MAYOR FRANK M. RABIL

MAYOR FRANK M. RABIL

AGENDA

FRANKLIN CITY COUNCIL MONDAY, March 25, 2019 – CITY HALL COUNCIL CHAMBERS – 207 W. SECOND AVE.

6:00 P.M. Budget Work Session

7:00 P.M. Regular Meeting

CALL TO ORDER

PLEASE TURN OFF CELL PHONES

PLEDGE OF ALLEGIANCE

CITIZENS' TIME

AMENDMENTS TO AGENDA

1. CONSENT AGENDA

A. Minutes: March 4th and March 7th Work Session, March 11th Regular Meeting

2. OLD/NEW BUSINESS

- A. Hampton Roads Economic Development Alliance MOU
- B. Online Billing
- C. Edmunds Update
- D. City Manager's Report

3. COUNCIL/STAFF REPORTS ON BOARDS/COMMISSIONS

4. CLOSED SESSION

I move that the Franklin City Council meet in closed session to discuss appointments to boards and commissions; to discuss a prospective business or industry or the expansion of an existing business or industry where no previous announcement has been made of the business' or industry's interest in locating or expanding its' facilities in the community; and, consultation with the City Attorney, employed by the City, regarding specific legal matters requiring legal advice pursuant to Virginia Code Section 2.2 ± 3711 (A) (1), (5) & (8).

<u>Motion Upon Returning to Open Session</u>- I move that the only matters discussed during the closed session were those lawfully exempted from open meeting requirements and identified in the motion by which the closed session was convened.

5. ADJOURNMENT

UPCOMING ITEMS TO BE SCHEDULED

The items below are intended to be reflective, and not inclusive of all subjects staff is working on to bring forward to City Council in the next two months. Both the time lines and subject matter are subject to change and should not be considered final.

SUBJECT	TENTATIVE TIME LINE
Joint Work Session with the School Board	March 28, 2019 @ 6:00P.M. in Council Chambers
Downtown Franklin Association Memorandum of Understanding	April 2019
Congressman Robert C. "Bobby" Scott Update	TBD

FRANKLIN CITY COUNCIL BUDGET WORK SESSION #2 MARCH 4, 2019

The Franklin City Council met in the Council Chambers on March 4, 2019 at 6:00 pm for the purpose of conducting a work session on the proposed FY 2019 – 2020 City Budget that was recessed from Thursday, February 28, 2019.

Council Members in Attendance: Frank Rabil, Mayor; Barry Cheatham, Vice-Mayor; Wynndolyn Copeland; Bobby Cutchins and Benny Burgess. Councilman Dr. Linwood Johnson arrived at 6:20 pm.

Council Members Not Present: Councilman Greg McLemore was not present at the work session.

Others in Attendance: Amanda Jarratt, City Manager; Taylor Williams, IV, City Attorney; Brenda Rickman, Commissioner of Revenue; Dinah Babb, Treasurer; Robert Porti; Bruce Edwards; Mark Carr, Interim Chief of Emergency; Vernie Francis, IV, Lieutenant; Mark Bly, Director of Power and Light

Amanda Jarratt, City Manager gave Council a brief overview of the FY 2019 -2020 Budget.

Commissioner of the Revenue

Brenda Rickman, Commissioner of the Revenue gave highlights of the Commissioner of Revenue's Budget. She stated her portion stays the same except she will need more office supplies due to the Edmonds conversion that is scheduled to go online on Wednesday, March 13, 2019. This new system will require more reporting therefore; using more paper.

Commissioner Rickman asked for an increase in travel expenses due to she is scheduled to attend an annual conference and also several district meetings.

Commissioner Rickman added she did ask for a cabinet with a lock on it to keep the DMV files in.

City Manager Jarratt interjected that Council needed to make a decision whether to pursue the DMV Select Service. This is a service the City would be providing for the citizens.

Real Estate Budget

Commissioner Rickman asked for \$58,000.00 for the Real Estate portion of the budget. This includes having someone come in and pick up state supplemental.

Mayor Frank Rabil asked is it correct that the City pays \$65,000.00 for credit cards and where does the City use that money?

City Manager Jarratt answered the City can use that money anywhere if the City decides to pass on that fee to the customers.

Mayor Frank Rabil stated that is a hot topic that Council needs to discuss.

Councilman Benny Burgess asked why the hospitalization decreased in the Real Estate portion of the budget.

Commissioner Rickman answered that should assume the hospitalization decreased due to Betty Tarkington changing her insurance coverage.

City Treasurer

Dinah Babb, City Treasurer gave highlights of the City Treasurer's Budget. She stated she reduced the overtime expenditure from \$4,000.00 to \$2,000.00, but the salaries stayed the same.

City Treasurer Dinah Babb added the department's contractual service expenditure increased due to Virginia Employment Commission. This is where she does her research to see if someone is employed in order that a garnishment can be made against wages.

City Treasurer stated there is an increase in the contract maintenance expenditure due to the maintenance for the Edmonds System. She added she will need a new laptop for the new keyless entry system that is being installed for the vault.

Mayor Rabil asked Treasurer Dinah Babb is the City incurring costs for the armored car service.

Treasurer Dinah Babb answered yes, this expenditure is under the contractual service line item.

Mayor Rabil asked with the merging of Branch Banking & Trust and SunTrust could this expense be eliminated.

Treasurer Dinah Babb answered no, mainly because of convenience and security to her staff.

Police Department

City Manager Jarratt introduced Robert Porti, Deputy Chief of City of Franklin Police Department and Bob Edwards Director of Communications to give a brief overview of the Department's Budget.

Deputy Chief Porti informed Council that the City of Franklin Police Department's budget is responsible for three Departments; Police Department, 911 Communications and Animal Control.

Deputy Chief Porti stated that the first line item of discussion are salaries. The Police Department was unfunded for about \$154,000.00 for positions from last year's budget. This year's salary amount is \$1,835,349.00 for a fully staffed Department.

Mayor Rabil asked what is considered full staff.

Deputy Chief Porti replied thirty (30) employees. The Department currently has twenty-five (25) employees.

Deputy Chief Porti explained the next expenditure was the overtime line and this amount in \$330,000.00.

Deputy Chief Porti added there was \$12,960.00 under the Repair / Maintenance Supplies line item. This amount is for the Capital Lease Agreement which is for the taser replacement agreement, which is the annual payment.

Councilman Benny Burgess asked if this was an ongoing cost.

