEDOM OF INFORMATION ACT: As provided under Virginia Code § 2.2-4342, all proceedings, records, Contracts and other public records relating to procurement transactions shall be open to the inspection of any citizen, or any interested person, firm or corporation, in accordance with the Virginia Freedom of Information Act of Virginia Code §§ 2.2-3700 et seq., except:

- a. Cost estimates relating to a proposed procurement transaction prepared by or for the City shall not be open to public inspection;
- b. Any competitive sealed bidding Bidder, upon request, shall be afforded the opportunity to inspect Bid records within a reasonable time after the opening of Bids but prior to award, except in the event that the City decides not to accept any of the Bids and to reopen the Contract. Otherwise, Bid records shall be open to public inspection only after award of the Contract;
- c. Any competitive negotiation Offeror, upon request, shall be afforded the opportunity to inspect Proposal records within a reasonable time after the evaluation and negotiations of Proposals are completed but prior to award except in the event that the City decides not to accept any of the Proposals and to reopen the Contract. Otherwise, Proposal records shall be open to the public inspection only after award of the Contract;
- d. Any inspection of procurement transaction records under this Section 21 shall be subject to reasonable restrictions to ensure the security and integrity of the records;
- e. Trade secrets or proprietary information submitted by a Bidder, Offeror or Contractor in connection with a procurement transaction shall not be subject to public disclosure under the Virginia Freedom of Information Act; however, the Bidder, Offeror or Contractor must invoke the protections of this Section 21 prior to or upon submission of the data or other materials, and must identify the data or other materials to be protected and State the reasons why protection is necessary; and
- f. Nothing contained in this Section 21 shall be construed to require the City, when procuring by "competitive negotiation" (RFQ), to furnish a Statement of reasons why a particular Proposal was not deemed to be the most advantageous to the City.
- 22. CONFLICT OF INTEREST: Bidder/Contractor certifies by signing any Bid/Contract to/with the City that no conflict of interest exists between Bidder/Contractor and City that interferes with fair competition and no conflict of interest exists between Bidder/Contractor and any other person or organization that constitutes a conflict of interest with respect to the Bid/Contract with the City.

SPECIFICATIONS

23. OMISSIONS OR DISCREPANCIES: Any items or parts of any equipment listed in a Solicitation which are not fully described or are omitted from such specification, and which are clearly necessary for the completion of such equipment and its appurtenances, shall be considered a part of such equipment although not directly specified or called for in the specifications. Should a Bidder find a discrepancy or ambiguity in, or an omission from, the Solicitation, including the drawings and/or specifications, he or she shall so notify the City within twenty-four (24) hours of noting the discrepancy, ambiguity or omission and in any event no less than five (5) days prior to the date set for the opening of Bids. If necessary, the City will

send a written addendum for clarification to all Bidders no later than three

- (3) days before the date set for opening of Bids. Any notification regarding specifications received less than five (5) days prior to the date set for the opening of Bids may or may not be considered by the City in its sole discretion. The Bidder shall abide by and comply with the true intent of the specifications and not take advantage of any unintentional error or omission but shall fully complete every part as the true intent and meaning of the specifications and drawings. Whenever the mention is made of any articles, material or workmanship to be in accordance with laws, ordinances, building codes, underwriter's codes, A.S.T.M. regulations or similar expressions, the requirements of these laws, ordinances, etc., shall be construed as to the minimum requirements of these specifications.
- 24. BRAND NAME OR EQUAL ITEMS: Pursuant to Virginia Code § 2.2-4315, unless otherwise provided in the Solicitation, the name of a certain brand, make or manufacturer does not restrict Bidders to the specific brand, make or manufacturer named; it conveys the general style, type, character, and quality of the article desired, and any article which the City in its sole discretion determines to be the equal of that specified, considering quality, workmanship, economy of operation, and suitability for the purpose intended, shall be accepted. The Bidder is responsible to indicate the product clearly and specifically being offered and to provide sufficient descriptive literature, catalog cuts and technical detail to enable the City to determine if the product offered meets the requirements of the Solicitation. This is required even if offering the exact brand, make or manufacturer specified. Normally in competitive sealed bidding, only the information furnished with the Bid will be considered in the evaluation. Failure to furnish adequate data for evaluation purposes may result in declaring a Bid non-responsive. Unless the Bidder clearly indicates in its Bid that the product offered is "equal" product, such Bid will be considered to offer the brand name product referenced in the Solicitation.
- 25. FORMAL SPECIFICATIONS: When a Solicitation contains a specification which states no substitutes, no deviation therefrom will be permitted, and the Bidder will be required to furnish articles in conformity with that specification.
- 26. CONDITION OF ITEMS: Unless otherwise specified in the Solicitation, all items shall be new, in first class condition.

AWARD

- 27. RESPONSIBLE BIDDERS: In determining whether a Bidder is a responsible Bidder as defined herein, at minimum, the following criteria will be considered:
- a. The ability, capacity, and skill of the Bidder to perform the Contract or provide the service required under the Solicitation;
- b. Whether the Bidder can perform the Contract or provide the service promptly, or within

the time specified, without delay or interference;

- c. The character, integrity, reputation, judgment, experience, and efficiency of the Bidder;
- d. The quality of performance of previous Contracts or Services;
- e. The previous and existing compliance by the Bidder with laws and ordinances relating to the Contract or Services;
- f. The sufficiency of the financial resources and ability of the Bidder to perform the Contract or provide the service;
- g. The quality, availability and adaptability of the Goods or Services to the particular use required;
- h. The ability of the Bidder to provide future maintenance and service for the use of the subject of the Contract;
- i. The number and scope of the conditions attached to the Bid;
- j. Whether the Bidder is in arrears to the City on debt or Contract or is a defaulter on surety to the City or whether the Bidder's City taxes, or assessments are delinquent; and
- k. Such other information as may be secured by the City, the Purchasing Agent having a bearing on the decision to award the Contract. If an apparent low Bidder is not awarded a Contract for reasons of nonresponsibility, the City shall so notify that Bidder and shall have recorded the reasons in the Solicitation or Contract file.
- 28. AWARD OR REJECTION OF BIDS; WAIVER OF INFORMALITIES: The City shall award the Contract to the lowest responsive and responsible Bidder complying with all provisions of the IFB, provided the Bid price is reasonable and it is in the best interest of the City to accept it. Awards made in response to a RFQ will be made to the highest qualified Offeror whose Proposal is determined, in writing, to be the most advantageous to the City taking into consideration the evaluation factors set forth in the RFQ. The City reserves the right to award a Contract by individual items, in the aggregate, or in combination thereof, or to reject any or all Bids and to waive any informality in Bids received whenever such rejection or waiver is in the best interest of the City. Award may be made to as many Bidders/Offerors as deemed necessary to fulfill the anticipated requirements of the City. The City also reserves the right to reject the Bid if a Bidder is deemed to be a non-responsible Bidder. Pursuant to Virginia Code § 2.2-4319, an IFB, a RFQ, any other solicitation, or any and all bids or proposals, may be canceled or rejected by the City at any time. The reasons for cancellation or rejection shall be made part of the contract file. The City shall not cancel or reject an IFB, a RFQ, any other solicitation, bid or proposal solely to avoid awarding a contract to a particular responsive and responsible bidder or offeror.
- 29. EXCLUSION OF INSURANCE BIDS PROHIBITED: Pursuant to Virginia Code § 2.2-4320, notwithstanding any other provision of law or these General Conditions, no insurer licensed to transact the business of insurance in the State or approved to issue surplus lines insurance in the State shall be excluded from presenting an insurance bid proposal to the City in