Deputy Chief Porti answered this was the second payment in a five-year plan.

Councilman Burgess asked Deputy Chief Porti how many officers did he think he could hire in this upcoming year.

Deputy Chief Porti answered three.

City Manager Jarratt has given Deputy Chief Porti permission to actively start the hiring process.

Communications 911

Deputy Chief Porti highlighted the 911 Communications Budget. He explained that the Department was unfunded in the salaries and wages expenditure in the amount of \$12,500.00 in positions last year. He added the Department currently has four vacancies.

Deputy Chief Porti explained to Council that the 911 Communications Budget is relatively flat with the exception of the maintenance service contract expenditure There is an increase due to system maintenance and software.

Animal Control

Deputy Chief Porti gave a brief overview of the Animal Control Budget. He does not anticipate any increase actually expects a decrease.

CIP Request / Communications

City Manager Jarratt informed Council that as discussed previously in an earlier City Council meeting, the Communications information has to be relocated from the water tower.

The City will need a monopole tower for all of the tower attachments: Franklin needs three (3) for 911 communications; Power & Light needs one / Community Electric needs one (1) AMI antennae and one (1) for fixed wireless / Cellular needs three (3) five G capacity.

The tower will be located off of Delaware Road.

City Manager Jarratt added that Community Electric has agreed to pay half of the cost and may even assume the total cost of the tower. Then City could possibly lease space from Community Electric.

This subject will be brought up at the City Council meeting that is scheduled on Monday, March 11, 2019.

Mayor Rabil asked how long will it take to construct the tower.

City Manager Jarratt replied ten months.

Deputy Chief Porti explained there will be a crew coming in tomorrow which is March 4th, 2019, to scrub the site.

City of Franklin's Power & Light Department's cash reserves will fund this project.

Emergency Management Services

City Manager Jarratt introduced Mark Carr, Interim Chief of Emergency Services and Vernie Francis, III, Lieutenant of Emergency Services Department highlighted the Emergency Services' Budget. Interim Chief Carr informed Council that the salaries expenditure is figured on a full staff of twenty-seven (27). The Department is not fully staffed at this time.

Interim Chief Carr also explained the next expenditure of discussion was the overtime line item. This increase is for overtime which cannot be helped due to the way the shifts are scheduled.

Mayor Rabil asked when was the last time the Emergency Services Department was fully staffed.

Interim Chief Carr replied eight months ago.

Interim Chief Carr informed Council there was an increase under the Doctors and Physicians Examination Fees expenditure of \$9,272.00. This increase is because the Emergency Services Department coordinates the infectious disease control plan for the City. Interim Chief Carr explained back in December the Emergency Services Department instituted a cancer reduction program because firemen are exposed to a number of carcinogens. Every fireman is required to have an annual physical.

Councilman Burgess asked if insurance would pay for these physicals.

Interim Chief Carr replied no, insurance will not cover these type of physicals. This is considered an occupational physical which is considered a totally different type of physical.

Mayor Rabil asked if the City had any local qualified physicians that performed these type of physicals.

Interim Chief Carr replied Obici is the closest location that performs these Occupational Physicals that are required.

Interim Chief Carr informed Council he had to put a new expenditure in the budget in the amount of \$1500.00 for an Operation Medical Compliance Physician. He added the Emergency Services Department cannot operate without a physician's approval.

CIP Requests

Interim Chief Carr stated he has two CIP Request. The first CIP request is for a new Emergency Services truck to replace Medic Two. He added hopefully, fifty percent of the funding will come from the Rescue Squad Assistance Grant.

Interim Chief Carr stated his next CIP request is Engine Three needs to be replaced. This is a 1995 firetruck and it is supposed to pump 1,500 gallons per minute. Engine Three was tested on July 10, 2018 and it did not pass. Interim Chief Carr persuaded the gentleman doing the testing to retest Engine Three at a lower capacity. Engine Three barely passed, pumping 1,250 gallons per minute, which is fine for now. Engine Three is now twenty-seven years old and its pump will eventually have to be totally rebuilt.

Interim Chief Carr informed Council this year will be the last payment on a firetruck. This payment is already figured in the Emergency Services Budget. He added with Council's approval he hopes to go to bidding the first part of January 2020. He added there is a salvage value on Medic Two of \$25,000.00 to \$35,000.00, this will help in recouping some of our money back as well.

City Attorney

City Manager Jarratt introduced Taylor Williams, IV, City Attorney to give highlights of his budget request.

City Attorney Williams has requested an increase in his yearly salary of \$2,648.00. He stated that he realizes that in order to get an increase he would need to give something back. He is willing to sell some of his Paid Time Off (PTO) time back to the City, He is currently earning PTO time at the top level. He is willing to sell back one hundred hours of his PTO time back to the City which will save the City \$5400.00 therefore; reducing the amount of PTO time the City will have to pay him in 2021 when he retires.

City Attorney suggests locking his salary in at \$54.00 / per hour. These funds will be coming out of the Professional Services line item.

City Administration

City Council Budget

City Manager Jarratt stated that the City Administration Budget was flat other than the Paul D. Camp Community College contributions which will be fully funded in the amount of \$11,000.00

City Manager Jarratt stated there is an increase in the salaries expenditure due to the Administrative Assistant position, but will be reducing the overtime.

Management Services HR

City Manager Jarratt informed Council that the position of HR Director will fall under the salary expenditure in this category. This is a shared position with Southampton County and the City of Franklin. The City will receive funds back from Southampton County.

Councilman Burgess asked what made up the Contractual Services in the portion of the Budget.

City Manager Jarratt answered it is the administrative cost for cobra service.

Recess

There being nothing further to discuss and no further questions Mayor Rabil asked for a motion to recess until Thursday, March 7, 2019.

A motion to recess the Budget Session until Thursday, March 7, 2019 was made by Vice-Mayor Cheatham. The motion was seconded by Wynndolyn Copeland and passed with a 6-0 vote (Councilman McLemore absent).

Mayor	
	Clerk to City Council

FRANKLIN CITY COUNCIL MARCH 11, 2019

Mayor Rabil call the regularly scheduled City Council meeting to order at 7:00 pm. Mayor Rabil asked everyone to join in reciting of the Pledge of Allegiance.

There being no signups for Citizen's Time, Mayor Rabil entertained amendments to the agenda.

Vice-Mayor Cheatham moved to amend the City Council agenda to add to the closed session motion for the discussion of the disposition of public held real estate where discussion in an open meeting would adversely affect the bargaining position and negotiation strategy of the public body pursuant to Virginia Code Section 2.2-3711A3.

Motion seconded by Councilwoman Copeland.

Mayor Rabil recognized the motion and second, asked for discussion. There being no discussion, Mayor Rabil called for a vote.

The vote to amend the agenda was as follows:

Mayor Rabil	AYE
Vice Mayor Cheatham	- AYE
Councilwoman Copeland	AYE
Councilman McLeMore	AYE
Councilman Johnson	AYE
Councilman Burgess	AYE
Councilman Cutchins	ABSENT

The next item of discussion was the consent agenda.

The minutes for the February 19, 2019 work session were presented.

Mayor Rabil asked for a motion to approve as submitted.

Motion made by Councilman Johnson to approve the minutes of the February 19, 2019 work session as presented.

Vice-Mayor Cheatham seconded.

Mayor Rabil called for discussion. There being none. Mayor Rabil called for a vote.

The vote to approve the minutes of the February 19, 2019 work session was as follows:

Mayor Rabil AYE
Vice Mayor Cheatham AYE
Councilwoman Copeland AYE
Councilman McLeMore ABSTAIN
Councilman Johnson AYE
Councilman Burgess AYE

Councilman Cutchins

ABSENT

Next on the agenda was the minutes of the February 25, 2019, regular meeting.

There being no corrections, Mayor Rabil asked to entertain a motion for approval.

Motion made by Vice-Mayor Cheatham to approve the minutes of the February 25, 2019, regular meeting.

Motion seconded by Councilwoman Copeland.

There being no discussion, Mayor Rabil called for a vote.

The vote to approve the minutes of the February 25, 2019 regular meeting was as follows:

Mayor Rabil AYE
Vice Mayor Cheatham AYE
Councilwoman Copeland AYE
Councilman McLeMore AYE
Councilman Johnson AYE
Councilman Burgess AYE
Councilman Cutchins ABSENT

The next order of business was old and new business.

Mayor Rabil yielded the floor to City Manager Amanda Jarratt.

City Manager Jarratt stated that we are pleased to have in attendance SPSA representative Liesl Devary, who will provide a community update as well as an overall update on SPSA.

Ms. Devary introduced John Kiefer, Chairman of the Board and Luke McCoy, Vice-Chairman of the Board.

Ms. Devary shared that she started with SPSA in 2009 at a time when the organization had accumulated over 280 million dollars in debt and nearly ran out of cash for operating needs. She continued that ten years later, the organization is healthy and debt-free. She further continued that she believes that SPSA is very well positioned to accommodate the needs of our member communities going forward in the future.

Ms. Devary provided the following information about SPSA:

- Core purpose is the management of the safe and environmentally sound disposal of regional waste;
- SPSA is a public body incorporated in the State of Virginia and has all the rights and duties set forth in Chapter 51 of Title 15.2 of the Code of Virginia. Specifically Section 15.2-5102.1;
- SPSA is comprised of a 16-member board. This includes 8 governor appointees none of which are elected officials and 8 ex-officio members (one from each locality)
- SPSA is required to maintain a strategic operating and financial plan;

- SPSA is required to evaluate landfill airspace capacity annually;
- SPSA is required to adhere to FOIA;
- SPSA limits the executive director's authority to approve contracts over \$30,000 without Board approval.

Ms. Devary continued that SPSA operations include one hundred forty employees, nine transfer stations throughout Southeastern Virginia that handle 560,000 tons per year, the Regional Landfill in Suffolk which accepts 325,000 tons per year, a transportation division that drives over 760,000 miles hauling 410,000 tons per year, a fleet maintenance division and a comprehensive safety program as well as other operations.

Mrs. Devary briefly discussed future expansion of landfills with a possible cost of 30 million dollars; landfill leachate issues from 2017 which were immediately remedied by redirecting the leachate to another site; the propitiate share for each member community budget for 2019 for each locality based on 416,490 tons;

Mrs. Devary referenced back to January 25, 2018 when SPSA launched the new use and support agreement between SPSA and the eight member communities as well as the municipal tip fee being reduced to \$65 as a result of the debt being paid off. She continued that SPSA entered into a contract with TFC Recycling and Waste Industries to use the transfer station which will help reduce the tipping fees.

Mrs. Devary also shared that SPSA has established a monthly Regional Operations meeting with the member communities Solid Waste Administrator, the goal being to establish and maintain a good line of communication.

Mrs. Devary pointed out that SPSA has received a clean audit for fiscal year ending June 30, 2018 and has done so for the last nine years. She also pointed out that VDEM now serves as the point of contact for the regions disaster debris removal and monitoring contracts.

Mrs. Devary shared that the budget for SPSA fiscal year 2019 is 41.5 million with the following breakdown:

- ✓ 32.4 for operating expenses;
- ✓ 5.7 million for capital improvements and equipment replacement;
- ✓ 3.4 million for future landfill closure and expansion;

She further shared that the cash reserves breakdown was as follows:

- ✓ 16.8 million for landfill closure and expansion;
- ✓ 3.3 million in undesignated "rainy day" funds;
- ✓ 2.5 million for capital projects.

Mrs. Devary informed that the landfill expansion is estimated at 30 million dollars and cell V and VI closure cost is 6 million (in today's dollars).

She continued that three proposals were received in 2018 for RFPs for waste disposal services, with the contract being awarded to Wheelabrator (no minimum tons and no minimum fee) with February 1, 2019 being the effective date and ending June 30, 2027. She further continued that the option is available to extend the contract for two additional periods of up to five years each

dependent upon a mutually agreed upon price. She further continued that as a result of this new contract, the municipal tip fee is expected to be reduced to \$59 per ton effective July 1, 2019.

Mrs. Devary continued that SPSA entered into a contract on September 1, 2018 for one year with a four-year option with the Navy.

Mrs. Devary informed that by launching a new website in July 2018, upgrading scalehouse software and installing an automated scale attendant system, SPSA is staying abreast of new technologies.

Mrs. Devary concluded the presentation with discussion of the goals for SPSA for 2019 which included:

- Perform facility assessment and create long term capital replacement schedule for all SPSA facilities;
- Continue to work on Cells 8 & 9 of the landfill expansion;
- Continue to work with HRPDC, Suffolk and VDOT on flyover access to Regional landfill:
- Continue to evaluate staffing needs as employees retire;
- Provide cost analysis reports;
- Provide 5-year projected budget and municipal tip fee schedule.