response to a RFQ or an IFB; excepting that the City may debar a prospective insurer pursuant to its Debarment Policy, see Chapter 2 of the City's Procurement Policies and Procedures.

- 30. ANNOUNCEMENT OF AWARD: Upon the award or announcement of the decision to award a Contract as a result of this Solicitation, the City will publicly post such notice on eVa: https://eva.virginia.gov/index.html.
- 31. QUALIFICATIONS OF BIDDERS OR OFFERORS: The City may make such reasonable investigations as deemed proper and necessary to determine the ability of the Bidder to perform the work/furnish the item(s) and the Bidder shall furnish to the City all such information and data for this purpose as may be requested. The City reserves the right to inspect Bidder's physical facilities prior to award to satisfy questions regarding the Bidder's capabilities. The City further reserves the right to reject any Bid or Proposal if the evidence submitted by or investigations of such Bidder fails to satisfy the City that such Bidder is properly qualified to carry out the obligations of the Contract and to complete the work/furnish the item(s) contemplated therein.

32. TIE BIDS AND PREFERENCE FOR VIRGINIA PRODUCTS WITH RECYCLED CONTENT AND FOR VIRGINIA FIRMS:

- a. Pursuant to Virginia Code § 2.2-4328, in the case of a tie bid on an IFB only, the City may give preference to Goods, Services and construction produced in the City of Franklin or provided by persons, firms or corporations having principal places of business in the City of Franklin. If such choice is not available, preference shall then be given to Goods produced in Virginia, or for goods, services or construction provided by Virginia persons, firms, corporations, pursuant Virginia Code § 2.2-4324. If no City or State choice is available, the tie shall be decided publicly by lot. The decision by the City to make award to one or more such Bidders shall be final.
- b. Whenever the lowest responsive and responsible bidder is a resident of any other state and such state under its laws allows a resident contractor of that state a percentage preference, a like preference shall be allowed to the lowest responsive and responsible bidder who is a resident of Virginia and is the next lowest bidder. If the lowest responsive and responsible bidder is a resident of any other state and such state under its laws allows a resident contractor of that state a price-matching preference, a like preference shall be allowed to responsive and responsible bidders who are residents of Virginia. If the lowest bidder is a resident contractor of a state with an absolute preference, the bid shall not be considered. The Department of General Services shall post and maintain an updated list on its website of all states with an absolute preference for their resident contractors and those states that allow their resident contractors a percentage preference, including the respective percentage amounts. For purposes of compliance with this Section 32, the City may rely upon the accuracy of the information posted on this website.
- c. Notwithstanding the provisions of subsections a and b, in the case of a tie bid in instances

where goods are being offered, and existing price preferences have already been taken into account, preference shall be given to the bidder whose goods contain the greatest amount of recycled content.

- d. For the purposes of this Section 32, a Virginia person, firm or corporation shall be deemed to be a resident of Virginia if such person, firm or corporation has been organized pursuant to Virginia law or maintains a principal place of business within Virginia.
- 33. NEGOTIATION WITH LOWEST RESPONSIBLE BIDDER: Pursuant to Virginia Code § 2.2-4318, unless cancelled or rejected, a responsive Bid from the lowest responsible Bidder shall be accepted as submitted, except that if the Bid from the lowest responsible Bidder exceeds available funds, the City may negotiate with the apparent low Bidder to obtain a Contract price within available funds. However, the negotiation may be undertaken only under conditions and procedures described in writing and approved by the City prior to issuance of the IFB and summarized therein.

CONTRACT PROVISIONS

A. Anti-Discrimination:

By submitting bids or proposals, bidders, offerors or contractors certify to City of Franklin (the "City") that they will conform to the provisions of the federal Civil Rights Act of 1964, as amended, the Virginia Fair Employment Act of 1975, as amended, where applicable, the Virginians With Disabilities Act, the Americans With Disabilities Act and Section 2.2-4311 of the Virginia Public Procurement Act, which provides:

- 1. During the performance of this contract, the contractor agrees as follows:
- a. The contractor shall not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, political affiliation, veteran status, age, disability, or other basis prohibited by state law relating to discrimination in employment, except where there is a bona fide occupational qualification reasonably necessary to the normal operation of the contractor. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause.
- b. The contractor, in all solicitations or advertisements for employees placed by or on behalf of the contractor, shall state that such contractor is an equal opportunity employer.
- c. Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for the purpose of meeting the requirements of this section.

- 2. The contractor shall include the provisions of the foregoing paragraphs a, b and c in every subcontract or purchase order of over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.
- 3. Pursuant to Section 2.2-4343.1 of the Code of Virginia of 1950, as amended, in all invitations to bid, requests for proposals, contracts, and purchase orders, City of Franklin does not discriminate against faith-based organizations. "Faith-based Organization" means a religious organization that is or applies to be a contractor to provide goods or services for programs funded by the block grant provided pursuant to the Personal Responsibility and Work Opportunity Reconciliation Act of 1996, P.L. 104-193.

B. Ethics in Public Contracting:

By submitting a bid or proposal, bidders, offerors or contractors certify that their bids or proposals are made in full compliance with the Virginia Conflicts of Interest Act and without collusion or fraud and that they have not offered or received any kickbacks or inducements from any other bidder or offeror, supplier, manufacturer or subcontractor in connection with their bid or proposal and that they have not conferred on any public employee having official responsibility for this procurement transaction any payment, loan subscription, advance, deposit of money, services or anything of more than nominal value, present or promised, unless consideration of substantially equal or greater value was exchanged.

C. Immigration Reform and Control Act of 1986:

By submitting a bid or proposal, bidders, offerors or contractors certify that they do not and will not, during the performance of this contract, employ illegal alien workers or otherwise violate the provisions of the federal Immigration Reform and Control Act of 1986.