Mrs. Devary concluded with an open invitation to Council to visit and tour the landfill. She made herself available for questions and/or from Council.

There being no questions, Mayor Rabil thanked Mrs. Devary for the informative update and presentation and also thanked the Board for their attendance. He added that we are looking forward to a continued good relationship with SPSA.

City Manager Jarratt next presented the Hampton Roads Workforce Council Charter Agreement for Council's consideration.

City Manager Jarratt advised that the program originally called Opportunity Inc will be rebranded as Hampton Roads Workforce Council. She continued that this name change requires that the charter agreement (which validates the name change) be re-adopted by all the participating localities. She further continued that currently Virginia Beach, Chesapeake and Portsmouth have adopted the agreement and Franklin is in the process.

City Manager Jarratt introduced Shaun Avery, who was available to answer any questions posed by Council.

Mr. Avery shared that in addition to the other localities, Norfolk has re-adopted the charter. He re-iterated that this just changes the name of the organization to better reflect the regional efforts to increase workforce development and support economic development activities. He pointed out that Vice-Mayor Cheatham was a member of the Board.

There being no questions or comments, Mayor Rabil called for a motion for approval to adopt the charter agreement.

Motion made by Councilman McLemore for approval to adopt the charter agreement to have Opportunity Inc rebranded as Hampton Roads Workforce Council.

Motion seconded by Councilman Burgess.

There being no discussion, Mayor Rabil called for a vote.

The vote to approve the charter agreement was as follows:

Mayor Rabil AYE
Vice Mayor Cheatham AYE
Councilwoman Copeland AYE
Councilman McLeMore AYE
Councilman Johnson AYE
Councilman Burgess AYE
Councilman Cutchins ABSENT

City Manager Jarratt next presented the Red Cross Memorandum of Understanding. She advised that every five years, a memorandum of understanding between the Red Cross and the City of Franklin is adopted for the purpose of defining a work relationship between the American Red Cross and the City of Franklin and emergency management staff.

City Manager Jarratt advised that a Red Cross representative, Ms. Ann White, Director, Social Service and Chief Mark Carr, Franklin Fire and Rescue, were available to answer any questions. She re-iterated that this is agreement just outlines their commitment to us and our commitment to them in the event of a natural disaster or fire or anytime their services may be needed.

The Red Cross representative shared that the MOU is basically a document that defines a working relationship between the locality and the Red Cross. She continued that it is not a required document but it does show a good faith effort on the part of the Red Cross as well as the locality.

Mayor Rabil asked if Council had questions.

Councilman Burgess questioned if we have identified the things that we can offer and provide to the Red Cross when there is a need and is this something that is done on a regular.

City Manager Jarratt stated that it is her understanding that they communicate regularly.

Ms. White addressed Council and advised that Social Services is ready to respond.

Chief Carr also advised that the Emergency Operations Plan addresses our working relationship with Social Service and the Red Cross. He continued that he has had a long history of working with the Red Cross on a weekly/daily basis and realizes that we cannot handle disasters by ourselves and without the Red Cross help in this, there is no way that the City of Franklin could manage shelters.

There being no further discussion, Mayor Rabil asked for Council questions or comments.

Councilman Johnson questioned if the Red Cross would be able to implement shelters other than those in the City.

The Red Cross representative assured that shelter would be provided to anyone in need. She stated that the Red Cross can't provide the venue; however, there are extra locations that have been defined for small scale shelters. She further stated that the Red Cross is trying to obtain other locations in the City as well.

Councilman Cheatham questioned if the Red Cross would be able to handle the extra load coming in from Virginia Beach.

The Red Cross representative answered that the Red Cross is looking and attempting to address any challenges that may come forth in a disaster.

There being no questions or comments, Mayor Rabil called for a motion for approval to adopt the memorandum of understanding between the Red Cross and the City of Franklin.

Motion made by Councilman Cheatham for approval to adopt the memorandum of understanding between the Red Cross and the City of Franklin.

Motion seconded by Councilman Johnson.

There being no discussion, Mayor Rabil called for a vote.

The vote to approve the MOU was as follows:

Mayor Rabil AYE
Vice Mayor Cheatham AYE
Councilwoman Copeland AYE
Councilman McLeMore AYE
Councilman Johnson AYE
Councilman Burgess AYE
Councilman Cutchins ABSENT

The next item discussed was the Acceptance of Health Insurance Renewal. City Manager Jarratt shared that a renewal was received for the 2019-2020 fiscal year and that we will report a three percent decrease in cost. She continued that we are required to respond with our intention of the renewal by April 1, 2019 unless we request an extension.

City Manager Jarratt continued that due to the decrease and the fact that there was no previous work done on a new insurance program, it is her recommendation that we move forward with accepting this renewal and discuss the distribution of the three percent savings as part of the budget process.

City Manager Jarratt advised that Council action is needed to accept the insurance renewal proposal which would allow her to execute the documents.

There being no further discussion, Mayor Rabil called for a questions.

Councilman Johnson stated that this is the best plan we can go with for the City at this particular time for the pricing.

There being no further questions or comments, Mayor Rabil called for a motion.

Motion made by Councilman McLemore to approve the Health Insurance Renewal.

Motion seconded by Vice-Mayor Cheatham.

The vote to approve the Health Insurance Renewal proposal and execute the required documents was as follows:

Mayor Rabil AYE
Vice Mayor Cheatham AYE
Councilwoman Copeland AYE
Councilman McLeMore AYE
Councilman Johnson AYE
Councilman Burgess AYE
Councilman Cutchins ABSENT

City Manager Jarratt discussed the Edmonds update. She stated that the Edmonds conversion has been a big effort but we are scheduled to go live March 13, 2019 and Edmonds will be on site to address any issues.

City Manager Jarratt yielded the floor to Stephen Newsome, IT Director, for a brief update.

Mr. Newsome shared that Edmonds had provided training February 20-22, 2019 on the entire tax module. He continued that the entire data pool has been done.

Mayor Rabil questioned the "partial" go live.

City Manager Jarratt advised that a few modules will not be ready, especially the State Income Tax Module.

Mr. Newsome stated that we will be the first locality in Virginia to use this module and we are helping Edmonds to develop. He further stated that we still will have a backup way for taking payments.

Vice-Mayor Cheatham stated that this has been a long time coming and hopes that all goes well this week.

Councilman McLemore questioned how this new system will benefit the citizens. He stated that his understanding was that it would help us streamline the workload.

Mr. Newsome answered that one benefit will be the ability to take on-line payments.

City Manager Jarratt added that she believes that it will streamline the workload once we get through the actual conversion.

Monopole Update

City Manager introduced the topic of a Monopole update. City Council had previously approved a temporary pole to house 911 communications due to this equipment needs to be relocated from the City's Water Tower.

The City will need a monopole tower for all of the tower attachments: Franklin needs three (3) for 911 communications; Power & Light needs one / Community Electric needs one (1) AMI antennae and one (1) for fixed wireless / Cellular needs three (3) five G capacity.

The tower will be located off of Delaware Road.

City Manager Jarratt added that Community Electric has agreed to pay half of the cost and may even assume the total cost of the tower. Then City could possibly lease space from Community Electric.

City Manager Jarratt stated this topic will need to be discussed further in the future.

City Manager's Report

City Manager Jarratt started the City Manager's Report with a positions update. She informed Council that she was in the process of interviewing for the position of Director of Parks & Recreation Department. She added interviews are scheduled for the position of Human Resources Director for March 15, 2019. She is also working on the interview panel for the positions of Police Chief and Emergency Services Chief. The next position she will be working on will be for the Director of Finance, but she is in the middle of the budget process at the moment and this is taking priority at the moment.

City Manager Jarratt announced that the next Budget Session is scheduled for March 18, 2019 at 6:00 p.m. Also there will be a Joint Work Session with the Schoolboard on March 28, 2019.

City Manager Jarratt informed Council that she and the Finance Director will be scheduling a Work Session with Davenport in late April.

City Manager Jarratt asked Council to come up with some ideas on how to recognize the City's twenty (20) year comeback from Hurricane Floyd.

City Manager stated that the Social Services Department had to be closed on Monday, March 11, 2019 due to a sewer sump pump defect, but was able to reopen on Tuesday, March 12, 2019, thanks to the hard work and dedication from the Public Works Department.

COUNCIL/STAFF REPORTS ON BOARDS / COMMISSIONS

Dr. Johnson informed Council that he attended the Food Bank on Southeastern Virginia on March 8, 2019.

Mayor Rabil reminded Council that the Farmer's Market is open on Saturday mornings. He also reminded Council of the Garden Tour scheduled for April 27, 2019.

CLOSED SESSION

Mayor Rabil asked for a motion to go into Closed Session.

Councilwoman Wynndolyn Copeland made the motion that City Council meet in closed session to discuss appointments to Boards and Commissions; to discuss a prospective business or industry or the expansion of an existing business or industry where no previous announcement has been made of the business's or industry's interest in location or expanding its' facilities in the community; and; consultation with the City Attorney, employed by the City, regarding specific legal matters requiring legal advice pursuant to Virginia Code Section 2.2 – 3711 (A) (1), (5) & (8).

The motion was seconded by Councilman Dr. Johnson.

Clerk to City Council

ADJOURNMENT

Mayor Johnson-Ashburn declared the meeting adjourned at 8:00 p.m.

These Minutes for the March 11,	, 2019 City Council	Meeting wer	e adopted on tl	is day of
	0.			
Mayor				



March 19, 2019

To: Franklin City Council

From: Amanda C. Jarratt, City Manager

Reference: Hampton Roads Economic Development Alliance

Background

As you are aware the City of Franklin and Southampton County have been members of the Hampton Roads Economic Development Alliance since the formation of Franklin Southampton Economic Development, Inc. (FSEDI) in 2005. The annual dues are paid from the FSEDI budget. There has not been a formal agreement between the member localities since the creation of the Alliance. The agreement is structured that should the private sector funding diminish the public sector funding can also be reduced.

Needed Action

Adopt the MOU as presented and the required signatures.

MASTER AGREEMENT FOR REGIONAL ECONOMIC DEVELOPMENT

This MASTER AGREEMENT FOR REGIONAL ECONOMIC DEVELOPMENT (as in effect from time to time, "Agreement") is entered into as of July 1, 2019 ("Effective Date"), by and between the HAMPTON ROADS ECONOMIC DEVELOPMENT ALLIANCE, a Virginia non-stock, non-profit corporation ("Alliance"), the CITY OF CHESAPEAKE, , a political subdivision of the Commonwealth of Virginia ("Chesapeake"), the CITY OF FRANKLIN, a political subdivision of the Commonwealth of Virginia ("Franklin"), the CITY OF HAMPTON, a political subdivision of the Commonwealth of Virginia ("Hampton"), the COUNTY OF ISLE OF WIGHT, a political subdivision of the Commonwealth of Virginia ("Isle of Wight"), the CITY OF NEWPORT NEWS, a political subdivision of the Commonwealth of Virginia ("Newport News"), the CITY OF NORFOLK, a political subdivision of the Commonwealth of Virginia ("Norfolk"), the CITY OF **POOUOSON**, a political subdivision of the Commonwealth of Virginia ("Poquoson"), the CITY OF PORTSMOUTH, a political subdivision of the Commonwealth of Virginia ("Portsmouth"), the CITY OF SUFFOLK, a political subdivision of the Commonwealth of Virginia ("Suffolk"), the COUNTY OF SOUTHAMPTON, a political subdivision of the Commonwealth of Virginia ("Southampton"), and the CITY OF VIRGINIA BEACH, a political subdivision of the Commonwealth of Virginia ("Virginia Beach;" Chesapeake, Franklin, Hampton, Isle of Wight, Newport News, Norfolk, Poquoson, Portsmouth, Suffolk, Southampton and Virginia Beach individually and collectively, whether one or more, "Public Investors"). Each of the Alliance and the Public Investors are referred to individually as a "Party" and collectively as the "Parties."

RECITALS:

- A. The Parties desire to stimulate growth of businesses, high paying jobs, tax base, the regional economy and economic opportunity for the citizens, businesses, cities and counties in the Hampton Roads region of Virginia ("Region"). Accomplishing this objective requires a regional working relationship that is cooperative, harmonious, aligned and adequately resourced.
- B. The Parties have determined that the findings and recommendations set forth in the report on *Inward Investment and Business Environment Improvement Actions* (March 2018), issued by IBM-Plant Location International ("Report"), should be used as a strategic plan to guide the Region's economic development efforts. The Report recommends that the Region's economic development efforts primarily focus on the following industry sectors (collectively, "Targeted Industries"): Shared Services, IT and Software Development, Food Processing, Transport Technologies, Data Analytics and Transportation/Distribution. The Report also recognizes that from time to time additional industry sectors may warrant inclusion in the Targeted Industries and that a portion of Alliance resources should be made available to develop opportunities in such additional sectors. Examples of such additional industry sectors include cybersecurity, biotech R&D and manufacturing, data centers and other opportunities arising from the Region's investment in broadband infrastructure and the transcontinental undersea data cables connecting the Region and the Mid-Atlantic United States to Europe and South America.