D. Policy on Drug and Alcohol Abuse:

City of Franklin has adopted a Policy on Drug and Alcohol Abuse. By submitting a bid or proposal, bidders, offerors or contractors certify full compliance with this policy. A copy of the policy is available upon request. Further, in every contract over \$10,000 the following provisions apply:

During the performance of this contract, contractor agrees to (i) provide a drug-free workplace for the contractor's employees; (ii) post in conspicuous places, available to employees and applicants for employment, a statement notifying employees that the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana is prohibited in the contractor's workplace and specifying the actions that will be taken against employees for violations of such prohibition; (iii) state in all solicitations or advertisements for employees placed by or on behalf of the contractor that the contractor maintains a drug-free workplace; and

(iv) include the provisions of the foregoing clauses in every subcontract or purchase order of over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.

For the purposes of this section, "drug-free workplace" means a site for the performance of work done in connection with a specific contract awarded to a contractor in accordance with this chapter, the employees of whom are prohibited from engaging in the unlawful manufacture, sale, distribution, dispensation, possession or use of any controlled substance or marijuana during the performance of the contract.

E. Taxes:

City of Franklin (federal I.D. #54-6001284) is exempt from federal, state and local taxes. Taxes included on invoices will be deducted from the payment amount. Tax-exempt forms will be completed for a vendor upon request.

F. Delivery:

All costs and other charges associated with the delivery of a good or non-professional service shall be paid as indicated in the accepted bid or proposal. The City reserves the right to cancel all or any part of a contract without obligation if delivery is not made within the time period specified in the bid or proposal document or if the quantity or quality of products or non-professional services delivered is inadequate.

G. Required Signature:

Prior to executing any contractor, the City may request documentation of the signer's authority.

H. Qualifications of Bidders, Offerors or Contractors:

The bidder, offeror, or contractor represents and warrants that it has the requisite experience, skills, capabilities, and manpower to perform the duties required by the contract in a good and workmanlike fashion and that it is authorized to do business in Virginia and has all necessary licenses required by law. The City of Franklin may make such reasonable investigations as deemed proper and necessary to determine the ability of a bidder, offeror or contractor to perform the work or supply the goods. The bidder, offeror or contractor shall furnish to the City all such information and data for this purpose as may be requested. The City reserves the right to inspect the bidder's, offeror's, or contractor's physical facilities prior to award to satisfy questions regarding the bidder's or offeror's capabilities. Further, the City reserves the right to reject any bid or proposal if the evidence submitted by, or investigations of, such bidder or offeror fails to satisfy the City that such bidder or offeror is properly qualified to carry out the obligations of the contract and to complete the work or supply the goods.

I. Changes to the Contract:

No fixed price contract may be increased by more than twenty-five (25) percent of the amount of the contract or \$50,000, whichever is greater. Changes can be made to the contract only by mutual agreement of the parties evidenced by a signed writing

J. Payment Terms:

All approved invoices will be paid within forty-five (45) days of receipt.

K. Default:

In case of default by the contractor for failure to deliver or perform in accordance with the contract's specifications or terms and conditions, the City may procure the articles or services from other sources and hold the defaulting the contractor responsible for any resulting additional purchase and administrative costs. The City will normally repurchase from the next low bidder or purchase competitively by re-solicitation. If the repurchase results in increased costs to the City, a letter will be sent to the defaulted contractor requiring payment for additional costs. When repayment is requested, the contractor will be removed from future bidding until the repayment has occurred. The contractor shall not be liable for any excess cost if the failure to perform arises out of any act of war, order of legal authority, strikes, act of God, or other unavoidable causes not attributed to their fault or negligence. Failure of a contractor's source to deliver is generally not considered to be an unavoidable cause. The burden of proof rests with the contractor.

L. Assignment:

The contract may not be assigned, sublet, or transferred without the written consent of the City of Franklin.

M. Hold Harmless:

The contractor and all its subcontractors shall bear all loss, expense (including reasonable attorney's fees) and damage in connection with, and shall indemnify the City of Franklin, its City Council members, officers, employees and agents against and save them harmless from all claims, demands, and judgments made or recovered against them because of bodily injuries, including death at any time resulting there from, and/or because of damage to property, from any cause whatsoever, arising out of, incidental to, or in connection with the contract. Compliance by the contractor with the insurance provisions hereof shall not relieve the contractor from liability under this provision.

N. Audit:

The Contractor hereby agrees to retain all books, records, and other documents related to this Agreement for five (5) years after final payment or after all other pending matters are closed, whichever is longer. The City and its authorized agents, state auditors, the grantor of the funds to the City, the Comptroller of Virginia or of the United States, or any of their duly authorized representatives shall have access to any books, documents, papers and records of the Contractor which are directly pertinent to the Agreement for the purpose of making audits, examinations, excerpts or transcriptions.

O. Ownership of Documents:

Any reports, studies, photographs, negatives, or other documents prepared by the contractor in the performance of its obligations under this contract shall be remitted to the City upon completion, termination or cancellation of the contract. The Contractor shall not use, willingly allow or cause to have such materials used for any purpose other than performance of the contractor' obligations under this Agreement without the prior written consent of the City. The City shall own the intellectual property rights to all materials produced under this Agreement.

P. Payment and Performance Bond:

If required by law, the contractor shall furnish to the City performance and payment bonds in the amount of the Contract Sum, regardless of its amount, pursuant to Sections 2.2-4336 and 2.2-4337 of the Code of Virginia, 1950, as amended (the ("Code") and shall otherwise fully comply with the requirements of such sections of the Code.

Q. Required Payment to Subcontractors:

Pursuant to Section 2.2-4354 of the Code, the contractor covenants and agrees to:

- 1. within seven (7) days after receipt of any amounts paid to the contractor under the Agreement, (i) pay any subcontractor for its proportionate share of the total payment received from the City attributable to the Services under the contract performed by such subcontractor, or (ii) notify the City and the subcontractor, in writing, of its intention to withhold all or a part of the subcontractor's payment and the reason therefor;
- 2. provide its federal employer identification number or social security number, as applicable, before any payment is made to the Contractor under the contract; and
- 3. pay interest at the legal rate or such other rate as may be agreed to in writing by the subcontractor and the contractor on all amounts owed by the contractor that remain unpaid after seven (7) days following receipt by the contractor of payment from the City for services performed by the subcontractor under the contract, except for amounts withheld pursuant to subparagraph 12, a above.
- 4. include in its contracts with any and all subcontractors the requirements of a, b, and, c above.

R. Liability Coverage:

The contractor shall take out and maintain during the life of the Agreement such bodily injury, liability and property damage liability insurance as shall protect it and the City from claims for damages for personal injury, including death, as well as from claims for property damage, which may arise from its activities under this contract.

S. Loss or Damage in Transit:

Delivery by the contractor to a common carrier does not constitute delivery to the City. Any claim for loss or damage incurred during delivery shall be between the contractor and the carrier. The City accepts title only when goods are received regardless of the F.O.B. point. The City will note all apparent damages in transit on the freight bill and notify the contractor. Discovery of concealed damages or loss will be reported by the City to the carrier and the contractor within seven days of receipt and prior to removal from the point of delivery if possible. the contractor shall make immediate replacement of the damaged or lost merchandise or be in default of this contract. It shall be the contractor's responsibility to file a claim against the carrier. If damage is to a small quantity, with the approval of the City, the contractor may deduct the amount of damage or loss from his or her invoice to the City in lieu of replacement.

T. No Waiver:

Any failure of the City to demand rigid adherence to one or more of the terms and provisions of the contract, including these General Terms and Conditions, on one or more occasions, shall not be construed as a waiver nor deprive the City of the right to insist upon strict compliance with the terms of the contract. Any waiver of a term of the contract, in whole or in part, must be in writing and signed by the party granting the waiver to be effective.

U. Termination:

The City may terminate the contract for its convenience and any or no cause at any time upon written notice to the contractor. the contractor shall not be paid for any service rendered or expense incurred after receipt of such notice except such fees and expenses incurred prior to the effective date of termination that are necessary for curtailment of the contractor's services under the contract.

V. Choice of Law:

To ensure uniformity of the enforcement of the contract, and irrespective of the fact that either of the parties now is, or may become, a resident of a different state, this contract is made and is intended to be performed in the Commonwealth of Virginia, and shall be governed by and construed in accordance with the laws of that state without regard to principles of conflicts of law.

W. Severability:

If any provision of the contract is held to be illegal, invalid, or unenforceable, or is found to be against public policy for any reasons, such provision shall be fully severable and the contract shall be construed and enforced as if such illegal, invalid, or unenforceable provision had never been part of the contract, and the remaining provisions of the contract shall remain in full force and effect and shall not be affected by the illegal, invalid, or unenforceable provision, or by its severance from the contract.

X. Contractual Claims Procedure:

- 1. Contractual claims or disputes by the contractor, whether for money or other relief, except for claims or disputes exempted by law from the procedure set forth herein, shall be submitted in writing no later than sixty (60) days after final payment; provided, however, that the contractor shall give the City written notice of its intention to file a claim or dispute within fifteen (15) days after the occurrence upon which the claim or dispute shall be based. Any written notice of the contractor' intention to file such a claim or dispute need not detail the amount of the claim, but shall state the facts and/or issues relating to the claim in sufficient detail to identify the claim, together with its character and scope. Whether or not the contractor files such written notice, the contractor shall proceed with the services as directed. If the contractor fails to make its claim or dispute, or fails to give notice of its intention to do so as provided herein, then such claim or dispute shall be deemed forfeited.
- 2. The City, upon receipt of a detailed claim, may at any time render its decision and shall render such decision within one hundred twenty (120) days of final payment. Each such decision rendered shall be forwarded to the contractor by written notice.
- 3. If the contractor disagrees with the decision of the City concerning any pending claim, the contractor shall promptly notify the City by written notice that the contractor is proceeding with the services under protest. Any claim not resolved whether by failure of the contractor to accept the decision of the City or under a written notice of the contractor' intention to file a claim or a detailed claim not acted upon by the governing body of the City, shall be specifically exempt by the contractor from payment request, whether progress or final. Pendency of claims shall not delay payment of amounts agreed due in the final payment.
- 4. The decision on contractual claims by the governing body of the City shall be final and conclusive unless the contractor appeals within six months of the date of the final decision on the claim by instituting legal action in the appropriate circuit court.
- Y. Subject to Annual Appropriation:

The contract is subject to annual appropriation by the City Council of the City of

Franklin, Virginia. Neither the contract nor any amount due or to become due under the contract shall be deemed to constitute a debt or pledge of the faith and credit of the Commonwealth of Virginia or any political subdivision thereof, including the City. Neither the Commonwealth of Virginia nor any political subdivision thereof, including the City, shall be obligated to pay any amount due or to become due under this contract except from funds annually appropriated by the City Council of the City of Franklin for such purpose.

In the event of non-appropriation of funds for the items under this contract, the City may terminate this contract as to the services for which funds have not been appropriated. Written notice will be provided to the contractor as soon as possible after such action is taken.

Z. Forum Selection:

The parties hereby submit to the personal jurisdiction and venue of the Circuit Court of County of Southampton, Virginia, and the General District Court of City of Franklin, Virginia, for resolution of any and all claims, causes of action or disputes arising out of or related to this Agreement. The parties further agree that any claims, causes of action or disputes arising out of, relating to or concerning this contract shall have jurisdiction and venue in the Circuit Court of County of Southampton, Virginia, and/or the General District Court of City of Franklin, Virginia, and shall be brought only in such courts.

Appendix A: General Conditions & Instructions

We understand the General Conditions & Instructions of these specifications and will comply in full if awarded this contract.

Name & Title	
Signature	
Date	

Appendix B: Non-Collusion Statement

The party making the foregoing quote hereby certifies that such quote is genuine and not collusive or sham; that said Offeror has not colluded, conspired, connived or agreed, directly or indirectly, with any Bidder/Offeror or person, to put in a sham bid or to refrain from bidding, and has not in any manner, directly or indirectly, sought by agreement or collusion, or communication or conference, with any person to fix the bid price or affiant or of any Offeror, or to fix any overhead, profit or cost element of said bid price, or of that of any other Offeror, or to secure any advantage against the Owner or any person interested in the proposed contract; and that all statements in said proposal or bid are true.

By signing this quote, the undersigned certifies that this person/firm/corporation is not currently barred from bidding on contracts by any agent of City of the Commonwealth of Virginia. Offeror also certifies by signing this quote that no conflict of interest exists between Contractor and the Owner that interferes with fair competition and no conflict of interest exists between Contractor and another person or organization that constitutes a conflict of interest with respect to the contract with the Owner. Undersigned Offeror hereby certifies that he/she has carefully examined all conditions and specifications of this Request for Proposal and hereby submits this proposal pursuant to such instructions and specifications, without exception.

Name & Title		
Signature		
Date		

Appendix C: Bidder Data Sheet

requirements.

The following information is required as part of your response to this solicitation. Failure to complete and provide this sheet may result in determining your proposal to be not acceptable.