- C. The Parties intend to implement a comprehensive regional economic development program on the terms set forth in this Agreement that is consistent with the following core principles:
 - (i) The program will be investor/customer oriented to improve the Region's competitive position and to better serve the investors in the Alliance;
 - (ii) Marketing, messaging, regional site preparation/development, workforce development, cluster development and innovation through business expansion, retention and attraction will be coordinated regionally;
 - (iii) The vehicle for this initiative will be a true regional/local partnership between government, business, education and non-profits in the Region with visible and active leadership from the highest levels including CEOs, Mayors, Chairs, Chief Administrative Officers and Presidents;
 - (iv) Sustainable resources of at least \$4 million annually will be provided to the Alliance, funded equally by business and government;
 - (v) The Report will be utilized as a strategic plan to guide the Region's comprehensive economic development strategy; and
 - (vi) A public-private steering committee will be formed to provide leadership to advance the restructuring and resourcing of the Region's economic development program.
- NOW, THEREFORE, for and in consideration of the covenants set forth in this Agreement, the Parties stipulate and agree as follows:
- 1. <u>Term of Agreement</u>. The initial term of this Agreement begins on July 1, 2019 and expires on June 30, 2022. Thereafter, unless a Party notifies the other Parties that it will withdraw from this Agreement not less than [ninety (90)] [thirty (30)] days prior to the end of the initial term or the then current term, the term of this Agreement automatically will renew and be extended for an additional one (1) year period.
- 2. <u>Funding by Public Investors</u>. The Public Investors will provide annual funding ("*Public Funding*") to the Alliance in an amount approximately equal to the total commitments for annual funding provided to the Alliance by contributors that are not Public Investors (*e.g.*, individuals, businesses, non-profit organizations, educational institutions, foundations, parties providing grants, commissions and boards (individually and collectively, whether one or more, "*Private Investors*")). Payment of Public Funding may be made in annual, semi-annual or quarterly-annual installments as determined by each Public Investor in its discretion from time to time.

- (i) Fiscal Year 2019-2020. To enable the Public Investors to budget for payment of Public Funding for the fiscal year July 1, 2019 to June 30, 2020, the Parties agree that Public Funding for the fiscal year July 1, 2019 to June 30, 2020 will be an amount equal to \$1.00 per capita of the total population of the Public Investors, resulting in total Public Funding of \$1,508,932.00 for such fiscal year.
- (ii) Allocation of Public Funding. Allocation of Public Funding for the 2019-2020 fiscal year among the Public Investors is set forth on **Exhibit A** attached to and incorporated in this Agreement by this reference. After the 2019-2020 fiscal year, Public Funding will be paid by each Public Investor in an amount calculated using the following formula: (i) Public Funding divided by the total population of all Public Investors to determine a per capita amount; and then (ii) multiply the total population of each Public Investor by such per capita amount to determine each Public Investor's share of the Public Funding. Population will be based on the most recently available census data from the U.S. Census Bureau.
- (iii) Annual Appropriation. Notwithstanding anything to the contrary in this Agreement, (i) funding to be provided by each Public Investor pursuant to this Agreement is subject to annual appropriation in each Public Investor's annual budget and (ii) failure of any Public Investor to make an annual appropriation of its required annual funding under this Agreement prior to July 1 of any year in the term of this Agreement will not constitute a breach of this Agreement by such Public Investor but rather will constitute the automatic withdrawal of such Public Investor from this Agreement. Any Public Investor that is automatically deemed to have withdrawn from this Agreement will no longer be entitled to any benefits, or have any future obligations, under this Agreement.
- 3. Equal Funding by Private Investors and Public Investors. One of the core principles of this Agreement, and of the engagement and financial support from Private Investors, is that sustainable resources of at least \$4 million annually be provided to the Alliance, funded equally by Public Investors and Private Investors. Consequently, if at any time (i) the annual funding provided by Private Investors is less than the annual funding provided by Public Investors, then the Public Investors may reduce the Public Funding to a level approximately equal to the annual funding provided by Private Investors and (ii) the annual funding provided by Public Investors is less than the annual funding provided by Private Investors, then the Private Investors may reduce their annual funding to a level approximately equal to the Public Funding. Notwithstanding the provisions of this Section, the Parties acknowledge that it is unlikely that annual funding by Public Investors and Private Investors ever will be exactly equal due to Public Investors funding pursuant to budget appropriations on a fiscal year basis, funding from Private Investors being made on a calendar year basis and the Parties' expectation that annual funding will take approximately three years to reach approximately \$4 million annually.
- 4. <u>Obligations of the Alliance</u>. The Alliance will have the following responsibilities and obligations:
- (i) Annual Plan. Establish an annual business plan ("Annual Plan") that includes a budget, staffing and the programs and actions to be taken by the Alliance during the forthcoming year, including goals, action items and performance metrics to be used to manage and measure

progress in implementing the Annual Plan ("Performance Metrics"). The Annual Plan and Performance Metrics will be consistent with the Report's recommendations, subject to available financial resources and staffing. The Annual Plan and Performance Metrics may be adjusted periodically by the Alliance Board of Directors. If Performance Metrics are not being achieved, then the Alliance Board of Directors and Alliance management will assess the relevant causative factors and implement appropriate measures in response to such factors. Failure to meet any Performance Metrics will not, by itself, constitute a breach of this Agreement unless the Alliance fails to develop and implement appropriate responses.