1. Qualification: The Bidder must have the capability and capacity to satisfy all the contractual

Bidder's Primary Contact: Name:	E-mail:	Phone:
Address:		
Years in Business: Indicate the lead of the service:	ngth of time you have been in bu	usiness providing this type of goods
4. SCC#		
7. Indicate three (3) current or recent servicing, has serviced, or has pro		governmental, that your companyi
A. Company: Contact:		
Contact:Phone: ()Project:		_
Project:	\$Value:	-
B. Company: Contact: Phone: ()		
Project: Dates of Service:	\$Value:	
C. Company: Contact:		
Contact: Phone: ()		
Project:	\$Value: _	-

Appendix D: Bidder Statement

Undersigned Bidder hereby certifies that he/she has carefully examined all conditions and specification of this solicitation and hereby submits this proposal pursuant to such instructions and instructions.	s
Print Name & Title of Authorized Person Submitting Proposal	
Signature of Authorized Person Submitting Proposal	
Date SUBSCRIBED AND SWORN to before me by the above named	
on theday of, 2022	
Notary Public in and for the State of	
My commission expires:	

Appendix E: SCC Form The Bidder/Offeror/Contractor:
is a corporation or other business entity with the following SCC identification number:
OR is not a corporation, limited liability company, limited partnership, registered limited liabilitypartnership, or business trust
OR is an out of state business entity that does not regularly and continuously maintain as part of its ordinary and customary business any employees, agents, offices, facilities, or inventories in Virginia (not counting ay employees or agents who merely solicit orders that require acceptance outside Virginia before they become contracts, and not counting any incidental presence of the Bidder in Virginia that is needed in order to assemble, maintain, and repair goods in accordance with the contract by which such goods were sold and shipped into Virginiafrom Bidder's out of state location) OR is an out of state business entity that is including with this proposal an opinion of legal counsel which accurately and completely discloses the undersigned Bidder's contracts with Virginia and describes why those contacts do not constitute the transaction of business in Virginia within the meaning of §13.1-757 or other similar provisions in Titles 13.1 or 50 of theCode of Virginia.
Please check the following if you have not completed any of the foregoing options but currently have pending before the SCC an application for authority to transact businesses in the Commonwealth of Virginia and wish to be considered for a waiver to allow you to submit the SCC identification number once issued (City reserves the right to determine in its sole discretion whether to allow such waiver)
Name & Title
Signature
Date

Appendix F: Bidder Question Form

Questions shall be submitted by March 28, 2022. Questions received beyond this date may not be answered.

Attn: Tracy Spence

Via E-mail: tspence@franklinva.com

Project: IFB#2022-05

IFB Reference

Bidders are required to utilize this form for questions. You may submit multiple forms. Note on bottom of page the number of pages pertaining to your question/s.

Question

Paragraph or Page #		
Number of pages submitted with Appendix F: Bidder Question		
Vame & Title		
Signature		
Date		

Appendix G: Proprietary Information

Ownership of all data, materials, and documentation originated and prepared for the Owner pursuant to the Request for Proposal shall belong exclusively to the Owner and be subject to public inspection in accordance with the Virginia Freedom of Information Act. Trade secrets or proprietary information submitted by an Bidder shall not be subject to public disclosure under the Virginia Freedom of Information Act, however, the Bidder must invoke the protections of Section 2.2-4342F of the Code of Virginia, in writing, either before or at the time the data or other material is submitted. The written notice must specifically identify the data or materials to be protected and state the reasons why protection is necessary. The proprietary or trade secretmaterial submitted must be identified by some distinct method such as highlighting or underlining and must indicate only the specific words, figures, paragraphs that constitute trade secret or proprietary information.

NOTICE OF PROPRIETARY INFORMATION Confidential References Protection in Accordance with the Code of Virginia, Section 2.2-4342F

Section Title	Page No.	Reason(s) for Withholding from Disclosure

INSTRUCTIONS: Identify the data or other materials to be protected and state the reasons by using the codes listed below. Indicate specific words, figures, or paragraphs that constitute trade secrets or proprietary materials.

A. This page contains information relating to "trade secrets" and "proprietary information" including processes. Operations, style or work, or apparatus, identify confidential statisticaldata, amount or source of any income of any person (or) partnership. "See Virginia Public Procurement Act. Section 2.2-4342F. Unauthorized disclosure of such information would violate the Trade Secrets Act 18 U.S.C. 1905.

B. This page contains proprietary information including confidential, commercial or

Appendix G: Proprietary Information (continued)

- C. financial information which was provided to the Government on a voluntary basis and is of the type thatwould not customarily be released to the public. See Virginia Public Procurement Act, Section2.2-4342F; U.S.C. 552 (b) (4); 12 C.F.R. 309.5 (c) (4).
- D. This page contains proprietary information including confidential, commercial or financial information. This disclosure of such information would cause substantial harm to competitive position and impair the Government's ability to obtain necessary information from contractors in the future. 5 U.S.C. See Virginia Public Procurement Act. Section 2.2-4342F: 522 (b) (4); 12 C.F.R 309.5 (c) (4).

Name & Title	
Signature	
Date	

Appendix H: Proposal

TO: CITY OF FRANKLIN FRANKLIN, VIRGINIA

Gentlemen:

The undersigned has carefully examined the attached Notice and Instructions, Proposal, Contract, and Specifications and hereby declares that he will furnish the material, equipment, and services as specified for the following price:

SECTION 1	PRICE EACH	EXTENDED PRICE
Three (3)- Three Phase, 15/20/25 MVA, Power Transformer(s), as specified	\$	_ \$
Spare Transformer Monitor		\$
LOSSES		
No Load (Watts)		
Load (Watts)		
MANUFACTURER:		
<u>DELIVERY</u> :		
TERMS:		
EXCEPTIONS:		

Appendix H: Proposal (continued)

	Bidder		Ву
	Address		Print Name
City	State	Zip	Title
	Telephone		Email
	Date		

Append	ix I: Loss o	f Data							
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		- 							<u> </u>

Appendix J: Specifications for 15/20/25 MVA Power Transformer(s)

A. General

These specifications cover three (3), three-phase sealed tank construction, oil insulated, copper wound, substation type transformers for connection to a three phase 115,000-volt three wire delta primary and a 13,200Y/7,620 volt four-wire secondary. The transformers shall conform to the latest revision of all applicable ANSI and IEEE standards for Class II transformers, except where these standards conflict with the specific requirements contained in the specifications.

The transformers shall be connected delta-wye and shall conform to ANSI standard 30-degree displacement.

Any exceptions, clarification's, or deviations to the specifications contained herein shall be clearly stated and so noted in the Proposal. If no exceptions are taken, it shall be deemed that the Bidder complies with all of the requirements of these specifications.

All equipment shall be new and unused.

The transformers shall be designed to withstand a minimum force of 5g in the shipping direction, 3g lateral, and 2g vertical. Additional permanent internal bracing shall be added as required to meet these minimum design force requirements.

B. Ratings

The transformers shall be rated 115,000-13,200 Y/7,620 volts, 60 Hz, with five (5) full capacity high voltage taps at 115,000, 112,125, 109,250, 106,375, and 103,500 volts. The transformer(s) basic impulse levels shall be 550 kV BIL for the 115-kV primary and 110 kV BIL for the 13.2 kV secondary.

The transformers shall be furnished with the following continuous ratings:

- MVA Ratings: 15 MVA OA, 20 MVA FA and 25 MVA FA Continuous with an average winding temperature rise not exceeding 55 degrees Centigrade
- MVA Ratings: 16.8 MVA OA, 22.4 MVA FA and 28 MVA FA with an average winding temperature rise not exceeding 65 degrees Centigrade Continuous

C. Bushings and Connections

The transformers shall have three (3) fully insulated high voltage and four (4) fully insulated low voltage cover mounted porcelain bushings. All bushings shall be ANSI-70 Grey porcelain and shall have a minimum current carrying capacity equal to the maximum transformer rating. Oil-filled bushings shall be furnished with a visible liquid level indication.

Bushings shall be capacitance graded, oil impregnated, condenser type. All bushings shall be single piece porcelain construction and shall be draw lead type.

The transformers shall be furnished with potential taps on the bushings for power factor measurements. Power factor tests shall be conducted and recorded, with copies provided for the City's records.

High side bushings shall be furnished with NEMA spade type four-hole terminals. Secondary bushings shall be furnished with NEMA spade type terminals (four-hole minimum) suitable for a minimum of 2000 amperes continuous capacity.

The transformers shall be provided with flat copper grounding bus bar running the height of the transformers attached to the neutral bushing and also attached to tank mounted bushing standoffs and grounding terminals on opposite sides of the transformers and suitable for 4/0 stranded copper conductor's connections from the ground grid.

D. Current Transformers

The transformers shall be provided with: (a) eight (8) 600:5 ampere, multi-ratio, bushing type current transformers; and (b) six (6) 2000:5 ampere, multi-ratio, bushing type current transformers.

Six (6) of the 600:5 Class C-800 ampere phase bushing current transformers shall be mounted on the high-voltage side of the power transformer(s) (H1, H2, H3) and shall be wired to shorting type terminal blocks in the control housing.

Six (6) 2000:5 Class C-800 ampere phase bushing current transformers shall be mounted on the low-voltage side of the power transformer(s) (X1, X2, X3) and shall be wired to shorting type terminal blocks in the control housing.

The remaining two (2) 600:5 Class C-400 ampere neutral (X0) bushing current transformers shall be mounted on the low-voltage side of the power transformer(s) neutral and shall be wired to shorting type terminal blocks in the control housing.

E. Accessories

The transformers shall be shipped without oil and with bushings removed and shall be furnished with ANSI standard accessories including thermostatically controlled cabinet heaters, liquid level gauge, top oil temperature gauge, loss of 240V AC and 48V DC control power, tank lifting facilities, core and coil lifting facilities, tank cover lifting facilities, welded cover with handholes, jacking facilities, winding temperature gauge, pressure vacuum bleeder, stainless steel nameplate, diagonally located ground pads, control cabinet light and GFI convenience outlet, base capable of tank movement in all horizontal directions, drain and lower filter valve, upper filter valve, pressure vacuum gauge, pressure relief device, and gas

sampling valve. All gauges shall be grouped and tilted to provide convenient viewing access from ground level. The top oil temperature, liquid level, pressure vacuum gauges, loss of AC and DC control power functions, and positive pressure nitrogen system shall all be equipped with alarm contacts and wired to terminal blocks in the control housing for City's use.

The control cabinets shall also contain a transformer monitor, manufactured by Schweitzer Engineering Laboratories, model 2414, to monitor the following alarm functions: (a) sudden pressure seal in relay, (b) top oil temperature indicator, (c) winding temperature indicator, (d) liquid level indicator, (e) pressure relief device indicator, (f) loss of AC power, (g) low nitrogen cylinder pressure, (h) excessive tank pressure, (i) excessive tank vacuum, and (j) pressure relief operation. The transformers manufacturer shall provide and wire the ambient and top oil resistance temperature devices (RTDs) to the SEL-2414 transformer monitor. The manufacturer will also need to wire at least one phase CT to the 2414 to enable the transformer monitor to accurately calculate winding hot spot temperature. The transformer monitors shall be furnished with at least two communication ports. The first port shall have one uniquely addressable serial fiber optic port capable of communication with DNP 3.0 protocol. This communication shall be accomplished with one multimode fiber optic cable with ST type connectors from the transformer monitors back to the customer's fiber optic star. The second communication port shall have dual Ethernet fiber optic ports (A and B) capable of communications with DNP 3.0 protocol. This communication shall be accomplished with one multimode fiber optic cable with LC type connectors from the monitor back to the customer's Ethernet switch. These ports shall be a direct output from the transformers' monitor. Copper to Fiber converters shall not be allowed. The transformers' monitors shall be equipped with a minimum of three (3) spare digital inputs and three (3) spare digital outputs for future use.

Control power circuit breakers shall be furnished for all AC and DC input connections.

The transformers shall be provided with a rapid pressure rise relay and 48V DC seal in auxiliary relay with reset switch and two (2) sets of 240V, 10-amp contacts for City's use.

All alarm functions shall be supplied from the City's 48V DC source.

The manufacturer shall certify the insulating liquid to be free of PCB contaminates. The term "free" shall mean less than two (2) parts per million by volume.

One dissolved gas and moisture-in-oil (DG) monitor (Device 95FG). General Electric, Hydran M2, or approved equal shall be installed strictly per the manufacturer's installation requirements.

The DG monitor shall be mounted on a 1½ inch full bore gate valve on the main tank wall where there is a good forced or convective oil flow. The valve shall be brass and is to have a

plug on the sensor side of the valve. The valve shall be mounted at a height of 48" above the concrete transformer pads.

The DG monitor shall be the Multi-Protocol version with two analog output cards preinstalled. The unit shall be specified for 120 VAC operation.

A dedicated 10A fuse or circuit breaker shall be installed to power the DG monitor.

The case ground shall be connected to a suitable grounding point on the transformer tanks.

Five output contacts and two analog outputs shall be wired to terminal blocks inside the control cabinet for remote gas monitoring.