(ii) <u>Services and Functions</u>. The Alliance will:

- (a) Be the lead and single point of contact and information source for outside investors, Virginia Economic Development Partnership ("VEDP") and other state agencies, real estate brokers, real estate developers, franchise utilities, the Port of Virginia, site consultants, workforce boards, educational institutions and all other parties seeking to invest in or be involved in the Region's economic development.
 - (b) Develop a regional operating protocol with VEDP.
- (c) Manage regional and support local responses to outside investors throughout the overall site/facility location evaluation and selection process.
- (d) Work collaboratively with the Public Investors and other regional economic development stakeholders to (A) develop the Region's economic development strategy, value proposition and message development and (B) market the Region as a location for business operations, quality and inclusive economic growth and talent attraction and job creation through local, national and international marketing campaigns and business development activities. Primary focus will be given to economic growth within the Targeted Industries.
- (e) Develop and manage the Region's business retention, expansion and organic growth strategy, in conjunction and collaboration with the Public Investors' economic development departments and other organizations involved in the Region's economic development strategy, including growth of business clusters and startups within the Targeted Industries. This will include monitoring, benchmarking, assessing and directly supporting a local and regional business retention and expansion strategy.
- (f) Support each Public Investor's efforts to close economic development transactions.
- (g) Work collaboratively to enhance the Region's long-term regional business environment improvement programs and efforts as set forth in the Report, including regional talent and workforce development, site and facility development, pro-business regulations and return on investment driven economic incentives.
- (h) Organize and manage the Region's economic developer team ("RED Team"). The Red Team will (A) obtain input from the Public Investors and other organizations involved in regional economic development into the Annual Plan, (B) develop and implement marketing and branding strategies for the Region, (C) coordinate with each Public Investor's economic development department, and other organizations involved in regional economic development, on implementation of the Region's economic development strategy and performance of the Annual Plan, (D) ensure that regional and local economic development efforts are aligned, are complimentary, are cost effective and do not conflict or compete with

- each other, (E) develop and implement a regional operating protocol between the Alliance and the Public Investors to promote coordination of communications regarding economic development inquiries and (F) develop and implement a regional operating protocol between the Alliance and the Public Investors to promote coordination of site preparation and development in support of the Region's economic development strategy.
- (i) Work collaboratively with each Public Investor's economic development department to benchmark local and regional competitiveness and regularly provide data and information regarding matters that could impact each Public Investor's ability to attract or retain business and employment.
- (j) Maintain and develop regional business intelligence (demographic, market and property data, etc.) in coordination with the Hampton Roads Planning District Commission, ReInvent Hampton Roads, Go Virginia, the Port of Virginia and local universities, and serve as an information source in support of regional and local economic development.
- (iii) Annual Report. Provide an annual report to the Public and Private Investors covering the Alliance's activities, budget and achievement of Performance Metrics for the applicable period.
 - 5. Obligations of the Public Investors. The Public Investors will:
- (i) Recognition of Role of the Alliance. (a) Designate the Alliance as its official regional economic development organization and single point of contact for regional marketing, business attraction, client communications and care and (b) work cooperatively with the Alliance with respect to business attraction, closing in-bound investment opportunities, business retention and expansion and marketing and messaging in support of the Annual Plan and the Region's economic development strategy. For the avoidance of doubt, this provision does not preclude Public Investors from facilitating the expansion and retention of existing businesses within their respective jurisdictions or from pursuing leads and opportunities with new-to-market companies that have selected a specific jurisdiction as their preferred location for business investment. It is the intent of the Parties that they will have a regional working relationship that emphasizes communication and is collaborative, cooperative and aligned to maximize economic development opportunities.
 - (ii) Funding. Provide their respective shares of the Public Funding.
- (iii) <u>RED Team</u>. Direct and appoint their senior economic development officer to be the primary staff liaison to the Alliance and represent the Public Investor on the RED Team, and ensure that regional and local economic development efforts are aligned, are complimentary, are cost effective and do not conflict or compete with each other.
- (iv) Engagement in Governance of the Alliance. Designate an elected official (Mayor/Chair or other elected official) to serve on the Alliance Board of Directors and actively participate in and represent the Public Investor in Alliance governance and program matters. This person will serve as the Public Investor's key communication liaison with the Alliance. The

Public Investor's chief administrative officer may serve as an alternate voting representative on the Board of Directors in the absence of such elected official.

(v) <u>Services and Functions</u>. The Public Investors will:

- (a) Actively align and coordinate their economic development activities and efforts to ensure that such activities and efforts are supportive of the Region's overall regional economic development strategy and do not duplicate or conflict with the regional strategy and the Annual Plan.
- (b) Cooperatively work with the Alliance to improve regional and local competitiveness and market readiness to support the growth and expansion of the Targeted Industries.
- (c) Coordinate with the Alliance to develop, monitor, benchmark, assess and implement an effective local and regional business retention and expansion strategy.
- (d) Participate in the Alliance and RED Team planning processes to help ensure that the Annual Plan and operating protocols incorporate the Public Investors' priorities.
- (e) Respond to leads or prospects referred by the Alliance in a timely manner pursuant to protocols established by the Alliance and approved by the RED Team.
- (f) Participate in the Alliance led marketing and business development activities designed to promote the Region overall as a business location.

6. Administrative Provisions.

- (i) Entire Agreement. This Agreement contains the entire agreement of the Parties regarding the subject matter of this Agreement, and there are no other terms, obligations, covenants or conditions, oral or otherwise, of any kind whatsoever.
- (ii) <u>Amendments; Waivers</u>. No change or modification to, or waiver of any provision of, this Agreement will be binding or enforceable unless in writing and signed by the Parties.
- (iii) <u>Assignment</u>. This Agreement, and the rights and obligations of the Parties under this Agreement, may not be assigned by any Party without the prior written consent of all Parties.
- (iv) Additional Public Investors. Should any other city or county desire to become a party to this Agreement from time to time, such city or county may do so by signing and delivering a Joinder Agreement also approved and signed by the Parties.
- (v) <u>Counterparts</u>. This Agreement may be executed simultaneously in counterparts, each of which will be deemed an original but all of which together will constitute one and the same agreement. This Agreement and any amendments or joinders to this Agreement, to the extent signed and delivered by means of a .PDF, facsimile machine, email or other electronic transmission, will be treated in all manner and respects and for all purposes as an original agreement or instrument and will be deemed to have the same binding legal effect as if it were the original signed version thereof delivered in person.

- (vi) <u>Severability</u>. If any term, covenant, condition or provision of this Agreement is unlawful, invalid or unenforceable, such illegality, invalidity or unenforceability will not affect the remaining provisions of this Agreement, which will remain in full force and effect and will be binding on the Parties.
- (vii) <u>Headings</u>. The headings of the sections of this Agreement are inserted for convenience only and do not affect the meaning or interpretation of this Agreement or any provision of this Agreement.
- (viii) <u>Construction</u>. Because the Parties have participated fully and equally in the negotiation and preparation of this Agreement, this Agreement will not be more strictly construed or any ambiguities within this Agreement resolved against any other Party. Unless the context requires otherwise, singular nouns and pronouns used in this Agreement will be deemed to include the plural, and pronouns of one gender will be deemed to include the equivalent pronoun of the other gender.
- (ix) Notices. All notices, requests, demands or other communications provided for in this Agreement must be in writing and will be deemed to have been given and received, when addressed to the Parties at the addresses set forth on their respective signature pages to this Agreement, (a) one (1) business day after being sent by reputable overnight carrier for priority next day delivery, charges prepaid, or (b) five (5) business days after being sent by registered or certified U.S. Mail, return receipt requested, postage prepaid. Each Party may designate a different or additional address or addressee from time to time by notice to the other Parties.
- (x) <u>Default by Alliance</u>. If the Alliance fails to fulfill any material obligation under this Agreement and such failure continues for more than sixty (60) days after notice of such failure is given by a Public Investor, then the Public Investors may terminate this Agreement by notice to the Alliance; *provided* that if the remedy requires work to be done or actions taken which by their nature reasonably cannot be accomplished within such period, then no default will be deemed to exist if the Alliance commences and diligently pursues appropriate remedies to completion within one hundred twenty (120) days or such longer period as may be approved by the Public Investors.
- (xi) <u>Applicable Law</u>. This Agreement will be governed by, and will be construed and performed in accordance with, the laws of the Commonwealth of Virginia.
- (xii) No Third-Party Beneficiaries. This Agreement is for the benefit of the Parties only. No other person or entity will have any right or entitlement, whether as third-party beneficiary or otherwise, with respect to or by reason of any provision of this Agreement

[Remainder of page intentionally left blank; signature page follows.]

[Signature page Master Agmt for Regional ED]

IN WITNESS WHEREOF, an authorized representative of each of the Parties has signed this Master Agreement for Regional Economic Development effective as of the Effective Date.

HAMPTON ROADS ECONOMIC DEVELOPMENT ALLIANCE,

a Virginia non-stock, non-profit corporation

By:		(SEAL)
Print Name:	1000	
Title: President and CEO		

Address for Notices: 500 East Main Street Suite 1300 Norfolk, VA 23510

Attn: President/CEO

[Signatures continue on next page]

CITY OF ,	
a political subdivision of the Commonwealth of Virginia	
By:(SEAL)	
Name: Title:	
APPROVED AS TO FORM AND CORRECTNESS:	
City Attorney	
APPROVED AS TO CONTENT:	
City Manager	
Address for Notices:	
, Virginia Attn: City Manager	
With a copy to:	
, Virginia Attn: City Attorney	

[Signatures continue on next page]

[Signature pages for each Public Investor to be added]

EXHIBIT A

Public Investor	All	location of 20	19-2020 Public Funding
Chesapeake	\$	240,397	
Franklin	\$	8,176	
Hampton	\$	134,669	
Isle of Wight	\$	36,552	
Newport News	\$	179,388	
Norfolk	\$	244,703	
Poquoson	\$	12,053	
Portsmouth	\$	94,572	
Suffolk	\$	90,237	1.
Southampton	\$	17,750	
Virginia Beach	\$	450,435	



March 20, 2019

To: Franklin City Council

From: Amanda C. Jarratt, City Manager

Reference: Online Bill Pay

Background

As you all recall the subject of online bill pay has been discussed at length over the past several months to the Edmonds software conversion. The main point of discussion was the percentage charged for the acceptance of the credit cards and who paid for that. The City Treasurer has shared with the City Administration that this issue should have not been brought to Council other than for informational purposes. As the City Treasurer she is charged with overseeing all aspects of collection and all matters associated with that. The City Treasurer will provide a power point presentation explaining the situation.

Needed Action

No action necessary.



Office of The City Manager Amanda C. Jarratt

March 19, 2019

To: Franklin City Council

From: Amanda C. Jarratt, City Manager

Reference: Edmonds Update

Background

Staff provides a monthly update to City Council on the status of the conversion to the Edmonds software.

City staff was scheduled to go live with the Edmonds software on Wednesday March 13th. We experienced several issues and we were not able to take payments in Edmunds until Friday afternoon.

These issues included:

- How the data was converted from AS400 to Edmunds to show credits, interest, supplements and abatements correctly
- AS400 had old data that either wasn't known, wasn't reviewed or wasn't abated by staff
- Parameters when pulling data from AS400 and when running reports were different
- Balances weren't verified as true until Friday 3/15
- Due to issues, training wasn't completed Friday 3/15 as scheduled
- Edmunds was dedicated remotely for issues and training on Monday 3/18
- Edmunds on site Tuesday 3/19 through Friday 3/22 to resolve remaining issues and complete training

Needed Action

No action necessary.



Office of the City Manager Amanda C. Jarratt

March 19, 2019

To: Franklin City Council

From: Amanda C. Jarratt, City Manager

Reference: City Manager's Report

Open Positions Update

- Interviews for the position of Director of Parks and Recreation were held March 5th and March 7th. I am in the evaluation process.
- Interviews for the position of Director of Human Resources went well and we are hopeful to have someone on board within the next 45 days.
- The advertisement period for the Police Chief candidates has closed. We are in the process of putting together a Chief's panel to score the applications received.
- The next wave of advertisements will include the Fire Chief and Finance Director.

Budget Process

- Our next budget work session is scheduled for March 25th at 6:00 p.m.
- We anticipate receiving a budget from Franklin Public Schools any day and a joint work session with the School Board is scheduled for March 28th.

General Update

- The City of Franklin has different regulations regarding when political signs can be placed in the public than Southampton County. This has raised some questions from several of the candidates seeking the office of Sherriff. Should the City Council wish to look at changes to the sign ordinance we will place that on the April 8th agenda.
- Staff is scheduled to meet with Davenport to strategize on how to plan for the increased costs associated with the construction of a new courthouse complex. This will be followed by a presentation to Council in late April or early May.

Upcoming Community Events

- The Franklin Cruise In Kick Off, Vintage Fair, and Automotive Swap Meet is scheduled for April 27th in Downtown Franklin. Franklin's Market on Main will be open from 9:00 a.m. to 5:00 p.m. in conjunction with this event.
- The Franklin Garden Tour is scheduled for April 27th. Tickets are available at local area businesses.
- The Small Business Appreciation Cookout sponsored by Franklin Southampton Economic Development, Inc. is scheduled for May 9th at the fairgrounds.