F. Positive Pressure Nitrogen System

The transformers shall be furnished with a positive pressure nitrogen system with weatherproof enclosure to include the nitrogen cylinder, pressure regulators, pressure relief, manual shutoff values, high and low-pressure gauges, high pressure, and low-pressure alarm contacts housed in a weatherproof cabinet. Provision shall be included to allow the replacement of the nitrogen cylinder without requiring the transformers to be removed from service.

G. <u>De-energized -Tap Changer</u>

The transformers shall be furnished with a stored energy, positive action, de-energized high side tap changer mechanism. Tap positions shall be provided at 115,000, 112,125, 109,250, 106,375, and 103,500 volts. The tap changer shall be furnished with a nameplate providing visual indication of the tap position and provisions for padlocking in all tap positions.

H. Lightning Arresters

The transformers shall be furnished with three (3) high side and three (3) low side lightning arresters, which are station type, gapless, metal oxide varistor, with grey porcelain housing, with a duty cycle rating of 115 kV and 10.0 kV, respectively, and maximum continuous operating voltage of 84 kV and 8.4 kV respectively and suitable for use on a 115 kV three wire system and on a 13.2/7.62 kV four wire system, respectively, on which the terminal voltage may vary \pm ten percent.

Arresters must comply with ANSI/IEEE Standard C62.11 - 1993 or latest revision thereof.

I. Thermal Relays and Fans

The transformers shall be furnished with hot-spot winding temperature indicator and relays on the high side and low side, along with dial indicators to display the winding hot spot temperature. Each temperature indicator shall have three relay contacts which shall be adjusted to close at 80-, 90-, and 115-degrees centigrade winding hot-spot temperature. The 80 degrees centigrade relay contacts shall be connected for stage 1 fan control. The 90 degrees centigrade relay contacts shall be connected for stage 2 fan control. The 80-, 90- and 115-degrees centigrade relay contacts shall be furnished with separate dry contacts to provide for remote customer indication and shall be wired to a terminal board and appropriately labeled. Additionally, the 115 degrees contact shall be furnished with two (2) additional sets of contacts for customer use.

The transformers shall be furnished with automatically controlled fans to provide a maximum continuous forced-air, 65-degree C rating of 28.0 MVA. The stage 1 and stage 2 fans shall be controlled from the 80 and 90 degree winding hot-spot relays, respectively. The fan control relay shall be furnished with a separate dry contact wired to a terminal board, closed to indicate that each stage of the fans are running. A hand-off-auto (HOA) control switch shall be furnished and labeled to by-pass the relay contacts for manual operation. The SEL-2414 transformer monitors shall also be wired to turn on each stage of fans independently.

One additional fan control switch shall be furnished and shall be marked "STG1" "STG2" "BOTH" for sequencing control of fans. Closing of the 80-degree C winding temperature contracts shall cause operation of either stage of cooling fans or both depending on position of this switch.

Fans shall be weatherproof and shall be totally enclosed in an OSHA approved safety screen. The fans shall be attached to the radiators with suitable brackets which will allow for rigid mounting, maximum air flow and minimum noise. The fans shall be rated 240 volts, single phase, 60 Hertz with automatic reset thermal protectors and permanently lubricated sealed ball bearings. All leads and fittings between the fans and control cabinet shall be of weatherproof construction. All fan control and customer power connections shall be terminated in a weatherproof control cabinet on terminal blocks and shall be labeled.

J. Standards

The transformers and accessories shall, at a minimum, conform to the latest revision of the following ANSI and IEEE standards.

ANSI/IEEE	21-1976	
ANSI/IEEE	24-1984	
ANSI/IEEE	C37.90-1989	Relays Associated with Electric Power Apparatus
ANSI/ IEEE	C57.12.00-1987	General Requirements for Transformers.
ANSI	C57.12.10-1988	Requirements for Transformers
ANSI	C57.12.28-1988	Switchgear and Transformers Enclosure Integrity

ANSI	C57.12.70-1978	Terminal Markings and Connections for Transformers
ANSI/ IEEE	C57.12.80-1978	Standard Terminology for Transformers
ANSI/ IEEE	C57.12.90-1993	Test Code for Transformers
ANSI/IEEE	C57.92-1981	Guide for Loading Oil-Immersed Transformers
ANSI/IEEE	C57.19.00-1996	General Requirements and Test Procedures for Outdoor Power Apparatus Bushings
ANSI/IEEE	C57.19.01-1997	Performance Characteristics and Dimensions for Outdoor Apparatus Bushings
ANSI/IEEE	C57.19.100-1995	Application of Power Apparatus Bushings

K. Protective Coating System

The transformers protective coating shall meet or exceed the requirements as described in ANSI C57.12.28-1988, Pad - Mounted Equipment Enclosure Integrity, Sections 5.1 through 5.4.7.

The transformers shall be painted ANSI 70, sky grey.

L. Test and Performance Data

The following standard tests shall as a minimum, be made in accordance with the latest revision of ANSI General Requirements C57.12.00-1987 and ANSI Test Code C57.12.90-1993:

- 1. Resistance measurements of all windings on the rated voltage connection of the unit.
- 2. Ratio tests on all tap positions.
- 3. Polarity and phase relation test on the rated voltage connection.
- 4. Excitation loss at rated voltage on the rated voltage connection.
- 5. Excitation current at rated voltage on the rated voltage tap.
- 6. Impedance voltage and load loss at rated current and rated frequency on the rated voltage connection of the unit.
- 7. Temperature rise test shall be conducted on the unit.
- 8. Applied potential test.
- 9. Induced potential test.
- 10. Tank pressure test.
- 11. Sweep Frequency Response

Guaranteed performance data must be attached to this proposal and the Bidder's price shall include furnishing certified test data on the transformers supplied using standard tests in

accordance with the latest revision of ANSI Standard C57.12.90-1987 for Class II transformers.

Transformer losses will be evaluated as follows:

TNLL = Transformer No-load losses in Watts

TLL = Transformer Load losses in Watts (Total Full Load losses-TNLL above)

PP = Purchase Price

Evaluated Cost = PP + \$5.15 (TNLL) + \$2.05 (TLL)

M. Witnessing of Test

The City of Franklin, Virginia reserves the right to witness any of the tests specified. The Supplier shall ascertain the sequence of tests required in each particular case and whether witnessing of tests is required, and, after completion of all works preliminary tests, shall then give the City not less than 14-days' notice of the firm date when the transformers and associated apparatus will be ready for the witnessing of testing. For suppliers not located in the United States, the minimum required notification time period is eight weeks. Inspection and test plans (ITPs) shall be provided at the time notice is given. As many tests as required shall be arranged to take place on the same day. ITPs shall comply with the requirements of the Quality Assurance Inspection Plan.

Any costs incurred by the Supplier as a result of abortive or protracted visits by the City of Franklin, Virginia's representatives, due to poor organization on the part of the Supplier or test failures, shall be the Supplier's responsibility. The City shall be notified as soon as possible of all test failures and corrective measures. This shall take the form of abbreviated reports that shall, upon request, be supported by more detailed reports. The City shall be notified of all test failures to allow for inspection if desired.

N. Placing in Service

The Bidder's proposal shall include provisions for a qualified service engineer to be on site and provide technical assistance and supervision in the installation of all bushings, radiators, fans, oil, and all additional auxiliary equipment, and to supply any special tools or equipment including lifting equipment that may be required for these installations.

The service engineer shall be responsible for initially placing the transformer(s) in service, checking for correct functional operation of all equipment, and initiating the manufacturer's warranty. The service engineer shall perform all tests as recommended by the manufacturer

prior to energizing the transformers. The cost of any tests or test equipment shall be included and shall be deemed to have been included in the proposal price.

O. Shipment

The successful Bidder shall furnish all equipment F.O.B. unloaded on existing concrete pad to the City's substation, located in Franklin, Virginia. Shipment shall be by **OPEN TOP** truck and the successful Bidder shall notify the LCPW 72 hours prior to arrival. Shipment shall only be accepted Monday through Thursday for arrival and unloading between the hours of 9:00 AM and 2:00 PM local time. Unloading and placing in service is included as a part of this contract.

During shipment, each transformer shall be equipped with two (2) electronic three axis impact recorders placed on diagonally opposite sides of the tank. The impact recorders shall continuously monitor the lateral, longitudinal, and vertical forces during the entire shipment to ensure that the unit is not subjected to shock stresses in excess of the manufacturer's design limits. The recorders shall incorporate GPS tracking for date, time, and position indication and shall be programmed to supply scheduled status updates during shipment as well as updates for any event that exceeds the preset limits. The electronic impact recorders shall be capable of capturing waveform data. For any alarm recorded during shipment, the transformer manufacturer shall provide analysis of the event in both time and frequency domain in order to determine the transformer's suitability for service. The data shall also be furnished to the City in digital format for third party analysis if requested.

In the event that the impact recorders indicate excessive shock stress during shipment, the Bidder shall undertake appropriate internal diagnostic tests of the unit and furnish the City with a written report of the results of the tests and any corrective actions which are required. The City shall then reserve the right to either accept or reject the repaired transformer. Should the City elect to accept the repaired transformer, the Bidder shall extend the warranty from five (5) to ten (10) years at no additional cost to the City.

Sweep frequency response before and after shipment tests shall be compared to determine the unit acceptability for service.

All cabinets shall be locked shut and all valves shall be covered with locked valve covers during shipment.

General conditions, blanking plates, and gas filling It shall be the Supplier's responsibility to make all arrangements for transport to the site with the appropriate authorities. COS will only accept delivery of transformer on site. It shall be the Supplier's responsibility to co-ordinate

the arrangements for all stages of the transport of the transformer from the manufacturer's works to site, including trans-shipping where necessary. Where off-loading is required, all apparatus, materials and packages shall be addressed to the Supplier, who shall take delivery of the same at site. The dimensions of the transformer shall be such that when packed for transport, it will comply with the requirements of the loading and clearance restrictions for the approved route. All metal blanking plates and covers that are specifically required to transport the transformers, shall be considered part of the transformer, and be handed over to the City after completion of erection. A listing of all these items and relevant drawings shall be included in the manuals, to enable the City to have duplicates of the plates manufactured if required. The dimensions and quantity of each item required for transport shall be on the drawings. Where the supply of oil is included in the contract and where transport weight limitations permit, the transformers shall be transported with sufficient oil to cover the core and windings during all transport and storage conditions. The tank shall be sealed for transport to prevent all breathing. Alternatively, where the above method is not applicable, the transformer shall be maintained continuously under positive pressure of dry air of at least 10 kPa during transport and storage until final installation. The pressure and the temperature at the time of filling shall be documented as part of the quality system. A pressure gauge and non-return valve, fitted directly to the transformer tank and suitably mechanically protected, shall be attached to each transformer to facilitate checking of gas pressure during transit and on site. If another gas, such as nitrogen is used, appropriate safety labelling shall be provided. The total duration that the unit is filled with dry gas shall be limited to three months where after the transformer shall be appropriately processed and filled with oil as for service. Dehydrating breathers to be fitted at this stage.

Field service engineers shall accompany the assembly crews and supervise the installation of the transformer through field assembly and certify that the unit is ready for energizing. All costs associated with field assembly shall be included in the proposal.

It shall be the responsibility of the transformer manufacturer to visit the site prior to shipment and inspect the site in order to avoid any conflicts for unloading the transformers by the transformer manufacturers selected trucking company. Once the inspection has been completed, the manufacturer shall notify the City of any possible conflicts.

P. Drawings

Upon acceptance and execution of a contract, the successful Bidder shall, within four weeks, furnish for approval two (2) sets of drawings and instructions covering the physical size, weight, arrangement, dimensions, electrical characteristics, wiring diagrams and other pertinent data for the transformers. The Bidder shall also supply four (4) prints of the finally

approved issue of each drawing for use in the field and for the City's records. The Bidder shall also furnish all drawings in printed format and in digital format for use in AutoCAD^(R) and for use in Adobe Acrobat (.pdf) on CD and thumb drive. The Bidder shall also supply four (4) sets of printed, written instructions and renewal parts lists, suitably illustrated, covering the operation and maintenance of the transformer furnished. All drawings, documentation, information, test reports, operating and maintenance instructions and other correspondence and like items shall be in the English language printed and on CD and thumb drive.

Q. Approved Manufacturers

The transformers shall be manufactured by one of the following:

- 1. ABB
- 2. Delta Star
- 3. General Electric Company
- 4. Hyundai
- 5. Niagara Transformer
- 6. Siemens
- 7. SPX/Waukesha
- 8. WEG

R. Warranty

The transformer(s) shall be furnished with a manufacturer's warranty of not less than five (5) years from the date the transformers are placed in service. The warranty shall provide for onsite repair or replacement of defective parts or workmanship during this period at no cost to the City. Should the defect be such that the unit is required to be returned to the factory, the manufacturer shall pay all costs associated with the diagnosis, removal, transportation, repair, and re-installation of the transformer(s).

or

The transformer(s) shall be furnished with a five (5) year complete parts, labor, and transportation warranty. Warranty shall extend sixty (60) months from the date the transformer(s) are placed in service, or sixty-six (66) months from shipment, whichever occurs first. Warranty shall extend to all parts included at the time of installation and shall warrant same to be free of defects in workmanship and materials for the entire warranty period.